

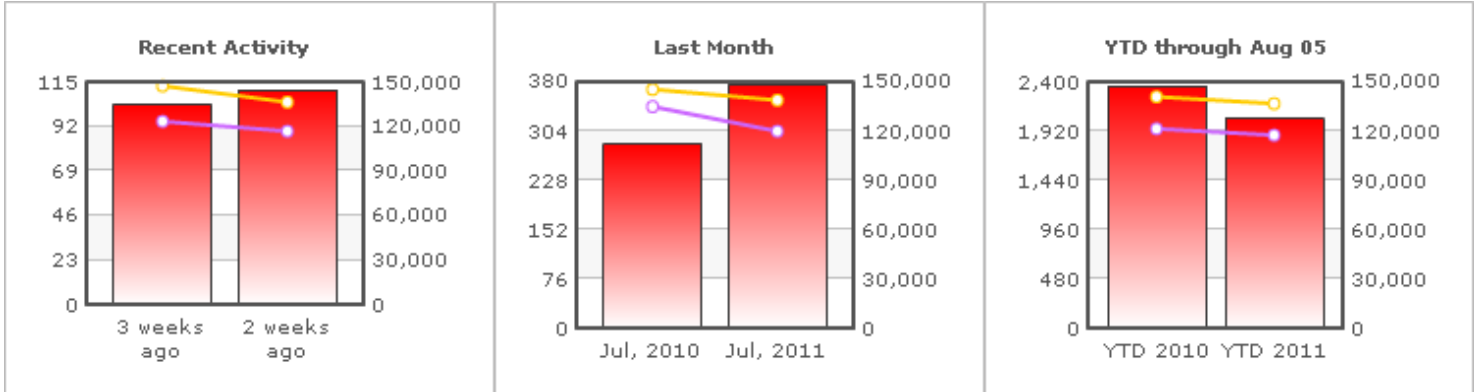


Stats Dashboard

Friday, August 12, 2011

Welcome, Northwest Wisconsin! Please select an option below.

RANWW (Northwest) MLS Market Overview



■ Sold Listings | ■ Average Sale Price | ■ Median Sale Price

Total inventory: 6,259 | Total pending: 199

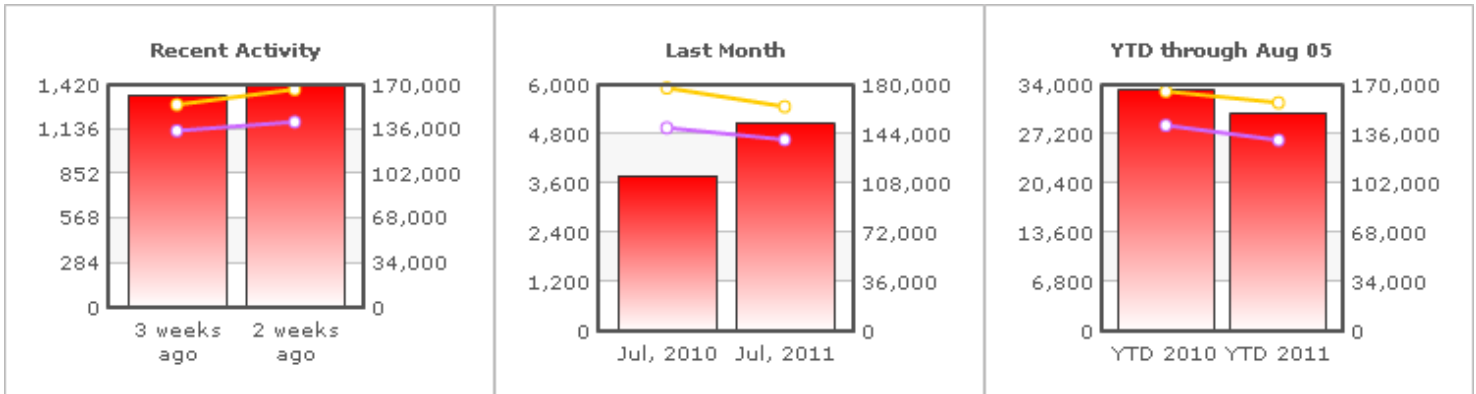
Current RANWW (Northwest) MLS Reports

[City Overview](#) | [County Overview](#) | [Activity](#) | [Price](#) | [DOM](#)

[Show RANWW \(Northwest\) MLS market area](#)

RANWW (Northwest) MLS data refreshed Aug 12 2011 6:24AM

Wisconsin REALTORS® Association Market Overview



■ Sold Listings | ■ Average Sale Price | ■ Median Sale Price

Total inventory: 73,170 | Total pending: 3,360

Current Wisconsin REALTORS® Association Reports

[Activity](#) | [Price](#) | [DOM](#)

[Show Wisconsin REALTORS® Association market area](#)



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RANWW (Northwest) MLS Overview

Report Criteria: Reflecting data through: 07/31/2011 | Type: Residential

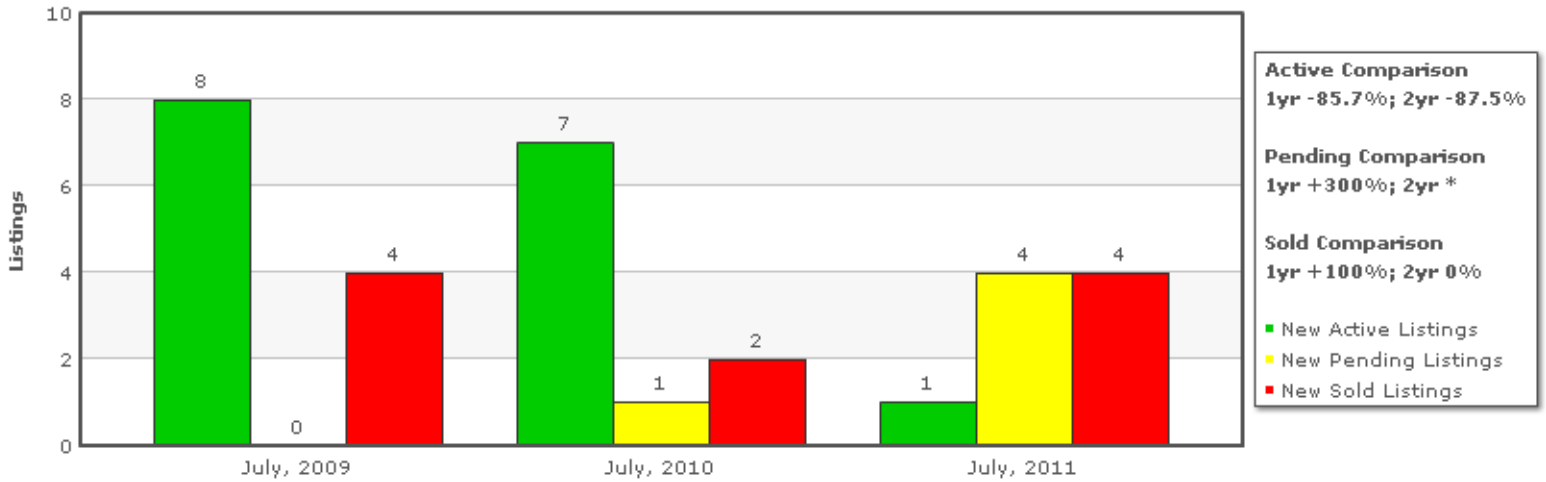
County	7/2011 Total Sold	7/2010 Total Sold	Total Sold % Change	7/2011 YTD Sold	7/2010 YTD Sold	YTD Sold % Change
Ashland	4	2	+100%	10	14	-28.6%
Barron	33	27	+22.2%	217	266	-18.4%
Bayfield	4	7	-42.9%	33	42	-21.4%
Buffalo	3	2	+50.0%	20	17	+17.6%
Burnett	26	14	+85.7%	124	106	+17.0%
Chippewa	52	38	+36.8%	297	340	-12.6%
Clark	1	2	-50.0%	29	29	0%
Douglas	3	8	-62.5%	15	39	-61.5%
Dunn	31	25	+24.0%	161	170	-5.3%
Eau Claire	109	72	+51.4%	525	641	-18.1%
Jackson	11	9	+22.2%	51	64	-20.3%
Pepin	4	3	+33.3%	20	23	-13.0%
Pierce	7	7	0%	39	49	-20.4%
Polk	15	9	+66.7%	76	84	-9.5%
Price	3	2	+50.0%	12	8	+50.0%
Rusk	13	10	+30.0%	60	74	-18.9%
Sawyer	22	22	0%	99	126	-21.4%
St. Croix	6	7	-14.3%	33	44	-25.0%
Taylor	3	1	+200%	10	10	0%
Trempealeau	10	5	+100%	39	41	-4.9%
Washburn	14	11	+27.3%	91	113	-19.5%
TOTAL - RANWW (Northwest) MLS (all counties)	376	284	+32.4%	1,979	2,322	-14.8%

County	7/2011 Avg Sale Price	7/2010 Avg Sale Price	Avg Sale Price % Change	7/2011 Median Sale Price	7/2010 Median Sale Price	Median Sale Price % Change	2011 YTD Median Sale Price	2010 YTD Median Sale Price	YTD Median Sale Price % Change
Ashland	161,125	149,500	+7.8%	182,750	149,500	+22.2%	80,000	90,500	-11.6%
Barron	111,537	146,987	-24.1%	101,000	134,500	-24.9%	105,000	99,000	+6.1%
Bayfield	164,750	148,571	+10.9%	167,500	142,000	+18.0%	127,500	134,950	-5.5%
Buffalo	86,000	95,000	-9.5%	97,000	95,000	+2.1%	87,500	82,000	+6.7%
Burnett	170,563	148,343	+15.0%	118,400	134,950	-12.3%	123,250	135,000	-8.7%
Chippewa	120,830	154,814	-22.0%	113,400	148,500	-23.6%	115,000	119,700	-3.9%
Clark	250,000	114,750	+117.9%	250,000	114,750	+117.9%	62,000	63,500	-2.4%
Douglas	304,167	151,125	+101.3%	325,000	153,750	+111.4%	198,000	127,000	+55.9%
Dunn	121,128	131,076	-7.6%	104,000	118,000	-11.9%	116,645	124,750	-6.5%
Eau Claire	148,071	153,078	-3.3%	132,000	140,000	-5.7%	128,600	130,000	-1.1%
Jackson	166,945	115,711	+44.3%	140,000	90,000	+55.6%	96,000	95,000	+1.1%
Pepin	77,500	148,000	-47.6%	77,750	140,000	-44.5%	64,750	109,000	-40.6%
Pierce	123,700	143,914	-14.0%	120,000	140,000	-14.3%	95,000	149,000	-36.2%
Polk	89,812	146,822	-38.8%	76,000	135,000	-43.7%	88,500	101,450	-12.8%
Price	134,300	70,000	+91.9%	59,900	70,000	-14.4%	77,850	96,950	-19.7%
Rusk	106,069	120,765	-12.2%	77,500	87,000	-10.9%	80,500	77,750	+3.5%
Sawyer	220,077	154,182	+42.7%	182,600	140,000	+30.4%	185,000	154,500	+19.7%
St. Croix	197,900	111,986	+76.7%	136,250	117,000	+16.5%	125,000	136,700	-8.6%
Taylor	50,000	55,000	-9.1%	30,000	55,000	-45.5%	49,000	71,600	-31.6%
Trempealeau	64,751	148,800	-56.5%	70,750	119,000	-40.5%	85,500	86,500	-1.2%
Washburn	155,171	167,764	-7.5%	138,450	146,000	-5.2%	123,000	130,000	-5.4%
TOTAL - RANWW (Northwest) MLS (all counties)	138,946	145,569	-4.5%	120,000	135,000	-11.1%	117,000	120,000	-2.5%

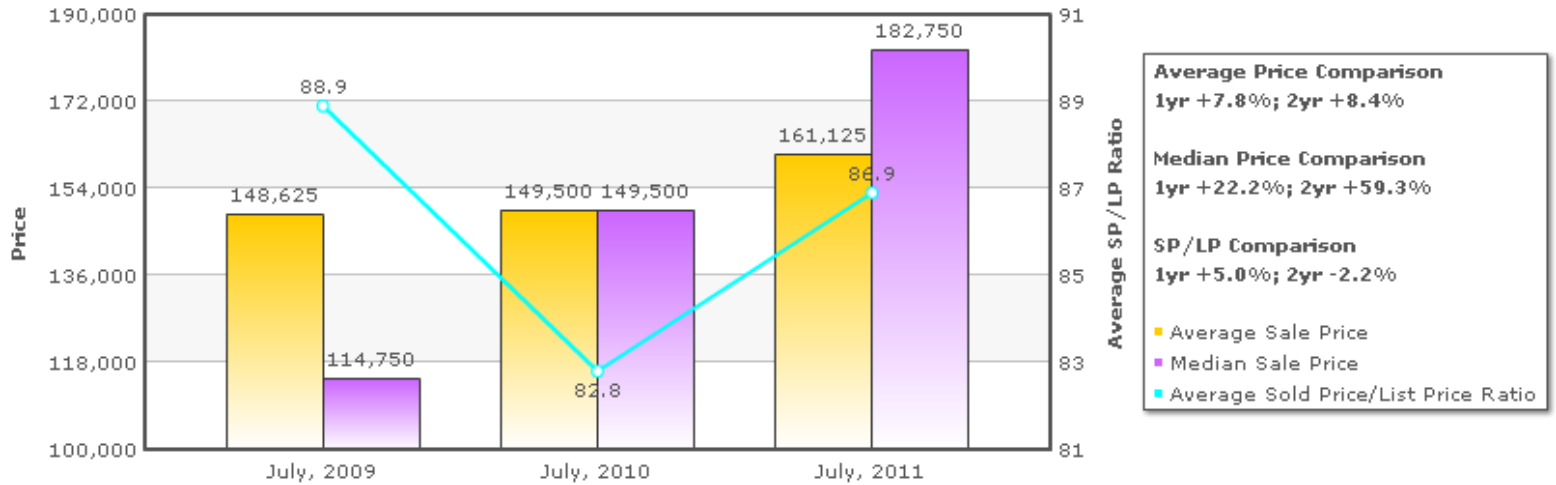
County	7/2011 DOM	7/2010 DOM	DOM % Change	7/2011 SP/LP	7/2010 SP/LP	SP/LP % Change
Ashland	538	339	+58.7%	86.9	82.8	+5.0%
Barron	217	159	+36.5%	90.0	91.8	-2.0%
Bayfield	94	90	+4.4%	88.2	94.9	-7.1%
Buffalo	260	11	+2263.6%	88.4	94.4	-6.4%
Burnett	212	164	+29.3%	93.5	94.0	-0.5%
Chippewa	129	199	-35.2%	92.6	94.1	-1.6%
Clark	706	85	+730.6%	90.9	93.1	-2.4%
Douglas	138	81	+70.4%	90.4	90.2	+0.2%
Dunn	196	111	+76.6%	93.9	92.6	+1.4%
Eau Claire	126	110	+14.5%	96.3	95.0	+1.4%
Jackson	298	190	+56.8%	94.2	95.0	-0.8%
Pepin	244	170	+43.5%	90.2	89.1	+1.2%
Pierce	180	171	+5.3%	94.2	93.1	+1.2%
Polk	212	210	+1.0%	92.0	89.7	+2.6%
Price	270	208	+29.8%	89.6	91.5	-2.1%
Rusk	229	309	-25.9%	89.9	92.5	-2.8%
Sawyer	262	293	-10.6%	89.1	90.9	-2.0%
St. Croix	130	170	-23.5%	97.4	99.3	-1.9%
Taylor	137	4	+3325.0%	82.2	79.7	+3.1%
Trempealeau	173	112	+54.5%	90.2	92.8	-2.8%
Washburn	164	116	+41.4%	90.5	97.5	-7.2%
TOTAL - RANWW (Northwest) MLS (all counties)	180	160	+12.5%	93.0	93.5	-0.5%

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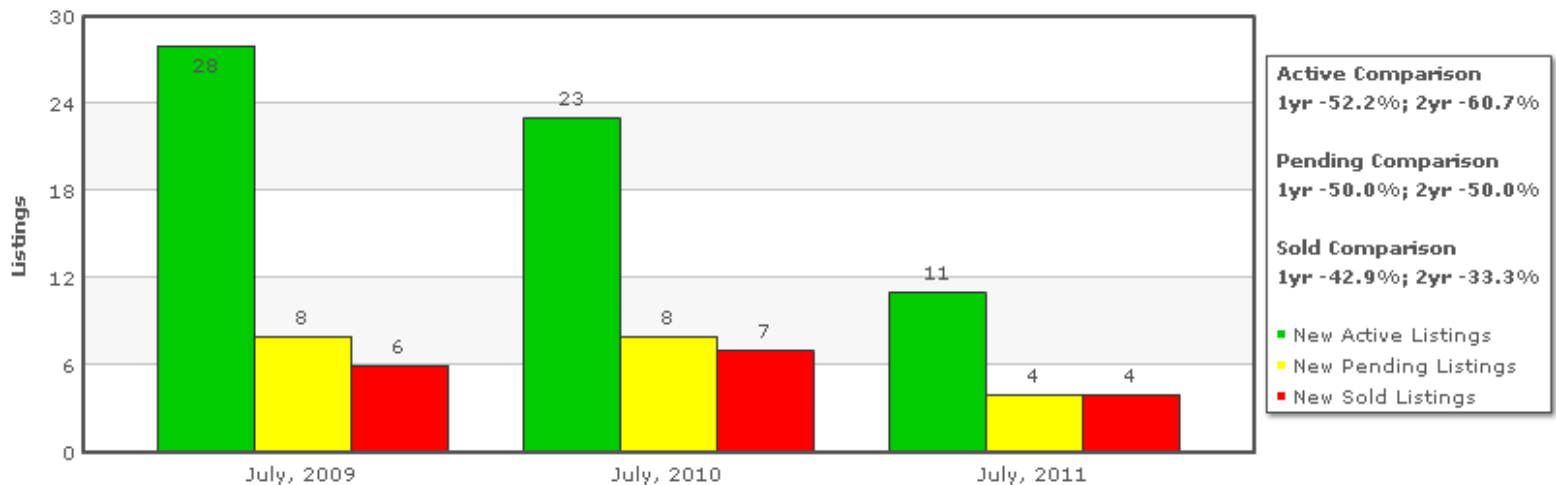
Listing Activity Comparison for July



