



REALTORS® Report

December, 2009



Join us at the WRA Winter Convention for some Northern Exposure and get energized and pumped up for 2010! Take a look at the Education Committee's top ten reasons why you should attend. You can:

1. Take your continuing education (remember, you need 18 hours, not 12, to renew your license)
2. Attend accredited designation classes
3. Try some moose jerky
4. Network with other agents
5. Learn the answers to questions you could never ask your mother
6. Attend informative workshops and hear dynamic keynote speakers
7. See what's new in the exhibits
8. Compete in the chili cook-off (or just sample)
9. Learn the power of "R-Commerce"
10. Show the rest of the state WRA Chairman **John Flor** comes from a great association!

Complete details and a registration form are available on WRA's website or you can contact the Association office for a brochure. Don't forget to spin the wheel of chance at the Christmas party—you may win a free convention registration like *Akemi Fischer, Stacy Neuman, Nancy Moynihan* and *Wendy Phernetton* did!

\$8000 OR \$6500
FIRST TIME HOME-BUYERS TAX CREDIT *CLICK HERE FOR DETAILS* **TAX CREDIT FOR HOMEBUYERS WHO HAVE OWNED THEIR HOMES AT LEAST 5 YEARS** *HURRY ENDS 4-30-10*
CALL YOUR LOCAL REALTOR®

The Association directors voted to continue funding the home buyers tax credit and directed the Public Relations Committee to expand the campaign to include radio as well as banner ads on area newspaper websites. Please be sure you're helping us maximize the campaign by putting the message on your website, in your newspaper ads and adding it to your signature on your email. Our national association worked very hard to get the credit extended and expanded—now it's up to you to get the message to the public!

REALTORS® ASSOCIATION OF NORTHWESTERN WISCONSIN

1903 Keith Street, Eau Claire, WI 54701 ♦(715) 835-0923 ♦(888) 221-0112

Tech Helpline (866) 414-7387 ♦ www.ranww.org

The Voice for Real Estate in Northwestern Wisconsin



MEMBERSHIP NEWS

In accordance with our bylaws, notice is hereby given that **Dennis Schneider**, Re/Max Affiliates, has made application for Realtor® membership; written comment, which shall be kept confidential, is invited. . . . Hats off to **B. J. Farmer** who was named the Philanthropist of the Year by the Chippewa Valley Fund Raising Professional Association. B. J., who holds the Realtor® Emeritus status, was recognized for his financial support along with his time and talents to support countless organizations. . . . Congratulations to **David FitzGerald** who was recognized as a Sales Superstar in the Chippewa Valley Business Report magazine. . . . Congratulations, too, to **Jeff White** of Valuation Specialists on earning the Certified Exit Planning Advisor designation. Fewer than 100 appraisers hold the CEPA designation.

OVER \$11,000 RAISED AT ANNUAL FOOD DRIVE



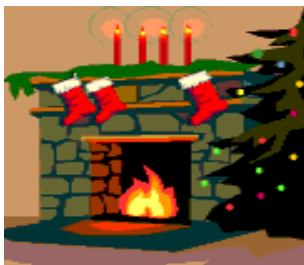
Captain R. C. Duskin of the Salvation Army shakes hand with President David FitzGerald at the annual food drive in Menomonie. About 200 members attended the legal update and the meeting.



Our Association continued the tradition of giving back to our communities by participating in friendly competition at the 14th annual food drive, resulting in over \$11,000 in contributions to the Salvation Army and local food pantries. **Haselwander GMAC** claimed the traveling turkey trophy this year with their generous contribution of 19 turkeys per agent! **Chris Wolff** and **Wells Fargo** won the “Top Can” award this year. Several years ago, one of our Association leaders made the comment that there are no losers in this contest because everyone is a winner when you’re able to help those less fortunate.

Salvation Army Captain R. C. Duskin commented that our food drive is the largest financial contribution they receive from an organization, and with 350 families already requesting help for Thanksgiving dinners, our support is greatly needed and appreciated. In addition to the food drive, this year our Foundation awarded \$30,000 in grants to families in northwestern Wisconsin for home repairs and improvements.

We’re Realtors® Making a Difference!



The Association/MLS office will be closed December 24-25. Happy holidays and best wishes for a safe and prosperous new year from your Association staff!



Thanks to all of you, RANWW exceeded its 2009 RPAC goal! Special thanks to all of our Direct Givers for their investment this year!!

\$1000

**Karen Pavlicek
Pete Wiese
John Flor**

\$500

**Paul Canfield
Wayne Peters**

\$400

Dean Larsen

\$200

Gary Nathan

\$100

Krag Blomberg

Katherine L King

Terrence Turek

Al Arnold

Jeri Bitney

Michael Brenizer

Quincy Chapman

Martha DeLong

Ned Donnellan

Richard Kuula

Dan Lawler

Leonard Drescher

Brian Dunham

Dave Engedal

Joan Englert

Akemi Fischer

Dave Fitzgerald

Butch Flor

Mark Fouts

Margo Katterhagen

Dave Masterjohn

Dave Mickelson

Bob Ritsch

Kelvin Ruesch

John Speros

Dave Suchla

Allen Tainter

Jim Theisen

Jeff Theisen

Robert Wing

RANWW Legal Update with Kevin King, Annual Turkey Drive to Benefit the Salvation Army and Membership Meeting 11/19/09

