

BOOKS ABOUT ADVERTISING

Fair Housing Advertising Manual	Oregon Newspaper Publishers Assn.	Ad04	
Simplified Classified - 1001 RE Ads That Sell		Ad06	

BOOKS ABOUT COMMUNICATION

Confident Public Speaking	Paskon	Com03	
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BOOKS ABOUT ENVIRONMENTAL ISSUES

Environmental Issues in Your RE Practice	Spodek	Env03a	
Environmental Issues in Your RE Practice	Spodek	Env03b	
2000 Lead Paint Law	WRA	Env04	

BOOKS ABOUT FINANCES

Something Down	Beson	Fin02	
How to Set Up a First-Home Condo	Warren, Gorham, Lamont	Fin05	
RE Exchanges & How to Make Them	Warren, Gorham, Lamont	Fin08	
A Tax Guide for Homeowners	Lundstedt	Fin18	

BOOKS ABOUT LEGAL ISSUES

Skill, Care & Diligence- <i>video</i>	Legal Liability Series	Leg01a	
AntiTrust & RE	NAR	Leg03	
Buyer Beware Broker Take Care	NAR	Leg04	

BOOKS ABOUT LISTING PROPERTIES

Condo Sales & Listings	Fletcher	Lis03	
Action Workshop for the 90s	The RE Resource Center	Lis08a	
Action Workshop for the 90s	The RE Resource Center	Lis08b	
Action Workshop for the 90s	The RE Resource Center	Lis08c	
Internet Marketing		Lis19	

BOOKS ABOUT MANAGEMENT

The Resource Link	1996 NAR Convention	Mgm01	
RE Transaction Guide	Greater Madison Bd of Realtors	Mgm02	
Personal Safety for RE Professionals	Producers Network	Mgm08	
Real Estate Office Management	Herd	Mgm17	

BOOKS TO REFERENCE

RE Buyer's Agent Council Directors	REBAC	Ref05	
RE Ethnics	Pivar & Harlan	Ref07	
RE Vocabulary Tape	WRA	Ref13	
WI RE Practice & Law - 10th Edition	Sager	Ref18	
Guide to Passing PSI	Sager	Ref19	

BOOKS ABOUT SELF-IMPROVEMENT

Please Come To Order Tape Set		Simp4	
Time Saver Tool Kit	Douglass & Baker	Simp08b	
10 Steps To Personal Power	Tracy	Simp27	
Real Estate Technology Guide	Klein/Reilly/Barnett	Simp28	
Real Estate Technology Guide	Klein/Reilly/Barnett	Simp28a	
Be MY Guest	Hilton	Simp42	
Success is Never Ending Failure is Never Final	Schuller	Simp49	

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