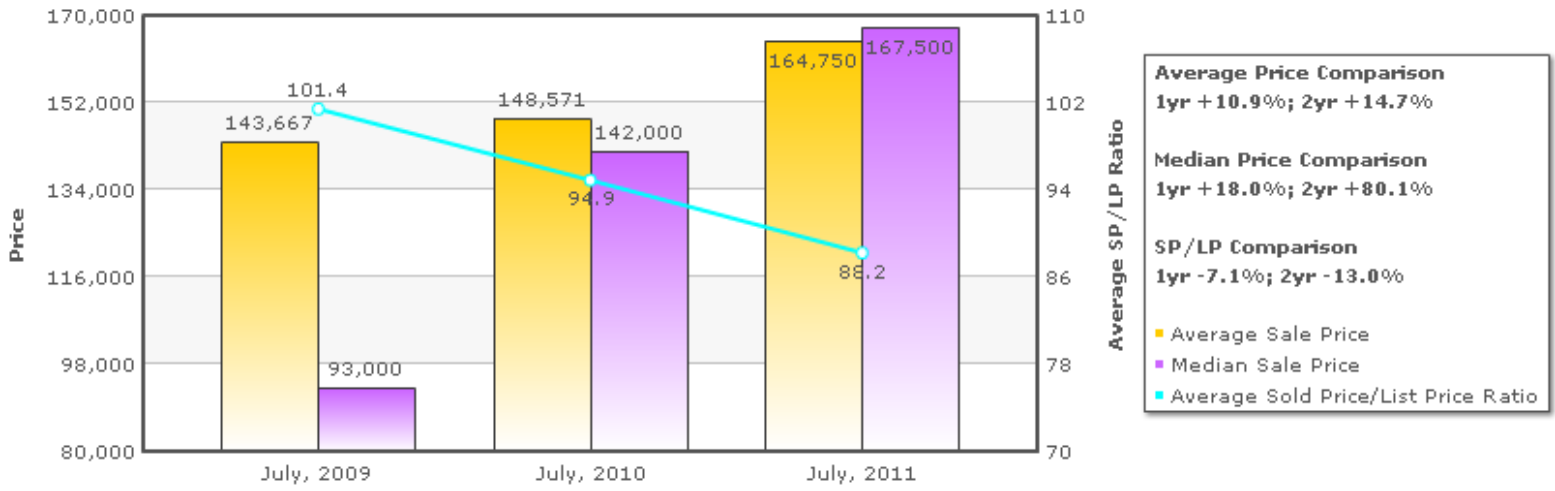
Sold Price Comparison for July



Listing Activity Comparison for July

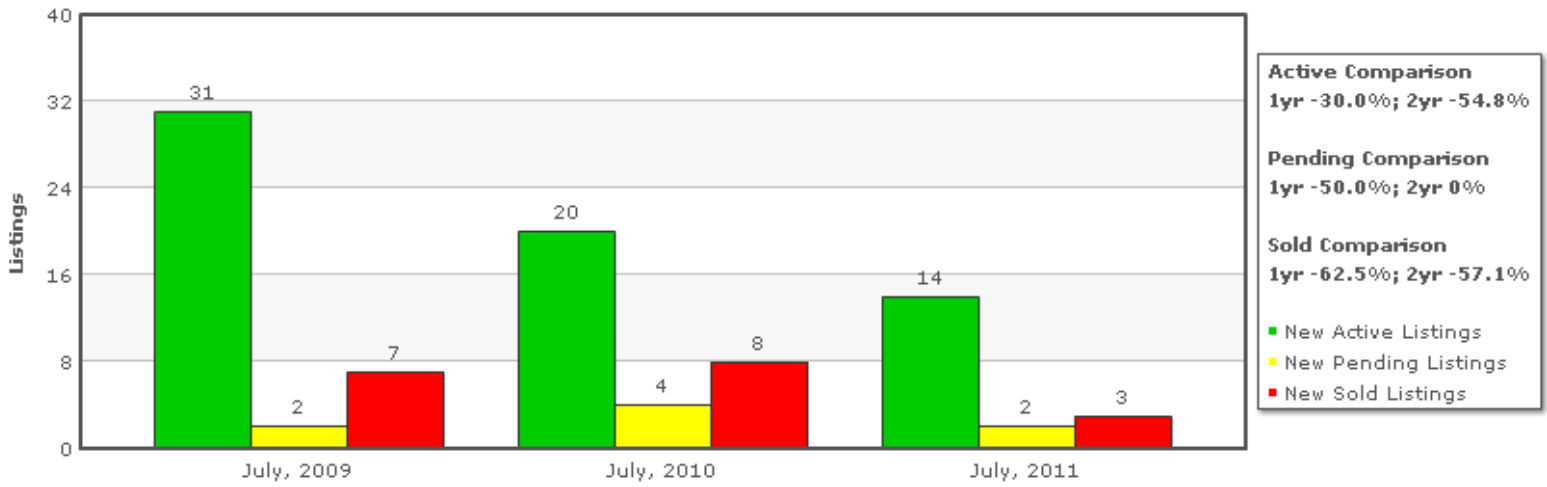


Sold Price Comparison for July

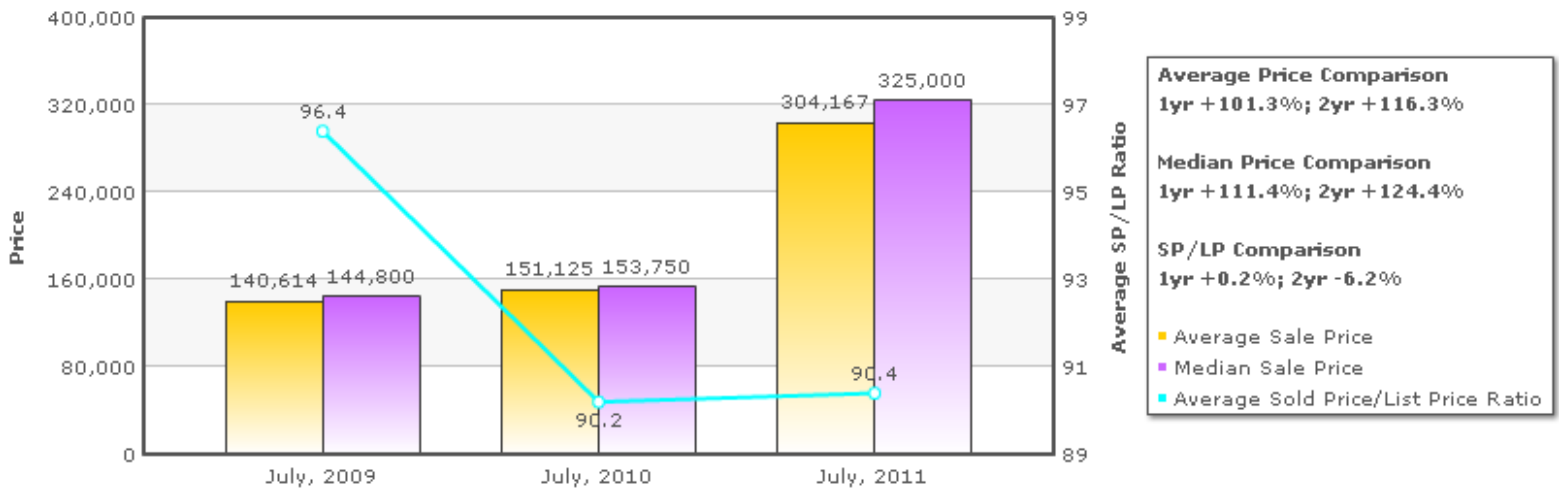


Report Criteria: Reflecting data through: 07/31/2011 | County: Douglas | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

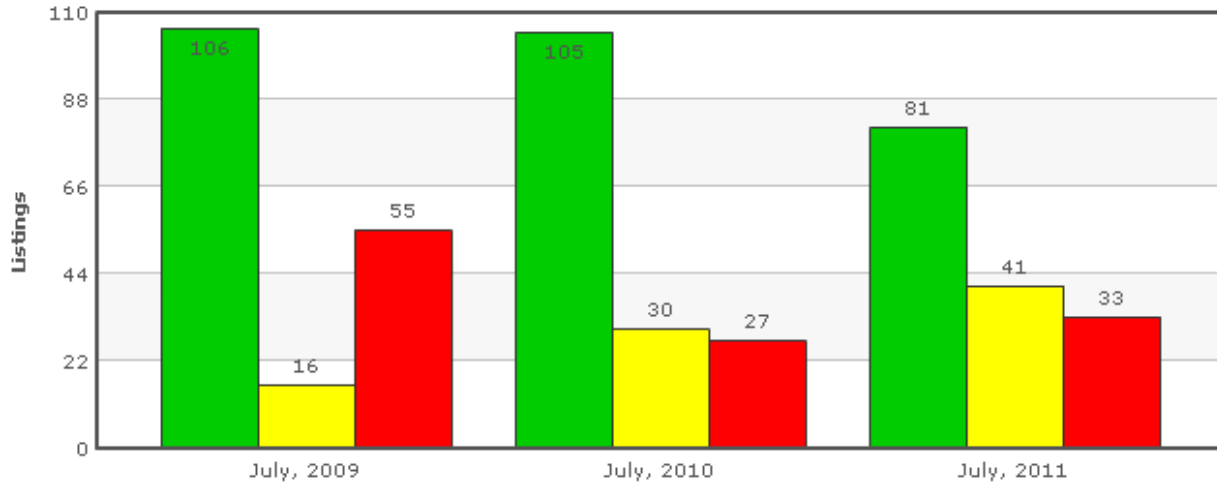
Listing Activity Comparison for July



Sold Price Comparison for July



Listing Activity Comparison for July



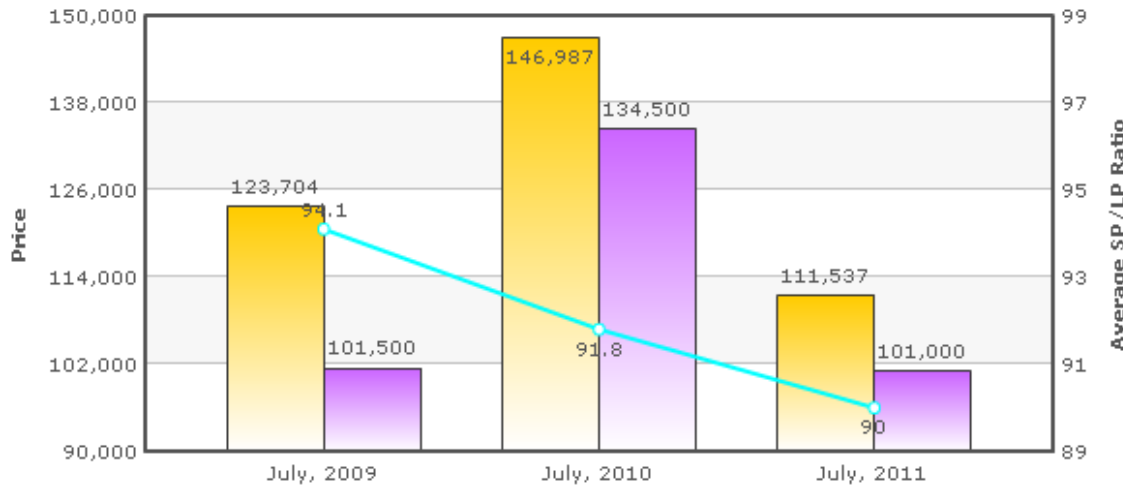
Active Comparison
1yr -22.9%; 2yr -23.6%

Pending Comparison
1yr +36.7%; 2yr +156.2%

Sold Comparison
1yr +22.2%; 2yr -40.0%

- New Active Listings
- New Pending Listings
- New Sold Listings

Sold Price Comparison for July



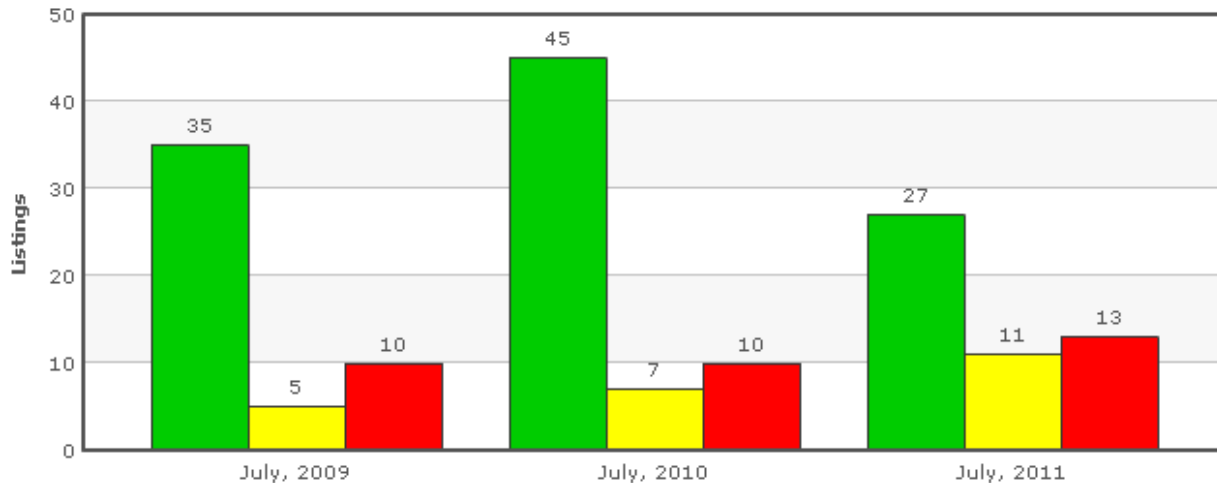
Average Price Comparison
1yr -24.1%; 2yr -9.8%

Median Price Comparison
1yr -24.9%; 2yr -0.5%

SP/LP Comparison
1yr -2.0%; 2yr -4.4%

- Average Sale Price
- Median Sale Price
- Average Sold Price/List Price Ratio

Listing Activity Comparison for July



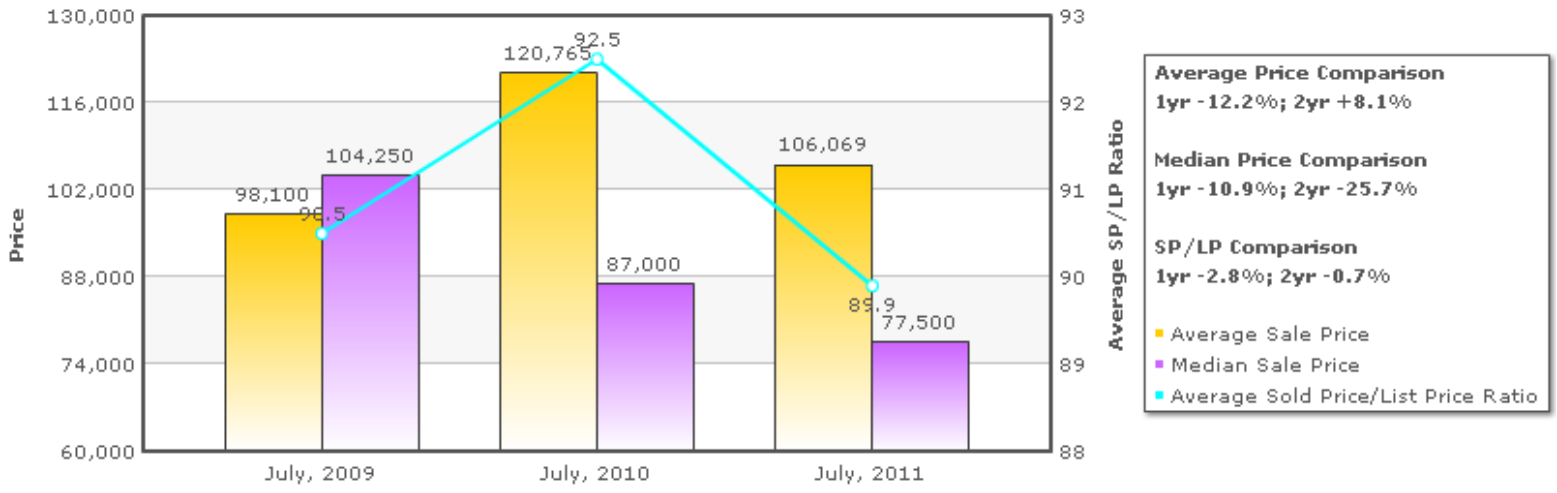
Active Comparison
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Pending Comparison
1yr +57.1%; 2yr +120.0%

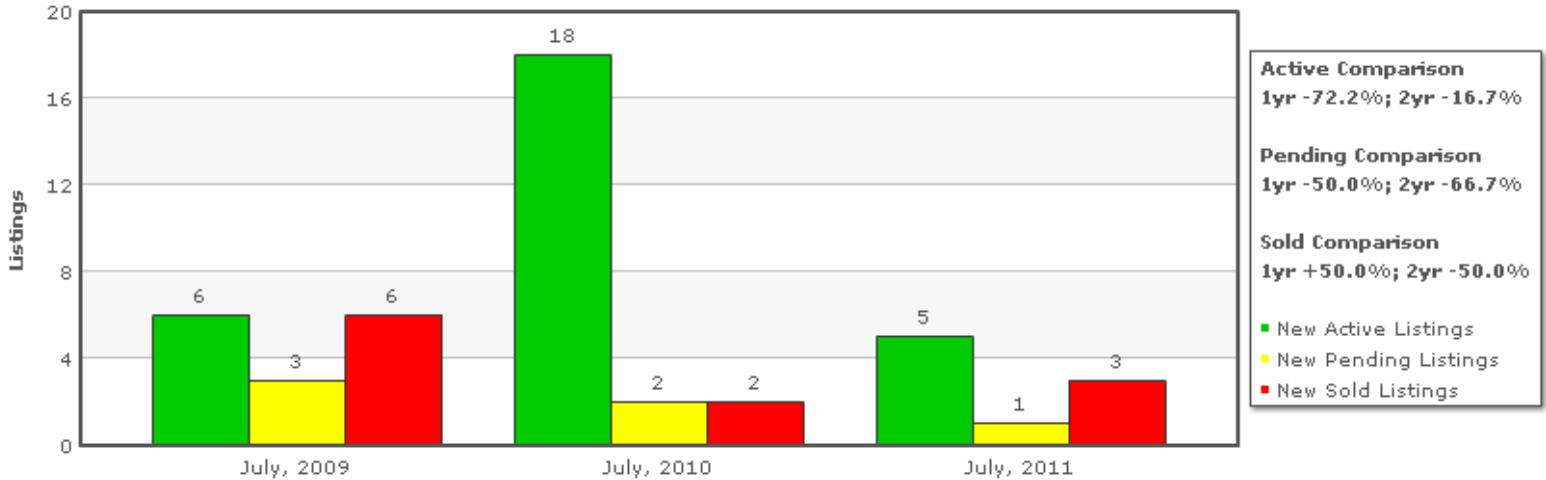
Sold Comparison
1yr +30.0%; 2yr +30.0%

- New Active Listings
- New Pending Listings
- New Sold Listings

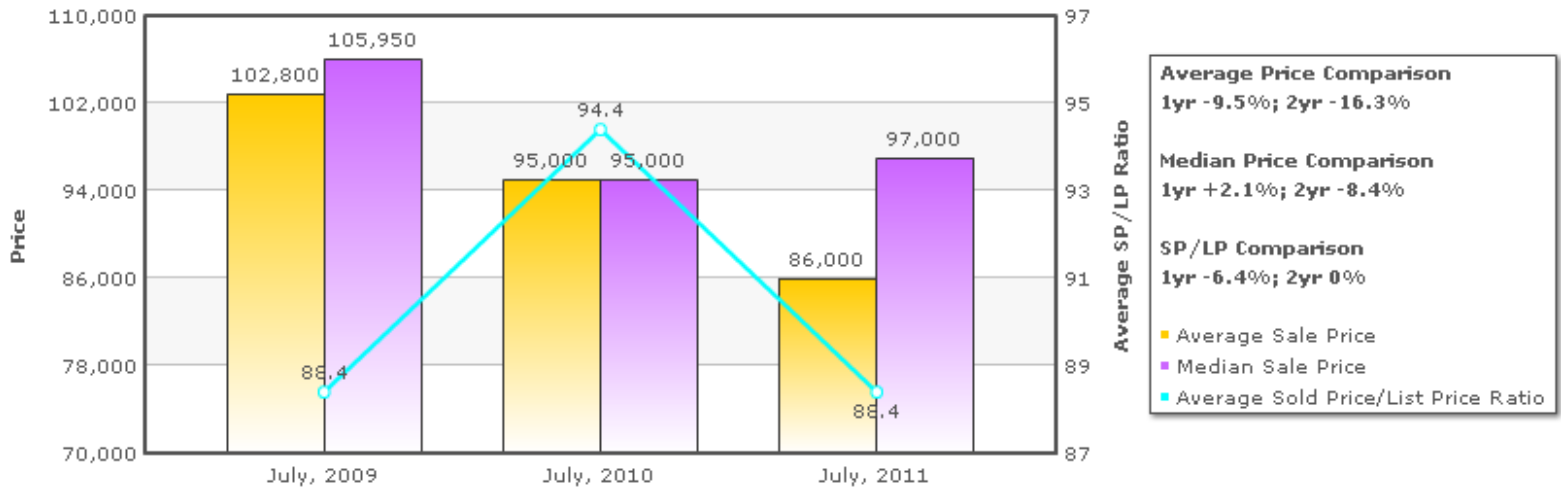
Sold Price Comparison for July



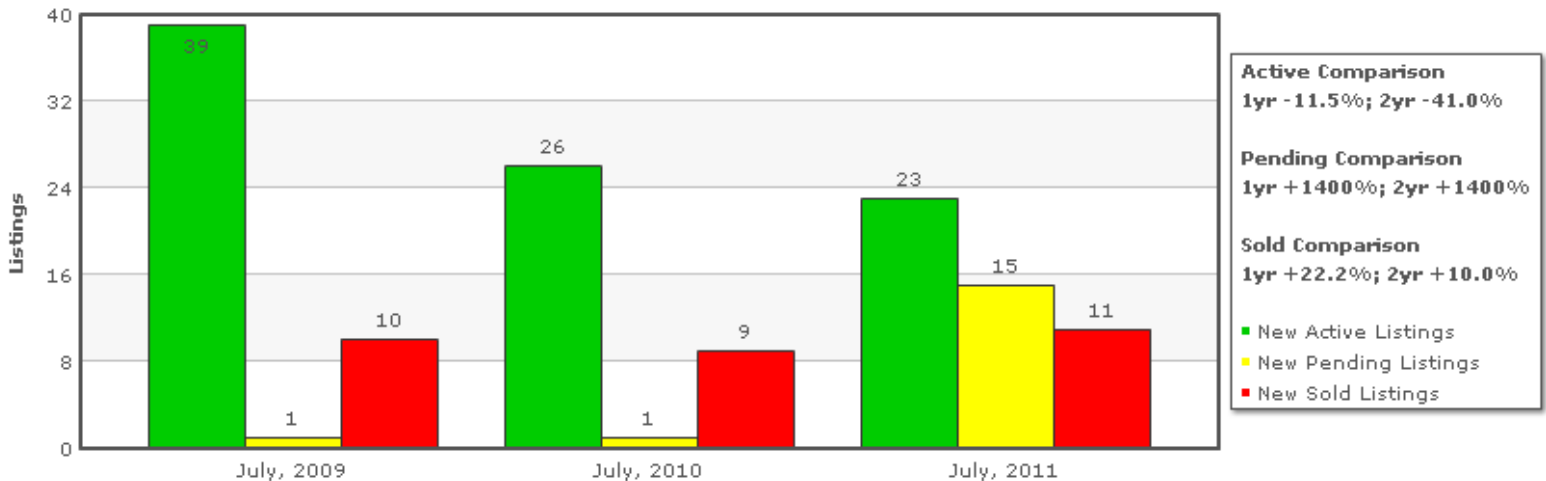
Listing Activity Comparison for July



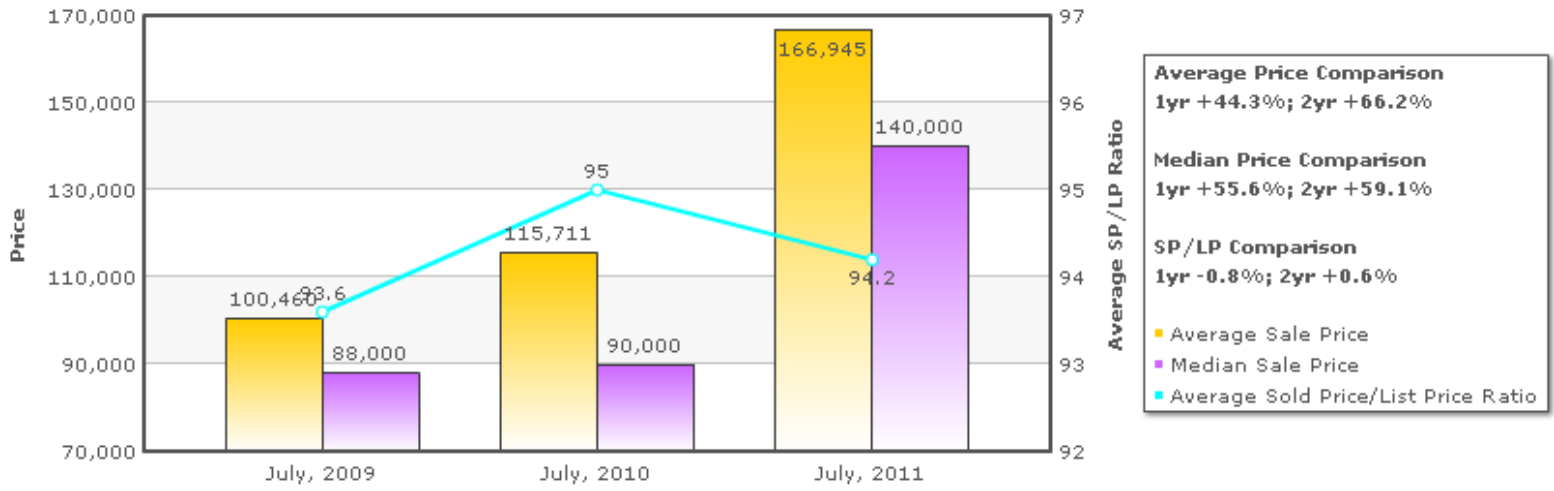
Sold Price Comparison for July



Listing Activity Comparison for July

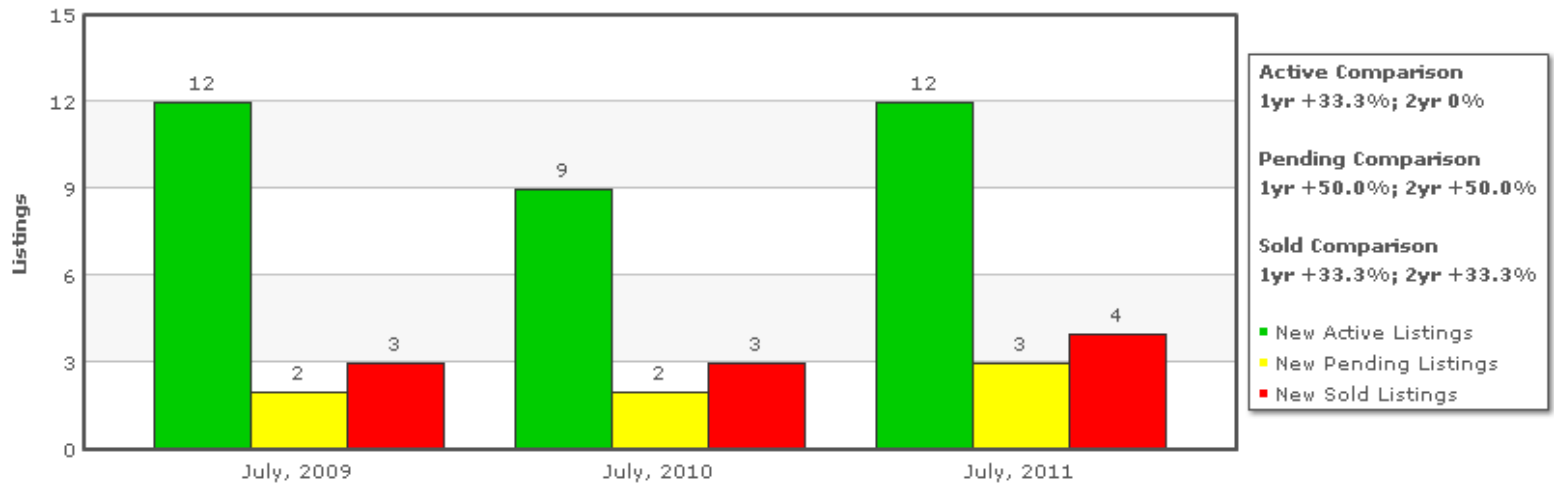


Sold Price Comparison for July

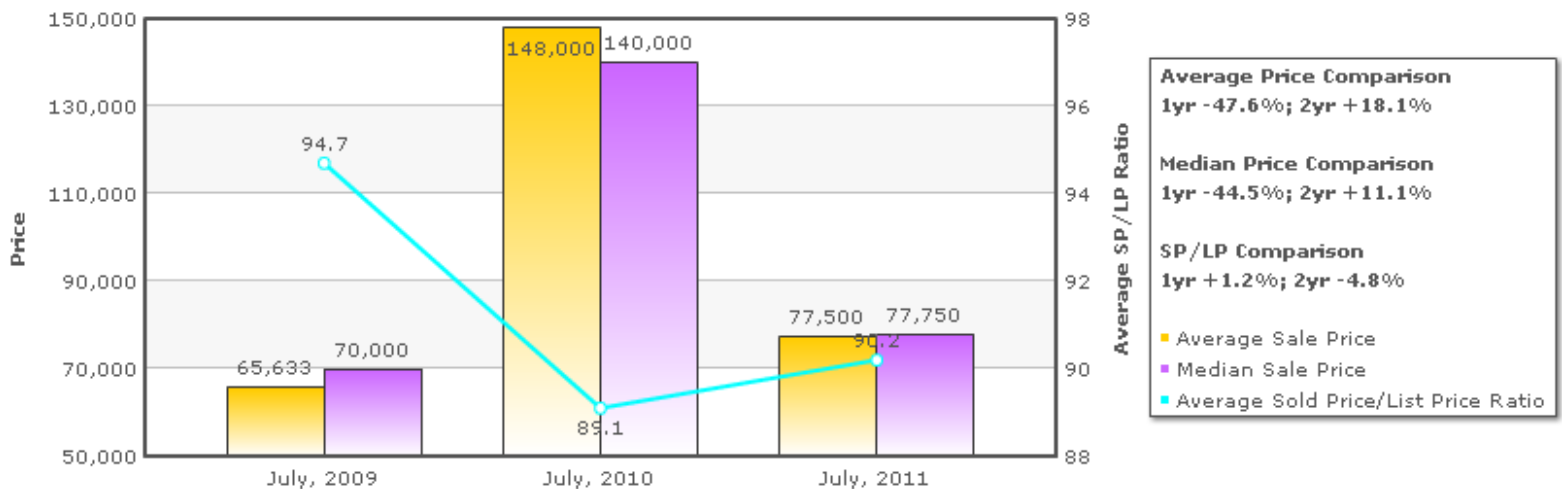


Report Criteria: Reflecting data through: 07/31/2011 | County: Pepin | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

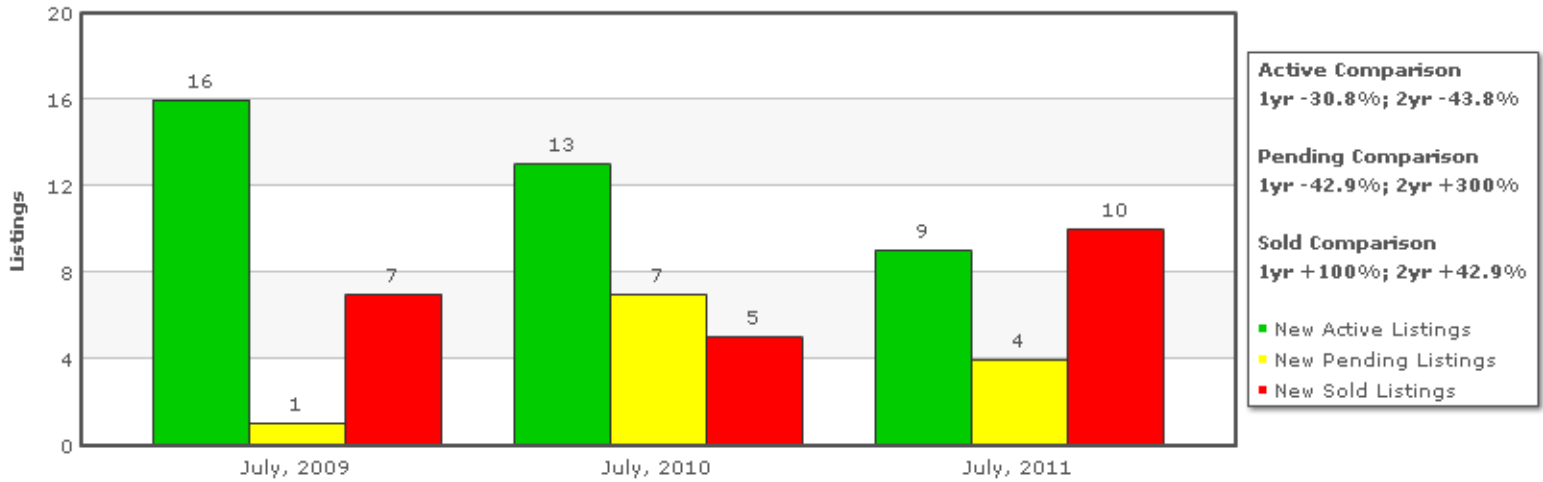
Listing Activity Comparison for July



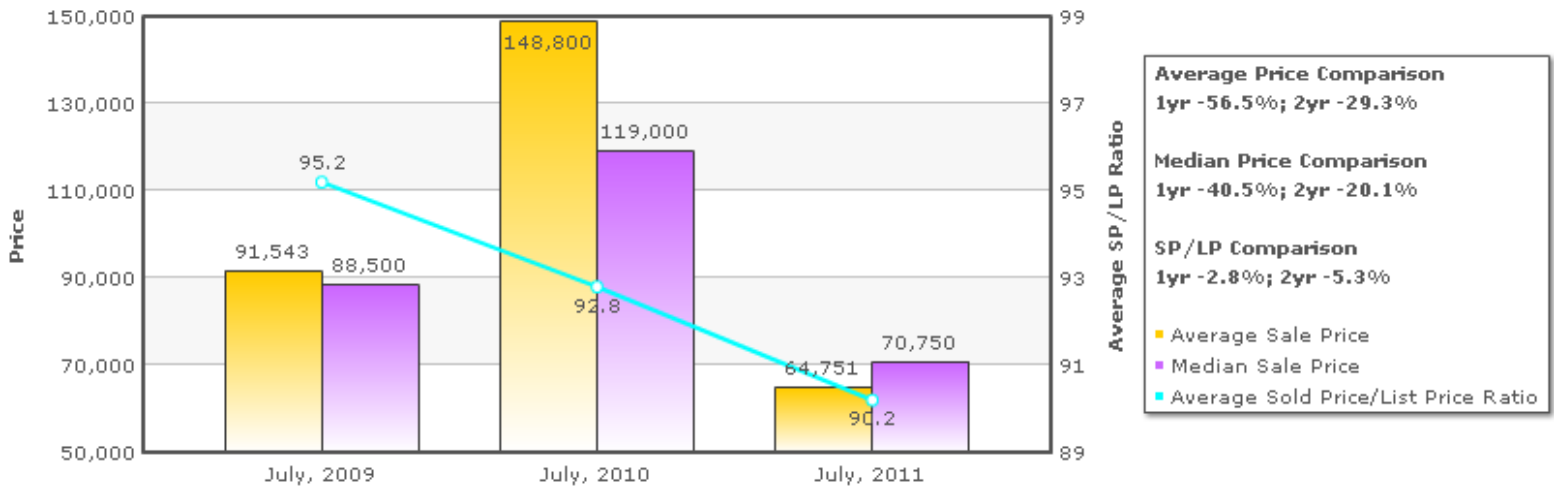
Sold Price Comparison for July



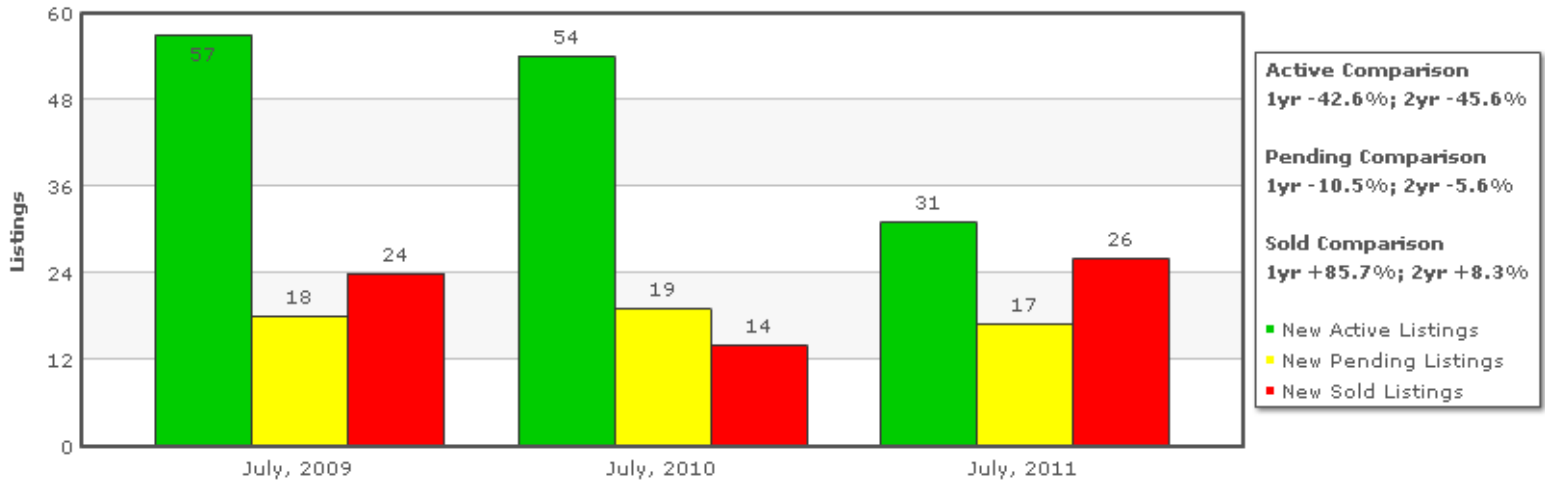
Listing Activity Comparison for July



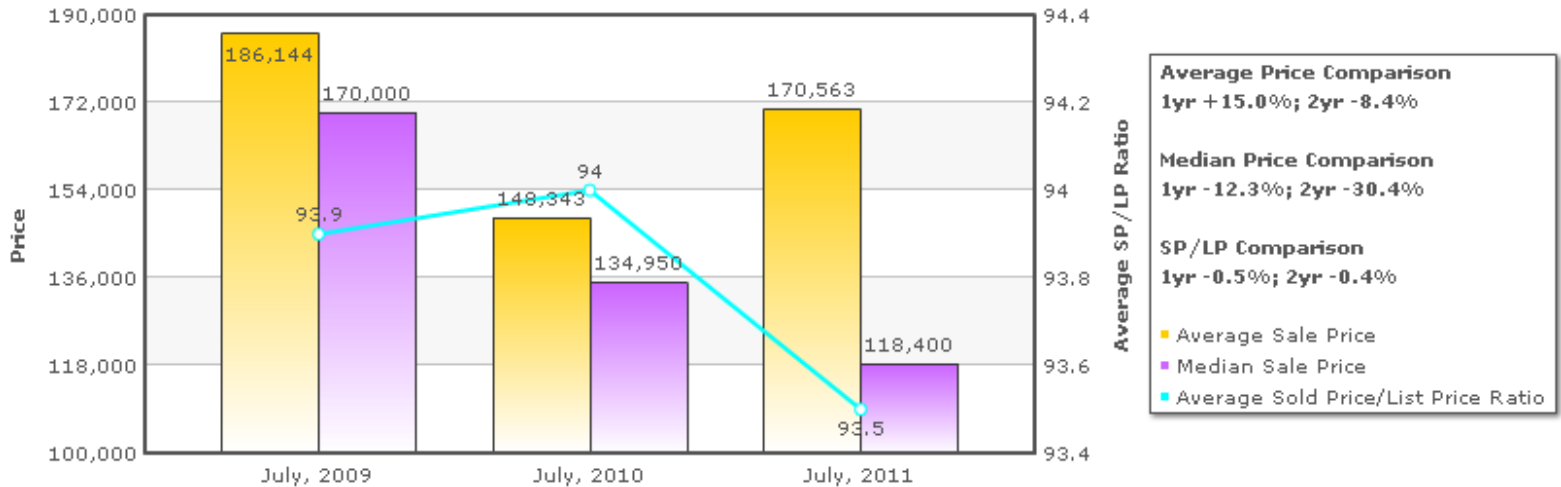
Sold Price Comparison for July



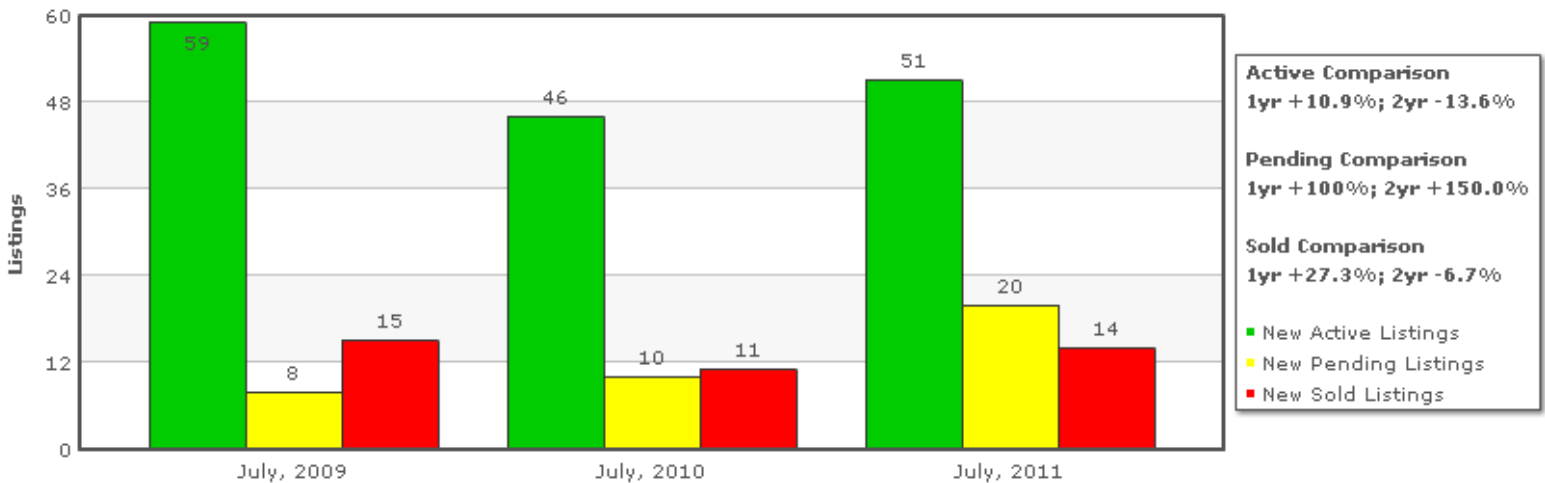
Listing Activity Comparison for July



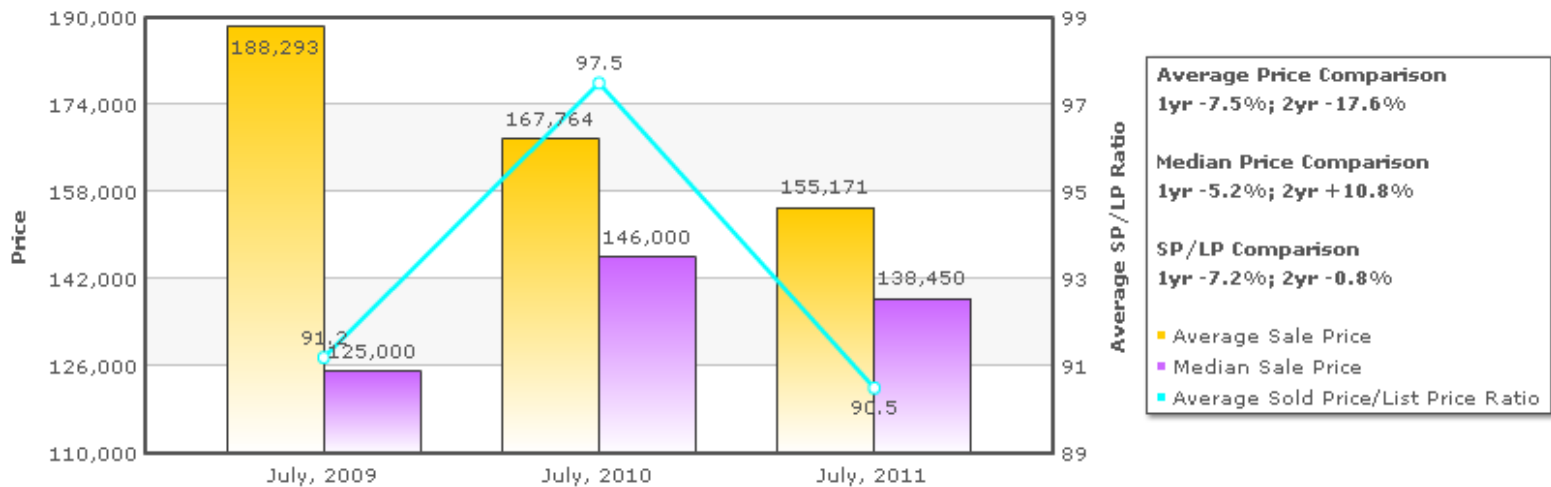
Sold Price Comparison for July



Listing Activity Comparison for July

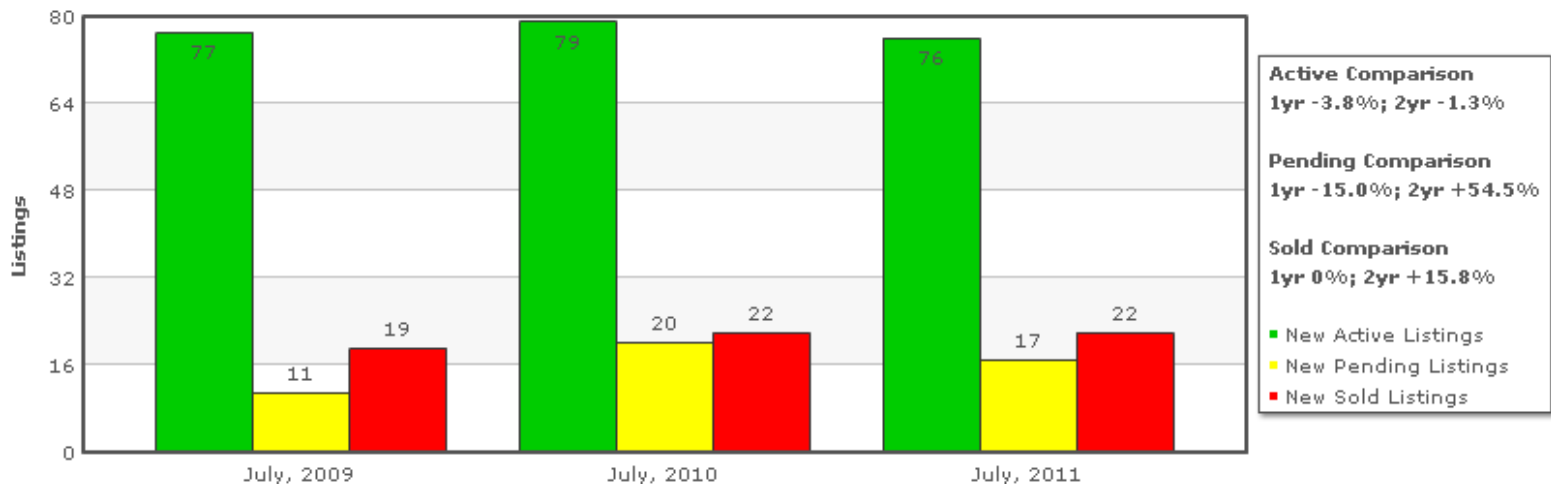


Sold Price Comparison for July

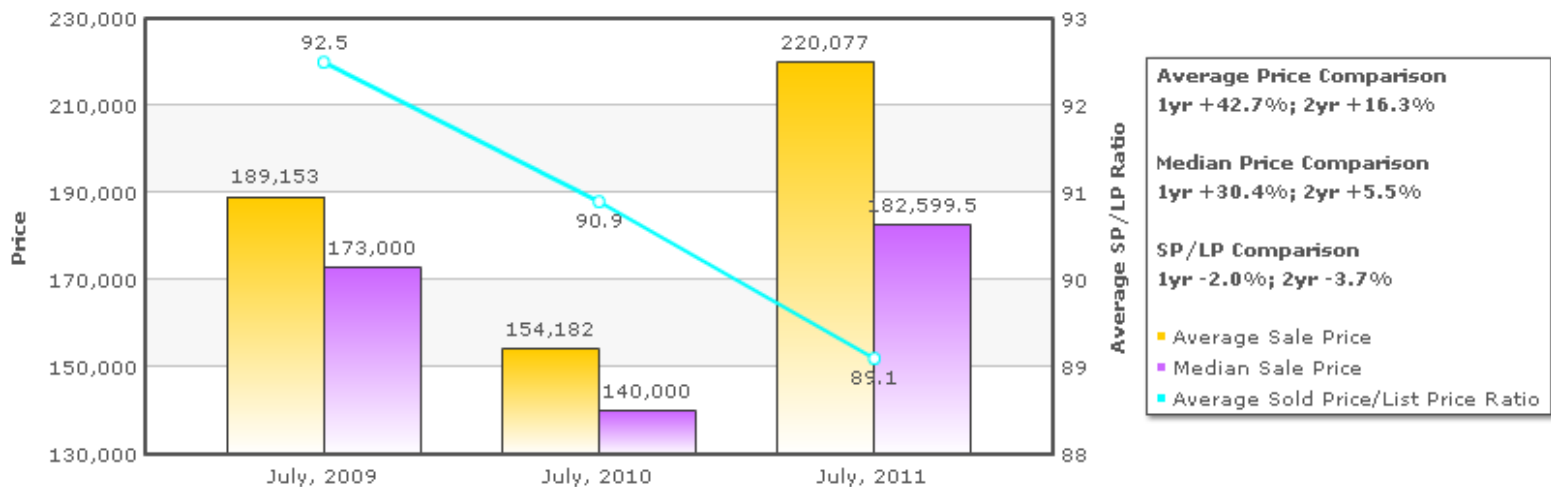


Report Criteria: Reflecting data through: 07/31/2011 | County: Sawyer | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

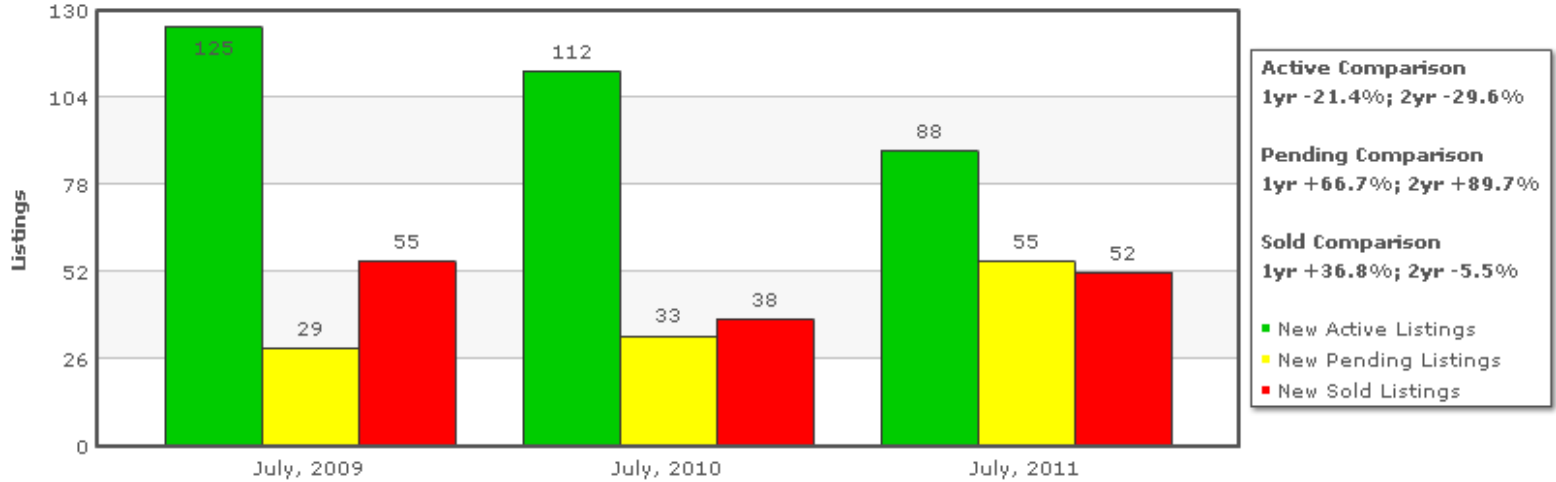
Listing Activity Comparison for July



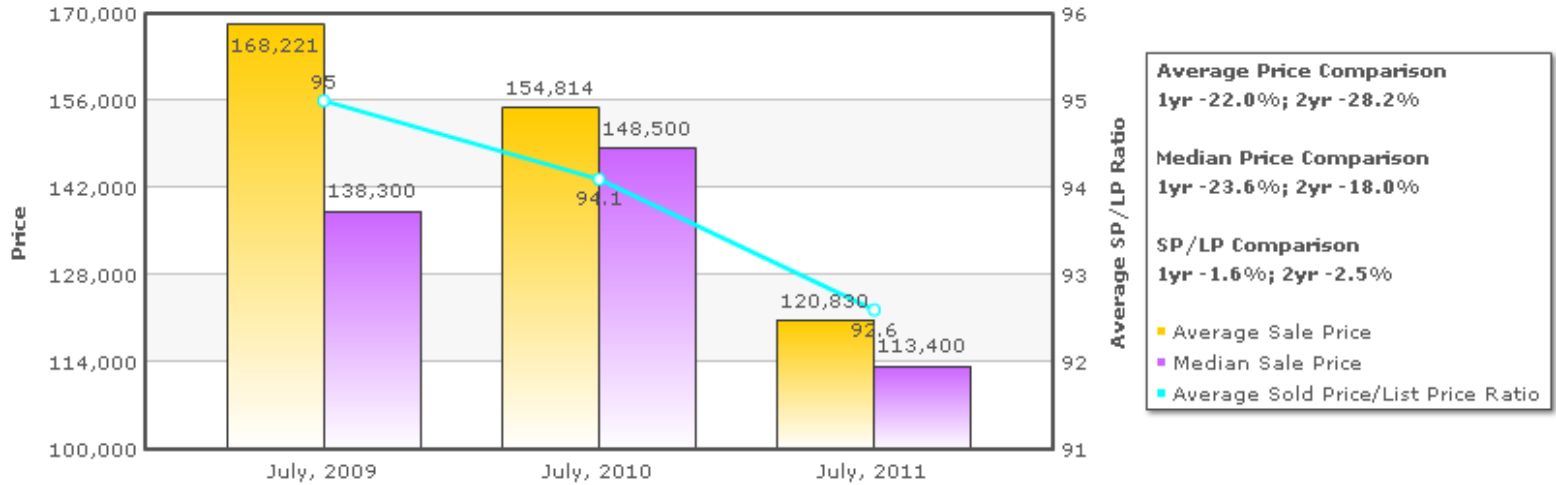
Sold Price Comparison for July



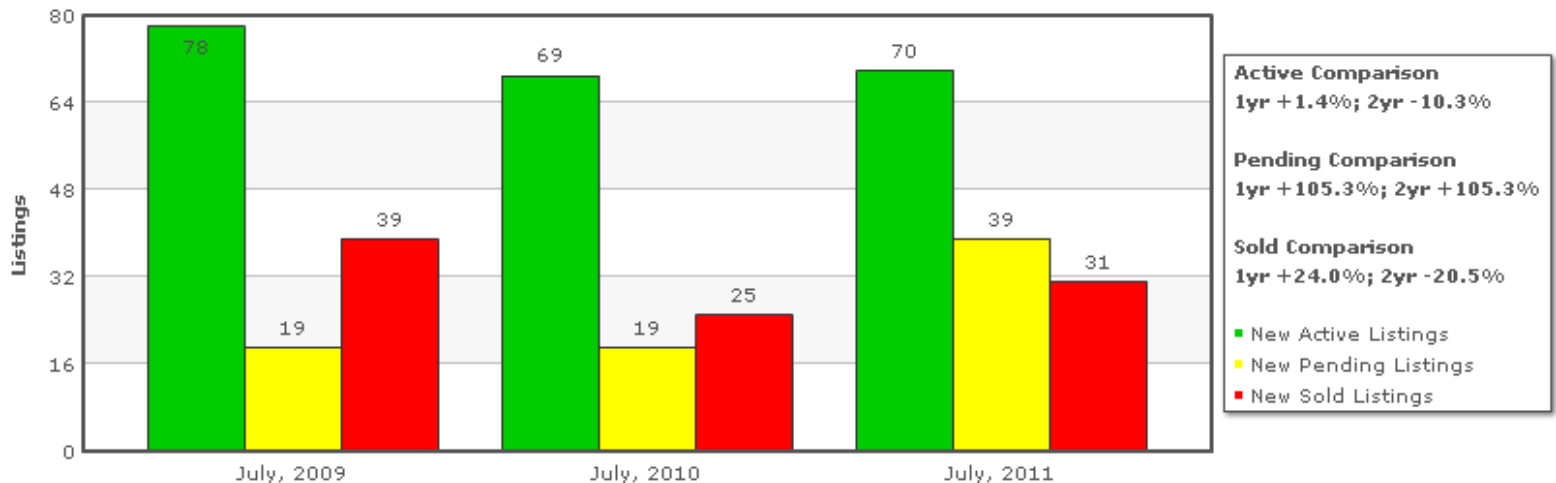
Listing Activity Comparison for July



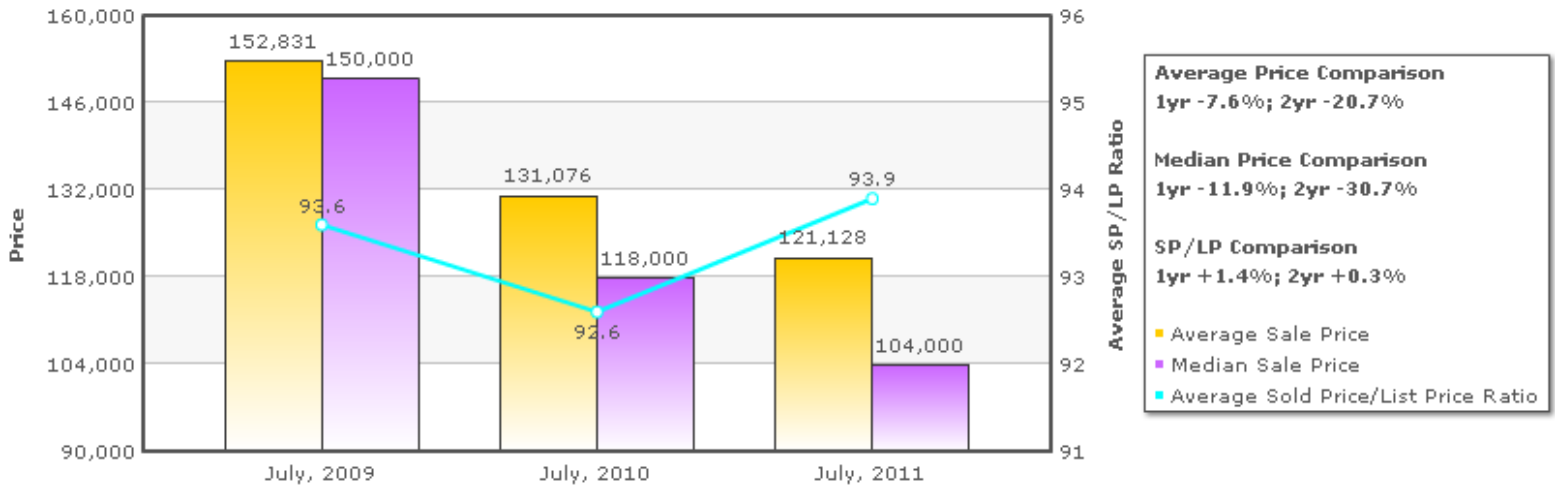
Sold Price Comparison for July



Listing Activity Comparison for July

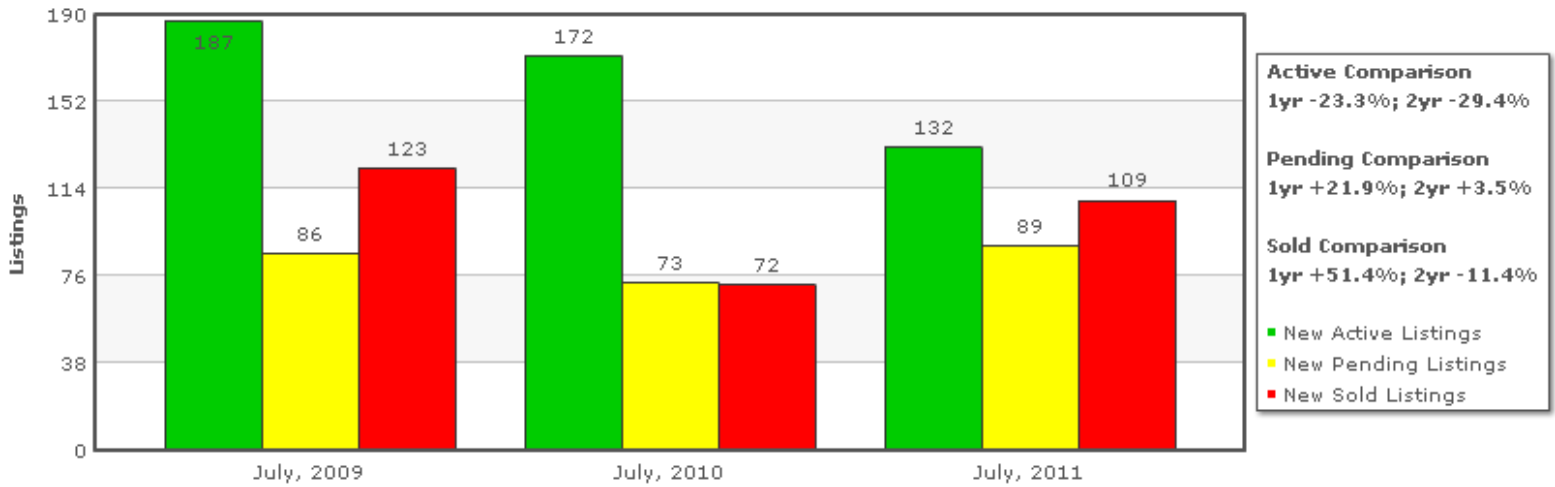


Sold Price Comparison for July

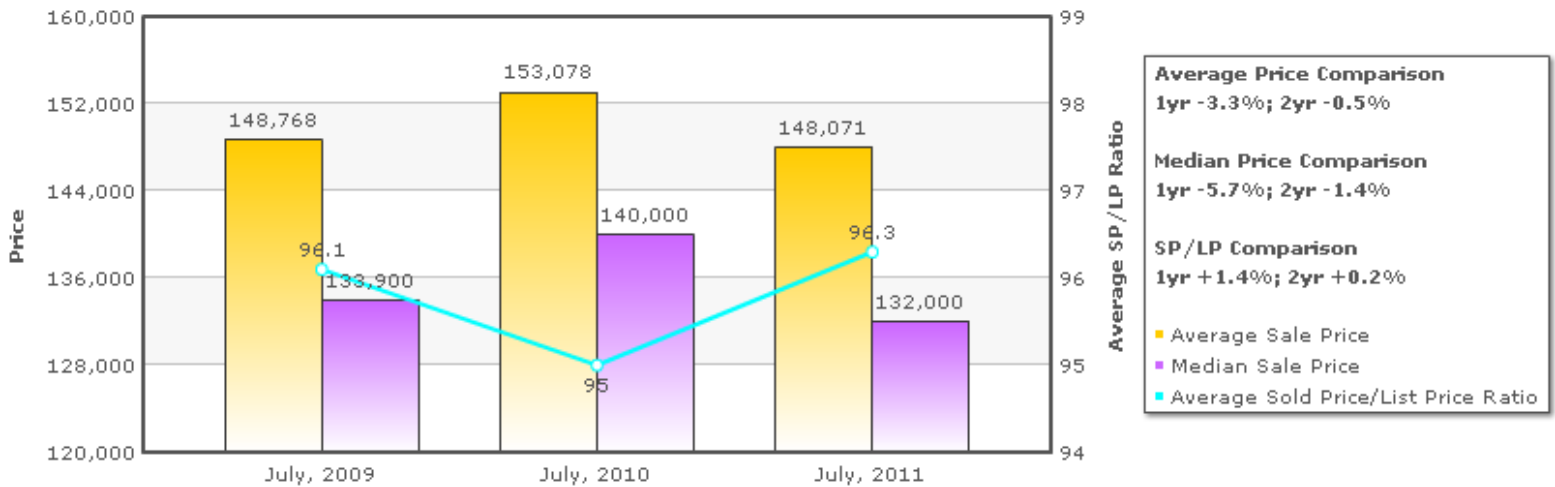


Report Criteria: Reflecting data through: 07/31/2011 | County: Eau Claire | Type: Residential
 View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

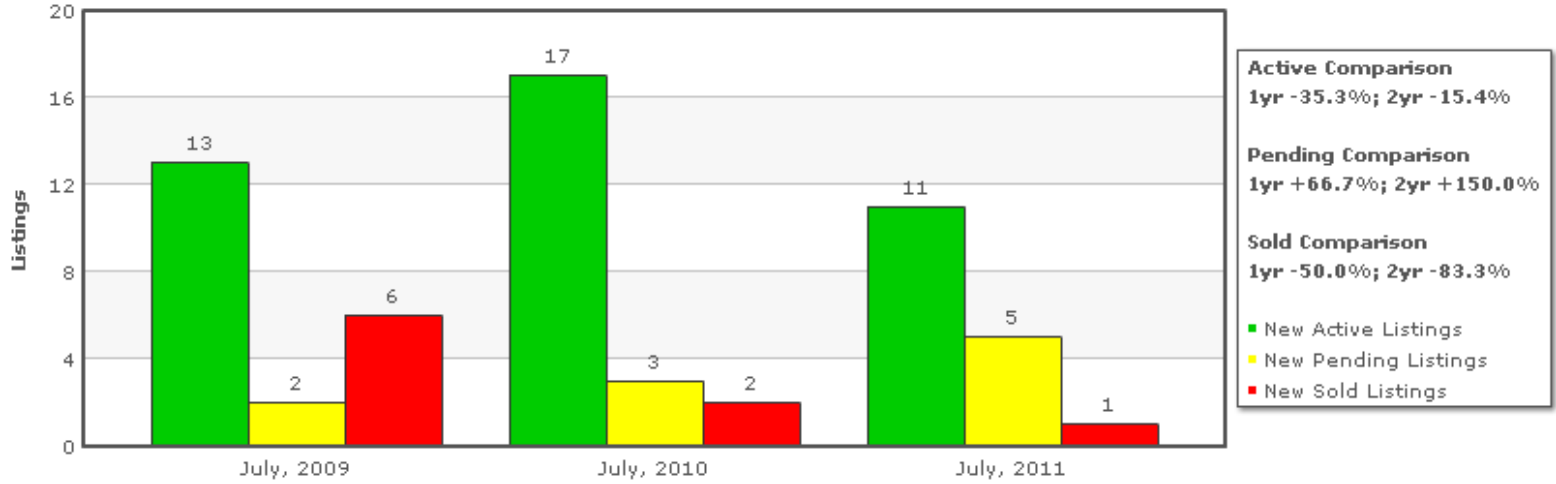
Listing Activity Comparison for July



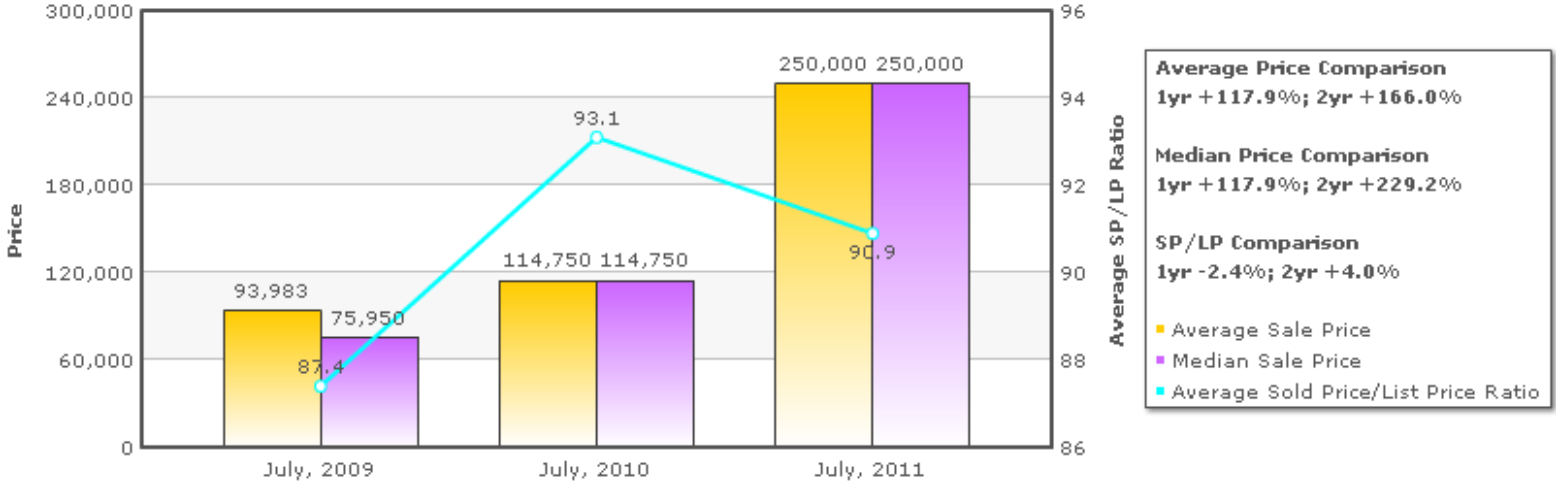
Sold Price Comparison for July



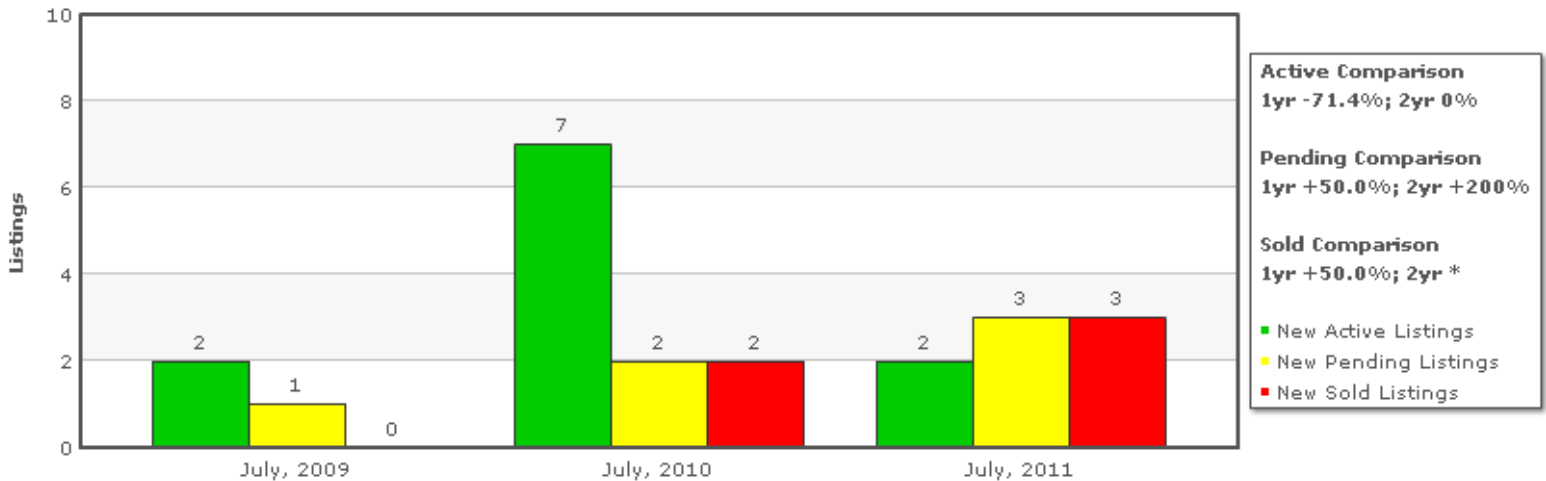
Listing Activity Comparison for July



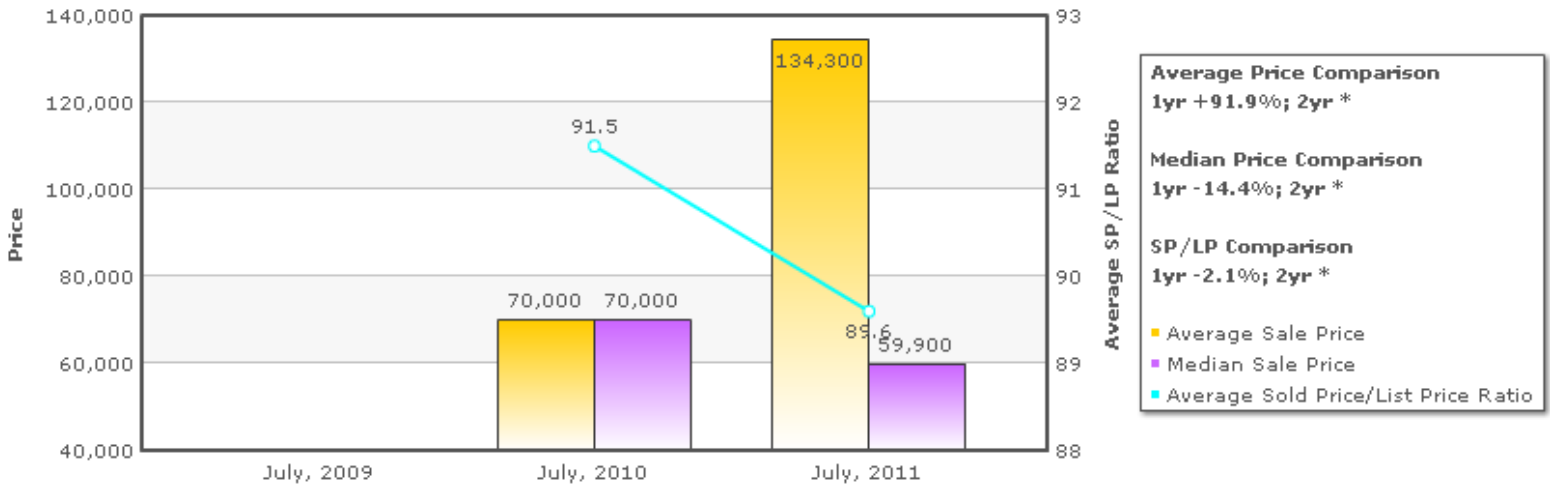
Sold Price Comparison for July



Listing Activity Comparison for July

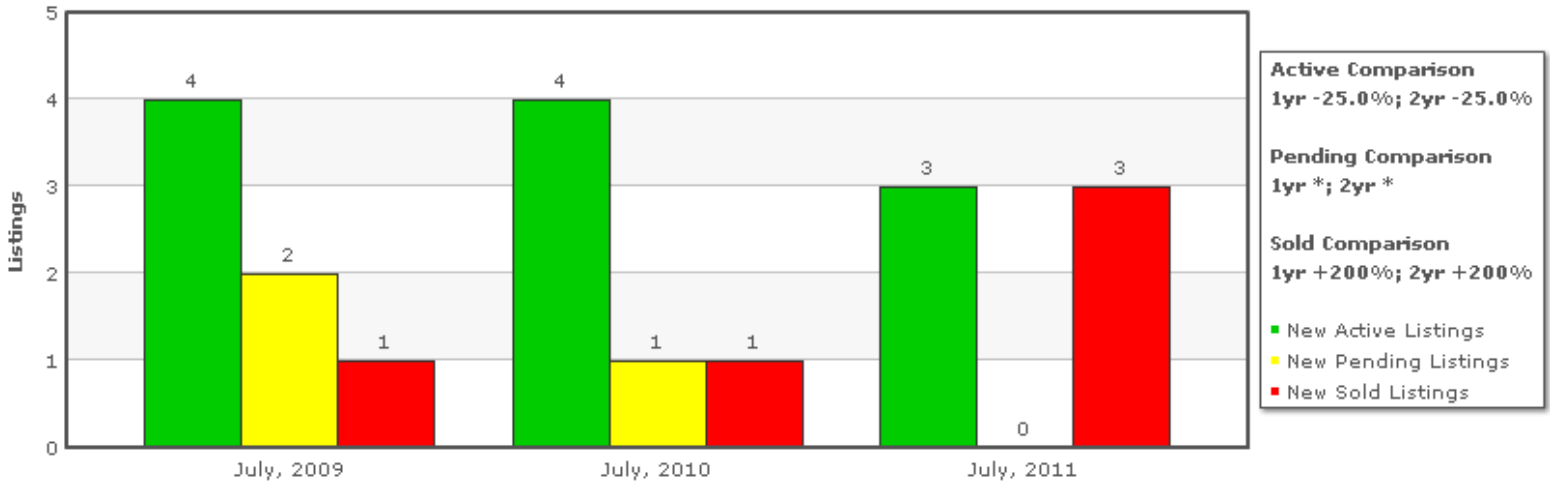


Sold Price Comparison for July

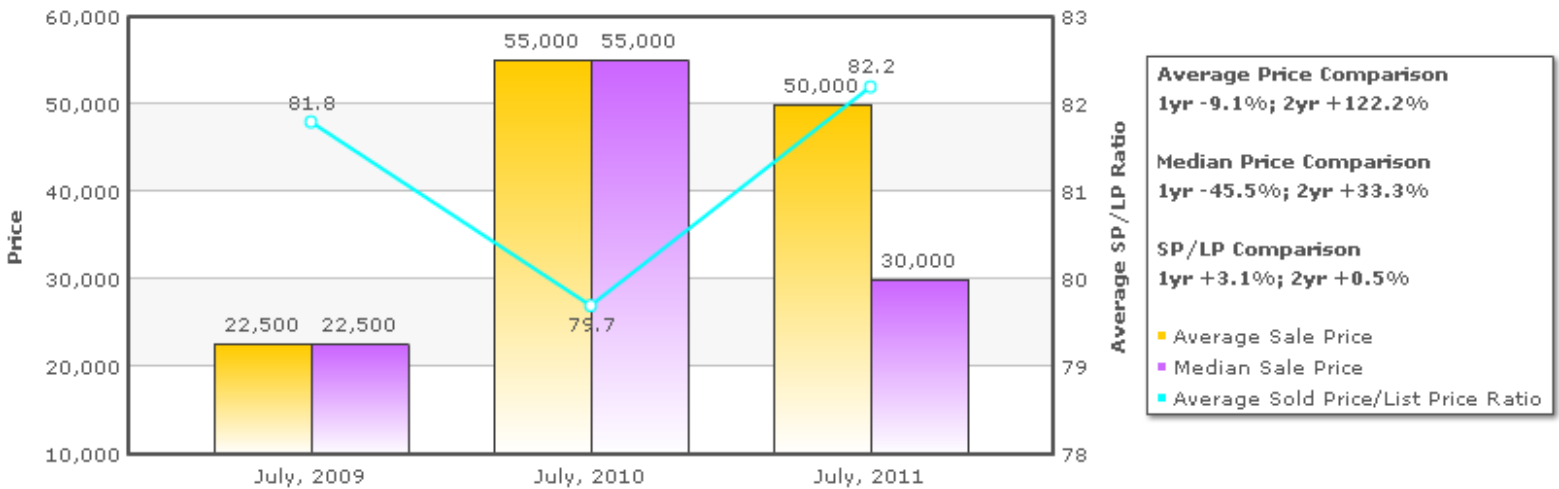


Report Criteria: Reflecting data through: 07/31/2011 | County: Taylor | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

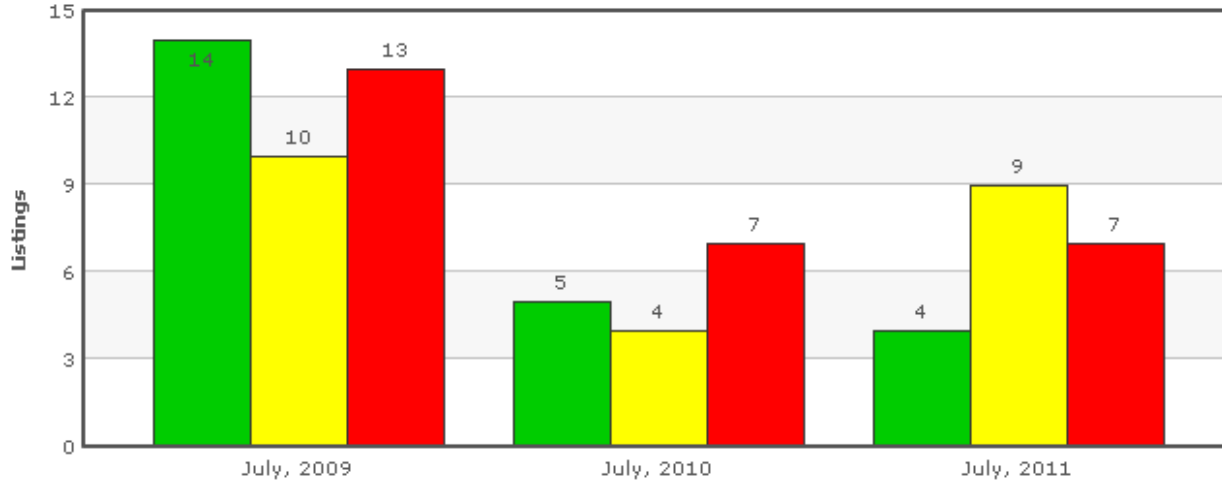
Listing Activity Comparison for July



Sold Price Comparison for July



Listing Activity Comparison for July



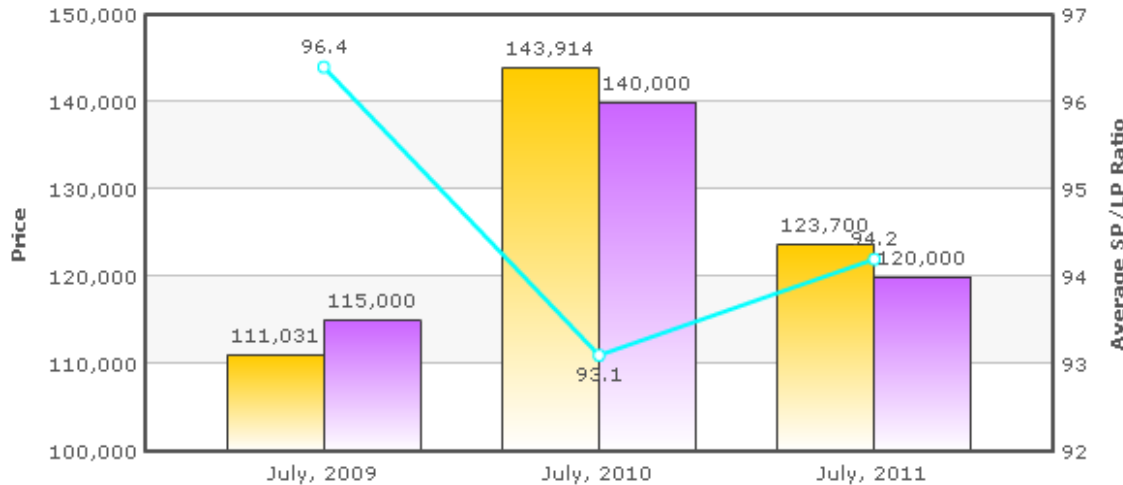
Active Comparison
1yr -20.0%; 2yr -71.4%

Pending Comparison
1yr +125.0%; 2yr -10.0%

Sold Comparison
1yr 0%; 2yr -46.2%

■ New Active Listings
■ New Pending Listings
■ New Sold Listings

Sold Price Comparison for July



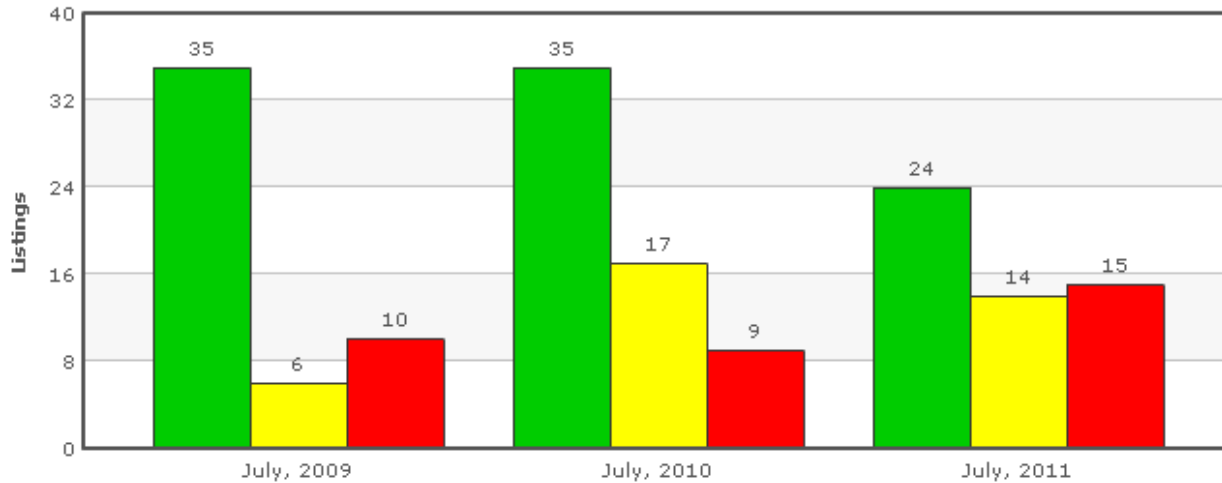
Average Price Comparison
1yr -14.0%; 2yr +11.4%

Median Price Comparison
1yr -14.3%; 2yr +4.3%

SP/LP Comparison
1yr +1.2%; 2yr -2.3%

■ Average Sale Price
■ Median Sale Price
■ Average Sold Price/List Price Ratio

Listing Activity Comparison for July



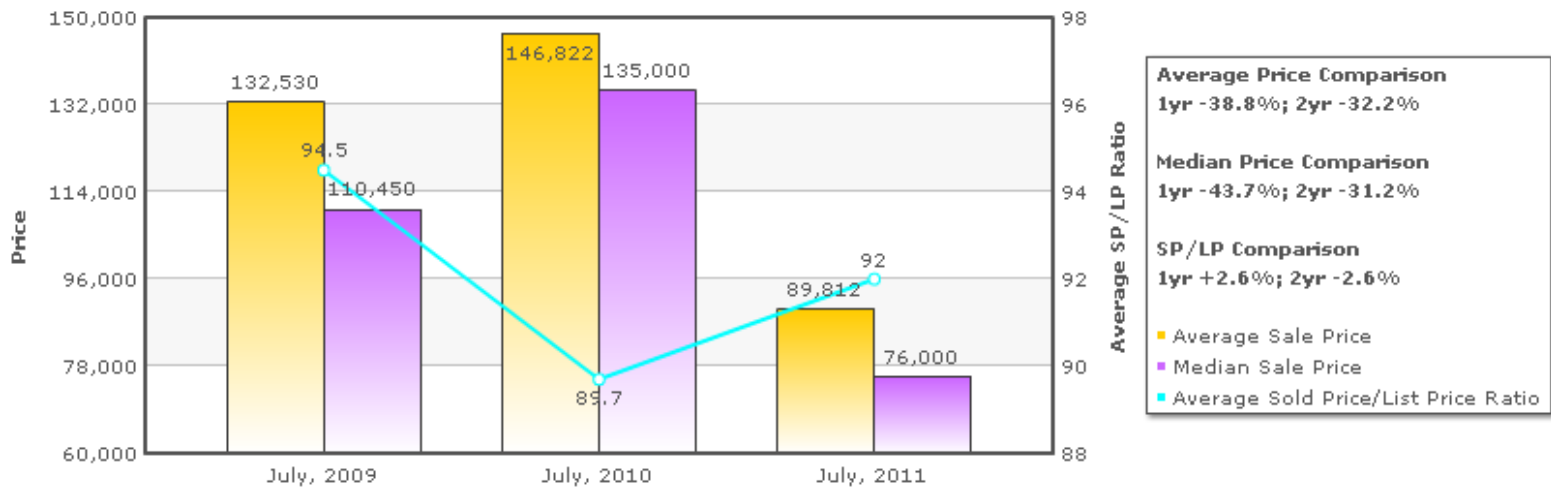
Active Comparison
1yr -31.4%; 2yr -31.4%

Pending Comparison
1yr -17.6%; 2yr +133.3%

Sold Comparison
1yr +66.7%; 2yr +50.0%

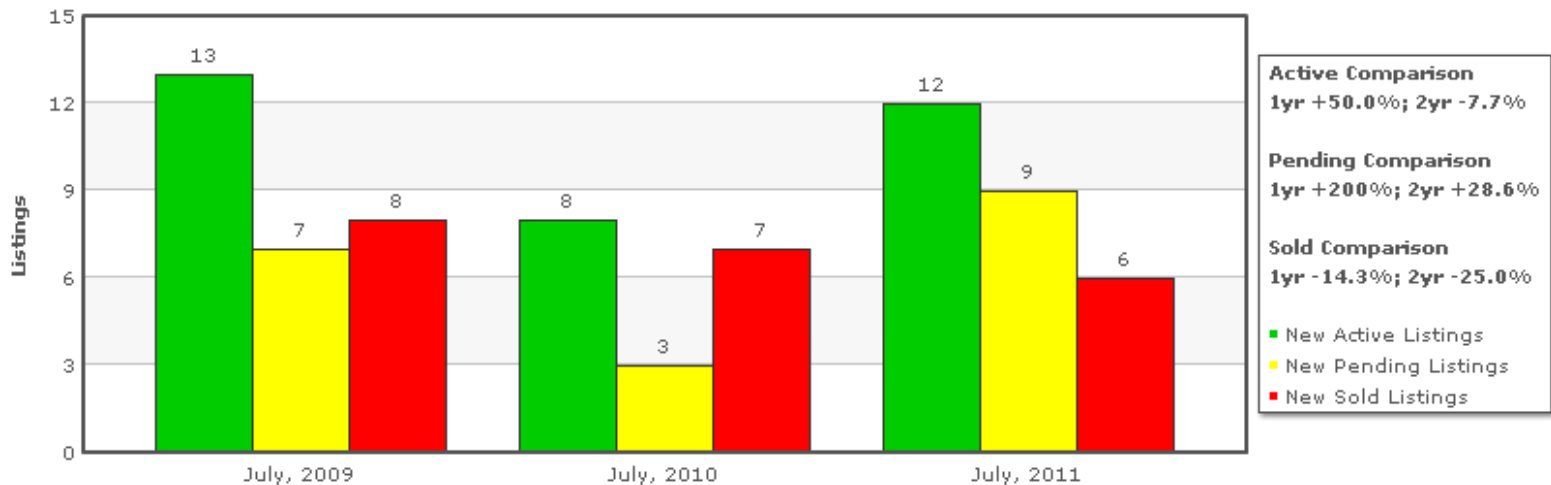
■ New Active Listings
■ New Pending Listings
■ New Sold Listings

Sold Price Comparison for July

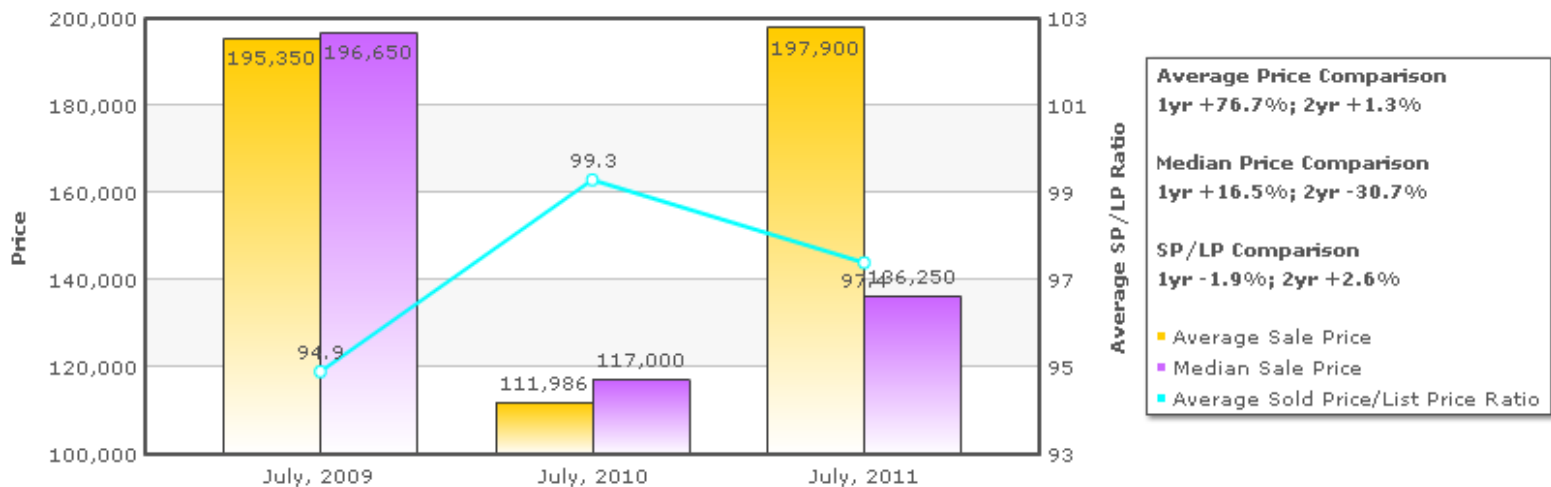


Report Criteria: Reflecting data through: 07/31/2011 | County: St. Croix | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

Listing Activity Comparison for July



Sold Price Comparison for July



ASHLAND/BAYFIELD

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	4	Ashland /Bayfield	January	\$217,000	\$172,500	83%	201
	3		February	\$189,000	\$153,000	87%	199
	5		March	\$139,900	\$127,500	91%	548
	5		April	\$190,000	\$175,000	92%	197
	5		May	\$93,000	\$85,000	91%	35
	11		June	\$109,500	\$90,000	91%	44
	8		July	\$194,900	\$182,750	89%	337
			August				
			September				
			October				
			November				
			December				
MEDIAN	5	Ash/Bay	Jan-Dec	\$189,000	\$153,000	91%	199

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	9	Ashland /Bayfield	January	\$132,500
	22		February	\$144,000
	32		March	\$249,000
	26		April	\$134,950
	40		May	\$204,950
	31		June	\$219,000
	12		July	\$173,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	26	Ash/Bay	Jan-Dec	\$173,000



Not guaranteed. Information provided by NW WI MLS is compiled from 3rd party sources. Days on Market data may relate only to this unique ML# and not reflect entire listing activity of property. List price may not reflect original list price. Sale price doesn't reflect seller's concessions. Stats include Residential, Condos, Manufactured & Duplexes. Stats don't include Auction properties. ****OTHER SALES MAY BE REPORTED BY ANOTHER MLS****



ASHLAND/BAYFIELD

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$352,000	\$176,000	2	76	\$872,000	\$172,500	4	201	148%	-2%	100%
FEBRUARY	\$540,000	\$270,000	2	584	\$690,500	\$153,000	3	199	28%	-43%	50%
MARCH	\$1,085,400	\$101,000	10	187	\$845,400	\$127,500	5	548	-22%	26%	-50%
APRIL	\$1,233,150	\$87,000	10	214	\$861,006	\$175,000	5	197	-30%	101%	-50%
MAY	\$1,068,500	\$109,500	9	137	\$777,500	\$85,000	5	35	-27%	-22%	-44%
JUNE	\$2,331,000	\$166,500	14	350	\$1,499,490	\$90,000	11	44	-36%	-46%	-21%
JULY	\$1,304,000	\$143,500	8	121	\$1,303,500	\$182,750	8	337	0%	27%	0%
AUGUST	\$1,457,500	\$139,750	8	273					-100%	-100%	-100%
SEPTEMBER	\$1,464,600	\$90,000	11	107					-100%	-100%	-100%
OCTOBER	\$1,439,000	\$179,000	8	245					-100%	-100%	-100%
NOVEMBER	\$1,066,800	\$120,000	6	146					-100%	-100%	-100%
DECEMBER	\$1,343,000	\$141,000	6	139					-100%	-100%	-100%

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BARRON

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	25	Barron	January	\$124,900	\$115,000	94%	109
	28		February	\$107,500	\$102,500	93%	162
	22		March	\$124,900	\$105,000	92%	184
	27		April	\$99,900	\$95,000	94%	51
	35		May	\$146,000	\$135,000	94%	209
	40		June	\$109,900	\$101,400	93%	84
	33		July	\$112,000	\$101,000	92%	85
			August				
			September				
			October				
			November				
			December				
MEDIAN	28	Barron	Jan-Dec	\$112,000	\$102,500	93%	109

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	57	Barron	January	\$165,900
	59		February	\$122,900
	86		March	\$162,150
	133		April	\$179,900
	122		May	\$149,900
	115		June	\$126,900
	81		July	\$145,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	86	Barron	Jan-Dec	\$149,900



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BARRON

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,328,000	\$85,000	16	175	\$3,219,700	\$115,000	25	109	38%	35%	56%
FEBRUARY	\$1,795,350	\$98,000	18	119	\$2,982,700	\$102,500	28	162	66%	5%	56%
MARCH	\$5,017,309	\$85,500	48	130	\$2,325,422	\$105,000	22	184	-54%	23%	-54%
APRIL	\$7,225,070	\$105,000	57	137	\$3,167,150	\$95,000	27	51	-56%	-10%	-53%
MAY	\$4,448,101	\$87,900	41	98	\$4,886,550	\$135,000	35	209	10%	54%	-15%
JUNE	\$6,126,650	\$95,950	50	95	\$4,743,700	\$101,400	40	84	-23%	6%	-20%
JULY	\$3,968,650	\$134,500	27	99	\$3,680,715	\$101,000	33	85	-7%	-25%	22%
AUGUST	\$4,796,550	\$175,000	26	89					-100%	-100%	-100%
SEPTEMBER	\$5,212,050	\$101,950	44	107					-100%	-100%	-100%
OCTOBER	\$4,247,900	\$132,000	31	75					-100%	-100%	-100%
NOVEMBER	\$3,727,400	\$123,000	27	102					-100%	-100%	-100%
DECEMBER	\$3,884,800	\$127,650	28	110					-100%	-100%	-100%

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BUFFALO/TREMPEALEAU/JACKSON

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	8	Buff/Trem/ Jack	January	\$62,200	\$56,150	89%	117
	7		February	\$49,900	\$40,000	90%	51
	17		March	\$69,900	\$62,000	91%	130
	11		April	\$135,000	\$125,000	94%	223
	23		May	\$129,900	\$125,000	96%	27
	19		June	\$115,000	\$108,000	94%	150
	24		July	\$109,900	\$95,000	92%	209
			August				
			September				
			October				
			November				
			December				
MEDIAN	17	B/T/J	Jan-Dec	\$109,900	\$95,000	92%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	26	Buff/Trem/ Jack	January	\$137,400
	27		February	\$149,500
	53		March	\$124,500
	58		April	\$125,950
	52		May	\$134,950
	40		June	\$129,900
	36		July	\$119,500
			August	
			September	
			October	
			November	
			December	
MEDIAN	40	B/T/J	Jan-Dec	\$129,900



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BUFFALO/TREMPEALEAU/JACKSON

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$265,500	\$45,000	5	123	\$520,700	\$56,150	8	117	96%	25%	60%
FEBRUARY	\$1,093,750	\$96,000	7	219	\$314,841	\$40,000	7	51	-71%	-58%	0%
MARCH	\$2,137,712	\$90,000	24	71	\$1,476,425	\$62,000	17	130	-31%	-31%	-29%
APRIL	\$2,642,602	\$99,250	26	146	\$1,503,500	\$125,000	11	223	-43%	26%	-58%
MAY	\$2,239,900	\$88,000	20	133	\$3,277,800	\$125,000	23	27	46%	42%	15%
JUNE	\$2,047,600	\$85,750	22	188	\$1,998,525	\$108,000	19	150	-2%	26%	-14%
JULY	\$1,975,400	\$102,500	16	48	\$2,741,910	\$95,000	24	209	39%	-7%	50%
AUGUST	\$912,500	\$87,450	8	105					-100%	-100%	-100%
SEPTEMBER	\$955,400	\$92,500	11	40					-100%	-100%	-100%
OCTOBER	\$2,695,575	\$93,000	24	73					-100%	-100%	-100%
NOVEMBER	\$1,743,900	\$110,250	14	162					-100%	-100%	-100%
DECEMBER	\$2,269,865	\$95,250	18	114					-100%	-100%	-100%

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BURNETT

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	12	Burnett	January	\$90,000	\$84,250	94%	130
	7		February	\$169,900	\$165,000	97%	56
	14		March	\$80,450	\$77,950	96%	142
	17		April	\$129,000	\$120,000	93%	92
	30		May	\$149,900	\$140,450	93%	155
	18		June	\$172,450	\$169,950	95%	142
	26		July	\$132,000	\$118,400	93%	89
			August				
			September				
			October				
			November				
			December				
MEDIAN	17	Burnett	Jan-Dec	\$132,000	\$120,000	94%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	36	Burnett	January	\$111,950
	45		February	\$185,000
	51		March	\$215,000
	73		April	\$198,000
	83		May	\$209,900
	69		June	\$156,800
	30		July	\$142,450
			August	
			September	
			October	
			November	
			December	
MEDIAN	51	Burnett	Jan-Dec	\$185,000



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BURNETT

2010 vs 2011 SOLDs

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$813,000	\$140,000	5	52	\$1,474,150	\$84,250	12	130	81%	-40%	140%
FEBRUARY	\$1,425,950	\$99,000	7	120	\$1,214,900	\$165,000	7	56	-15%	67%	0%
MARCH	\$1,445,000	\$122,500	11	147	\$1,476,300	\$77,950	14	142	2%	-36%	27%
APRIL	\$4,831,300	\$115,000	31	177	\$2,430,350	\$120,000	17	92	-50%	4%	-45%
MAY	\$3,206,800	\$186,750	16	88	\$5,168,200	\$140,450	30	155	61%	-25%	88%
JUNE	\$3,503,700	\$140,000	20	138	\$3,314,600	\$169,950	18	142	-5%	21%	-10%
JULY	\$2,076,800	\$134,950	14	76	\$4,434,650	\$118,400	26	89	114%	-12%	86%
AUGUST	\$2,793,350	\$150,000	16	66					-100%	-100%	-100%
SEPTEMBER	\$3,392,900	\$156,000	17	141					-100%	-100%	-100%
OCTOBER	\$3,449,900	\$137,500	20	152					-100%	-100%	-100%
NOVEMBER	\$523,400	\$49,950	8	217					-100%	-100%	-100%
DECEMBER	\$1,778,360	\$87,000	16	122					-100%	-100%	-100%

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CHIPPEWA

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	32	Chippewa	January	\$122,050	\$114,000	94%	95
	25		February	\$74,900	\$71,000	95%	109
	29		March	\$119,900	\$114,900	95%	126
	48		April	\$124,950	\$113,750	95%	154
	46		May	\$135,450	\$125,000	97%	75
	62		June	\$154,900	\$152,350	97%	59
	52		July	\$114,900	\$113,400	94%	87
			August				
			September				
			October				
			November				
			December				
MEDIAN	46	Chippewa	Jan-Dec	\$122,050	\$114,000	95%	95

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	51	Chippewa	January	\$145,000
	71		February	\$127,900
	112		March	\$163,900
	100		April	\$149,900
	108		May	\$152,250
	115		June	\$139,000
	84		July	\$128,750
			August	
			September	
			October	
			November	
			December	
MEDIAN	100	Chippewa	Jan-Dec	\$145,000



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CHIPPEWA

2010 vs 2011 SOLDs

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,678,457	\$106,000	21	95	\$3,850,700	\$114,000	32	95	44%	8%	52%
FEBRUARY	\$2,830,390	\$108,750	26	125	\$2,322,684	\$71,000	25	109	-18%	-35%	-4%
MARCH	\$5,798,325	\$104,000	49	118	\$4,504,325	\$114,900	29	95	-22%	10%	-41%
APRIL	\$8,443,199	\$116,000	64	91	\$6,427,900	\$113,750	48	154	-24%	-2%	-25%
MAY	\$10,914,815	\$129,000	76	101	\$7,127,812	\$125,000	46	75	-35%	-3%	-39%
JUNE	\$10,527,451	\$138,250	64	79	\$9,164,255	\$152,350	62	59	-13%	10%	-3%
JULY	\$5,735,950	\$150,000	37	95	\$6,283,149	\$113,400	52	87	10%	-24%	41%
AUGUST	\$6,231,203	\$129,900	39	67					-100%	-100%	-100%
SEPTEMBER	\$4,546,250	\$111,000	34	73					-100%	-100%	-100%
OCTOBER	\$6,554,750	\$152,500	39	105					-100%	-100%	-100%
NOVEMBER	\$4,881,950	\$111,500	34	110					-100%	-100%	-100%
DECEMBER	\$3,854,160	\$125,250	28	81					-100%	-100%	-100%

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DOUGLAS

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	0	Douglas	January	\$0	\$0	0%	0
	4		February	\$157,450	\$155,750	99%	114
	0		March	\$0	\$0	0%	0
	3		April	\$300,000	\$250,000	94%	338
	2		May	\$192,000	\$172,450	89%	159
	2		June	\$153,950	\$129,500	82%	150
	3		July	\$359,900	\$325,000	90%	79
			August				
			September				
			October				
			November				
			December				
MEDIAN	2	Douglas	Jan-Dec	\$157,450	\$155,750	89%	114

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	5	Douglas	January	\$159,000
	2		February	\$489,250
	21		March	\$249,900
	22		April	\$234,950
	19		May	\$159,000
	18		June	\$162,000
	13		July	\$143,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	18	Douglas	Jan-Dec	\$162,000



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DOUGLAS

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$101,000	\$50,500	2	97	\$0	\$0	0	0	-100%	-100%	-100%
FEBRUARY	\$0	\$0	0	0	\$524,000	\$155,750	4	114	No Comparibles		
MARCH	\$847,400	\$81,500	6	253	\$0	\$0	0	0	-100%	-100%	-100%
APRIL	1,727,400	\$131,500	8	255	897,900	\$250,000	3	338	-28%	90%	-63%
MAY	\$1,242,600	\$146,000	8	265	\$344,900	\$172,450	2	159	-72%	18%	-75%
JUNE	\$1,018,400	\$160,750	6	221	\$259,000	\$129,500	2	150	-75%	-19%	-67%
JULY	\$1,209,000	\$153,750	8	81	\$912,500	\$325,000	3	79	-25%	111%	-63%
AUGUST	\$429,900	\$89,000	4	54					-100%	-100%	-100%
SEPTEMBER	\$546,570	\$273,285	2	178					-100%	-100%	-100%
OCTOBER	\$882,400	\$112,000	8	134					-100%	-100%	-100%
NOVEMBER	\$0	\$0	0	0					#DIV/0!	#DIV/0!	#DIV/0!
DECEMBER	\$693,000	\$112,000	5	253					-100%	-100%	-100%

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DUNN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	11	Dunn	January	\$120,000	\$117,000	92%	163
	15		February	\$119,700	\$108,000	95%	68
	16		March	\$104,900	\$100,000	95%	86
	31		April	\$119,900	\$119,900	95%	91
	27		May	\$131,500	\$125,000	97%	51
	27		June	\$119,000	\$108,000	91%	124
	31		July	\$122,900	\$104,000	96%	112
			August				
			September				
			October				
			November				
			December				
MEDIAN	27	Dunn	Jan-Dec	\$119,900	\$108,000	95%	91

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	41	Dunn	January	\$131,500
	44		February	\$165,500
	78		March	\$148,950
	76		April	\$149,900
	65		May	\$144,000
	70		June	\$148,000
	69		July	\$155,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	69	Dunn	Jan-Dec	\$148,950



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DUNN

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$1,531,625	\$104,000	15	112	\$1,439,350	\$117,000	11	163	-6%	13%	-27%
FEBRUARY	\$368,840	\$43,000	5	110	\$1,603,700	\$108,000	15	68	335%	151%	200%
MARCH	\$1,933,100	\$117,000	15	143	\$1,559,520	\$100,000	16	86	-19%	-15%	7%
APRIL	\$4,692,510	\$139,000	36	127	\$3,557,695	\$119,900	31	91	-24%	-14%	-14%
MAY	\$4,443,525	\$130,000	32	87	\$4,011,720	\$125,000	27	51	-10%	-4%	-16%
JUNE	\$5,311,150	\$137,950	38	127	\$3,741,395	\$125,000	27	124	-30%	-9%	-29%
JULY	\$3,154,400	\$116,450	24	66	\$3,754,953	\$104,000	31	112	19%	-11%	29%
AUGUST	\$2,356,135	\$115,000	17	101					-100%	-100%	-100%
SEPTEMBER	\$2,800,050	\$119,900	23	97					-100%	-100%	-100%
OCTOBER	\$2,559,600	\$133,000	20	104					-100%	-100%	-100%
NOVEMBER	\$2,393,000	\$130,000	19	123					-100%	-100%	-100%
DECEMBER	\$3,220,350	\$102,500	26	93					-100%	-100%	-100%

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EAU CLAIRE

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	35	Eau Claire	January	\$114,900	\$106,000	93%	69
	35		February	\$107,500	\$100,000	95%	132
	57		March	\$124,900	\$115,000	96%	116
	69		April	\$129,900	\$124,500	97%	73
	102		May	\$134,900	\$130,125	98%	71
	113		June	\$139,900	\$136,500	97%	75
	108		July	\$134,900	\$132,500	96%	75
			August				
			September				
			October				
			November				
			December				
MEDIAN	69	Eau Claire	Jan-Dec	\$129,900	\$124,500	96%	75

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	99	Eau Claire	January	\$144,900
	119		February	\$131,900
	176		March	\$144,700
	192		April	\$159,150
	154		May	\$149,900
	159		June	\$134,900
	131		July	\$143,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	154	Eau Claire	Jan-Dec	\$144,700



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EAU CLAIRE

2010 vs 2011 SOLD

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$4,421,028	\$112,500	33	103	\$4,227,005	\$106,000	35	69	-4%	-6%	6%
FEBRUARY	\$7,185,605	\$126,250	50	97	\$4,399,352	\$100,000	35	132	-39%	-21%	-30%
MARCH	\$13,577,467	\$129,900	101	111	\$7,483,610	\$115,000	57	116	-45%	-11%	-44%
APRIL	\$18,727,536	\$127,750	130	87	\$9,177,170	\$124,500	69	73	-51%	-3%	-47%
MAY	\$17,299,200	\$129,900	123	67	\$14,076,364	\$130,125	102	71	-19%	0%	-17%
JUNE	\$18,426,685	\$129,500	123	83	\$16,630,677	\$136,500	113	75	-10%	5%	-8%
JULY	\$10,862,586	\$140,000	71	62	\$16,095,781	\$132,500	108	75	48%	-5%	52%
AUGUST	\$10,864,000	\$127,000	75	104					-100%	-100%	-100%
SEPTEMBER	\$9,181,574	\$134,950	62	88					-100%	-100%	-100%
OCTOBER	\$8,031,900	\$137,000	55	56					-100%	-100%	-100%
NOVEMBER	\$10,875,801	\$130,950	68	98					-100%	-100%	-100%
DECEMBER	\$10,893,792	\$137,991	74	95					-100%	-100%	-100%

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PEPIN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	3	Pepin	January	\$65,900	\$45,000	85%	207
	3		February	\$144,900	\$133,500	90%	98
	3		March	\$38,500	\$29,000	82%	34
	2		April	\$67,000	\$67,500	100%	37
	2		May	\$54,900	\$53,450	100%	130
	3		June	\$69,900	\$68,100	95%	138
	4		July	\$84,900	\$77,750	89%	191
			August				
			September				
			October				
			November				
			December				
MEDIAN	3	Pepin	Jan-Dec	\$67,000	\$67,500	90%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	4	Pepin	January	\$42,400
	10		February	\$98,950
	8		March	\$128,450
	10		April	\$100,950
	9		May	\$89,900
	15		June	\$119,900
	12		July	\$122,450
			August	
			September	
			October	
			November	
			December	
MEDIAN	10	Pepin	Jan-Dec	\$100,950



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PEPIN

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$0	\$0	0	0	\$135,000	\$45,000	3	207	No Comparibles		
FEBRUARY	\$519,000	\$131,000	4	144	\$438,500	\$133,500	3	98	-16%	2%	-25%
MARCH	\$371,750	\$82,500	5	72	\$81,900	\$29,000	3	34	-78%	-65%	-40%
APRIL	\$129,000	\$64,500	2	38	\$135,000	\$67,500	2	37	5%	5%	0%
MAY	\$918,800	\$101,000	8	127	\$106,900	\$53,450	2	130	-88%	-47%	-75%
JUNE	\$95,000	\$95,000	1	99	\$206,075	\$68,100	3	138	117%	-28%	200%
JULY	\$444,000	\$140,000	3	67	\$310,000	\$77,750	4	191	-30%	-44%	33%
AUGUST	\$1,379,500	\$123,500	9	123					-100%	-100%	-100%
SEPTEMBER	\$697,500	\$137,000	6	92					-100%	-100%	-100%
OCTOBER	\$269,000	\$134,500	2	89					-100%	-100%	-100%
NOVEMBER	\$272,900	\$88,000	3	282					-100%	-100%	-100%
DECEMBER	\$90,000	\$90,000	1	115					-100%	-100%	-100%

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POLK

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	11	POLK	January	\$109,900	\$102,900	95%	163
	8		February	\$79,700	\$74,750	92%	150
	8		March	\$59,900	\$49,500	86%	138
	5		April	\$64,900	\$58,510	90%	140
	10		May	\$85,950	\$79,250	94%	108
	18		June	\$137,450	\$125,250	91%	208
	15		July	\$89,000	\$76,000	93%	65
			August				
			September				
			October				
			November				
			December				
MEDIAN	10	POLK	Jan-Dec	\$85,950	\$76,000	92%	140

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	20	POLK	January	\$157,950
	13		February	\$185,000
	43		March	\$140,000
	39		April	\$149,000
	58		May	\$172,400
	40		June	\$149,900
	24		July	\$139,900
			August	
			September	
			October	
			November	
			December	
MEDIAN	39	POLK	Jan-Dec	\$149,900



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REALTORS® ASSOCIATION
OF
NORTHWESTERN WISCONSIN

POLK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$1,114,900	\$120,000	9	174	\$1,497,400	\$102,900	11	163	34%	-14%	22%
FEBRUARY	\$633,400	\$96,250	4	164	\$732,800	\$74,750	8	150	16%	-22%	100%
MARCH	\$2,195,712	\$90,500	18	128	\$596,500	\$49,500	8	138	-73%	-45%	-56%
APRIL	\$1,127,915	\$78,750	13	98	\$263,460	\$58,510	5	140	-77%	-26%	-62%
MAY	\$1,822,765	\$134,000	13	69	\$1,602,170	\$79,250	10	108	-12%	-41%	-23%
JUNE	\$2,894,800	\$144,500	17	108	\$4,001,250	\$125,250	18	208	38%	-13%	6%
JULY	\$1,321,400	\$135,000	9	92	\$1,347,180	\$76,000	15	65	2%	-44%	67%
AUGUST	\$2,172,658	\$92,000	17	87					-100%	-100%	-100%
SEPTEMBER	\$839,000	\$73,500	8	121					-100%	-100%	-100%
OCTOBER	\$1,565,900	\$130,000	11	44					-100%	-100%	-100%
NOVEMBER	\$1,652,200	\$150,750	10	109					-100%	-100%	-100%
DECEMBER	\$794,300	\$105,400	6	43					-100%	-100%	-100%

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RUSK

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	9	Rusk	January	\$149,000	\$143,000	95%	312
	4		February	\$112,450	\$97,450	84%	100
	5		March	\$68,600	\$52,000	78%	130
	7		April	\$69,900	\$65,000	92%	116
	6		May	\$109,900	\$97,700	92%	82
	16		June	\$83,800	\$75,500	90%	87
	12		July	\$104,950	\$101,250	91%	158
			August				
			September				
			October				
			November				
			December				
MEDIAN	7	Rusk	Jan-Dec	\$104,950	\$97,450	91%	116

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	ENTERED	CTY	MONTH	LP
MEDIAN	18	Rusk	January	\$80,900
	18		February	\$157,000
	26		March	\$146,800
	43		April	\$159,900
	37		May	\$149,900
	34		June	\$177,400
	25		July	\$100,000
			August	
			September	
			October	
			November	
			December	
MEDIAN	26	Rusk	Jan-Dec	\$149,900



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RUSK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$549,500	\$90,500	5	105	\$1,202,400	\$143,000	9	312	119%	58%	80%
FEBRUARY	\$495,950	\$65,000	6	178	\$403,400	\$97,450	4	100	-19%	50%	-33%
MARCH	\$642,179	\$66,250	10	216	\$352,500	\$52,000	5	130	-45%	-22%	-50%
APRIL	\$534,000	\$77,000	6	260	\$726,710	\$65,000	7	116	36%	-16%	17%
MAY	\$1,570,900	\$64,250	16	103	\$633,400	\$97,700	6	82	-60%	52%	-63%
JUNE	\$2,543,150	\$92,500	19	113	\$1,854,800	\$75,500	16	87	-27%	-18%	-16%
JULY	\$957,650	\$85,000	9	50	\$1,318,000	\$101,250	12	158	38%	19%	33%
AUGUST	\$970,900	\$54,000	9	58					-100%	-100%	-100%
SEPTEMBER	\$902,600	\$68,450	8	58					-100%	-100%	-100%
OCTOBER	\$1,007,300	\$89,950	10	150					-100%	-100%	-100%
NOVEMBER	\$1,714,950	\$122,750	12	202					-100%	-100%	-100%
DECEMBER	\$1,049,700	\$120,850	8	75					-100%	-100%	-100%

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SAWYER

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	4	Sawyer	January	\$212,400	\$196,750	92%	60
	11		February	\$189,000	\$170,000	90%	249
	10		March	\$149,450	\$135,950	91%	158
	15		April	\$334,313	\$299,966	90%	279
	16		May	\$294,250	\$256,250	88%	292
	19		June	\$140,000	\$132,500	95%	182
	22		July	\$202,849	\$182,599	89%	220
			August				
			September				
			October				
			November				
			December				
MEDIAN	15	Sawyer	Jan-Dec	\$202,849	\$182,599	90%	220

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	31	Sawyer	January	\$189,000
	39		February	\$229,900
	89		March	\$259,900
	89		April	\$274,900
	99		May	\$260,000
	93		June	\$199,500
	75		July	\$199,900
			August	
			September	
			October	
			November	
			December	
MEDIAN	89	Sawyer	Jan-Dec	\$229,900



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SAWYER

2010 vs 2011 SOLDs

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,978,000	\$247,000	12	146	\$656,000	\$196,750	4	60	-78%	-20%	-67%
FEBRUARY	\$680,600	\$99,450	6	111	\$2,220,000	\$170,000	11	249	226%	71%	83%
MARCH	\$1,640,100	\$138,600	13	146	\$2,729,100	\$135,950	10	158	66%	-2%	-23%
APRIL	\$4,283,400	\$212,500	18	222	\$4,499,500	\$299,966	15	279	5%	41%	-17%
MAY	\$5,191,900	\$157,000	23	139	\$4,611,500	\$256,250	16	292	-11%	63%	-30%
JUNE	\$8,887,395	\$145,000	29	260	\$3,952,300	\$132,500	19	182	-56%	-9%	-34%
JULY	\$3,392,000	\$140,000	22	142	\$4,841,699	\$182,599	22	220	43%	30%	0%
AUGUST	\$4,466,300	\$148,900	19	95					-100%	-100%	-100%
SEPTEMBER	\$3,975,275	\$114,500	20	139					-100%	-100%	-100%
OCTOBER	\$4,079,175	\$170,000	19	108					-100%	-100%	-100%
NOVEMBER	\$2,267,500	\$275,000	9	196					-100%	-100%	-100%
DECEMBER	\$2,145,500	\$125,000	11	204					-100%	-100%	-100%

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TAYLOR/CLARK

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	1	Taylor Clark	January	\$365,000	\$280,000	76%	81
	10		February	\$59,900	\$57,000	94%	105
	4		March	\$56,450	\$44,500	74%	129
	6		April	\$92,450	\$82,425	90%	92
	6		May	\$41,200	\$30,000	79%	147
	7		June	\$99,500	\$91,500	91%	61
	4		July	\$74,900	\$65,000	85%	153
			August				
			September				
			October				
			November				
			December				
MEDIAN	6	Tay/Clk	Jan-Dec	\$74,900	\$65,000	85%	105

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	8	Taylor Clark	January	\$52,200
	10		February	\$97,400
	22		March	\$99,750
	12		April	\$132,450
	16		May	\$104,900
	10		June	\$97,500
	14		July	\$89,900
			August	
			September	
			October	
			November	
			December	
MEDIAN	12	Tay/Clk	Jan-Dec	\$97,500



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TAYLOR/CLARK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$374,325	\$82,900	3	168	\$280,000	\$280,000	1	81	-25%	238%	-67%
FEBRUARY	\$90,410	\$45,205	2	290	\$601,500	\$57,000	10	105	565%	26%	400%
MARCH	\$135,000	\$45,000	3	52	\$245,000	\$44,500	4	129	81%	-1%	33%
APRIL	\$793,400	\$68,500	10	199	\$595,750	\$82,425	6	92	-25%	20%	-40%
MAY	\$584,400	\$74,900	7	214	\$188,500	\$30,000	6	147	-68%	-60%	-14%
JUNE	\$395,400	\$55,000	7	110	\$620,500	\$91,500	7	61	57%	66%	0%
JULY	\$284,500	\$81,500	3	21	\$400,000	\$65,000	4	153	41%	-20%	33%
AUGUST	\$836,400	\$156,500	4	157					-100%	-100%	-100%
SEPTEMBER	\$280,900	\$55,000	5	54					-100%	-100%	-100%
OCTOBER	\$1,314,100	\$154,000	8	88					-100%	-100%	-100%
NOVEMBER	\$166,910	\$50,010	3	154					-100%	-100%	-100%
DECEMBER	\$0	\$0	0	0					No Comparibles		

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WASHBURN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	9	Washburn	January	\$149,900	\$125,000	92%	80
	9		February	\$89,900	\$81,500	91%	201
	12		March	\$119,900	\$97,000	91%	161
	14		April	\$92,500	\$90,512	93%	205
	18		May	\$125,450	\$125,000	91%	127
	13		June	\$146,900	\$135,000	94%	157
	14		July	\$149,450	\$138,450	91%	110
			August				
			September				
			October				
			November				
			December				
MEDIAN	13	Washburn	Jan-Dec	\$125,450	\$125,000	91%	157

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	33	Washburn	January	\$154,900
	33		February	\$160,000
	69		March	\$179,900
	66		April	\$179,900
	90		May	\$194,450
	48		June	\$199,700
	50		July	\$204,450
			August	
			September	
			October	
			November	
			December	
MEDIAN	50	Washburn	Jan-Dec	\$179,900



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WASHBURN

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,134,900	\$93,500	6	222	\$1,490,700	\$125,000	9	80	-30%	34%	50%
FEBRUARY	\$755,400	\$91,450	6	116	\$1,286,400	\$81,500	9	201	70%	-11%	50%
MARCH	\$1,799,150	\$79,000	13	171	\$1,662,200	\$97,000	12	161	-8%	23%	-8%
APRIL	\$3,126,250	\$140,000	21	175	\$2,082,025	\$90,512	14	205	-33%	-35%	-33%
MAY	\$3,981,700	\$143,000	25	69	\$2,053,099	\$125,000	18	127	-48%	-13%	-28%
JUNE	\$4,028,025	\$140,500	28	161	\$1,855,560	\$135,000	13	157	-54%	-4%	-54%
JULY	\$1,845,400	\$146,000	11	68	\$2,172,400	\$138,450	14	110	18%	-5%	27%
AUGUST	\$3,195,700	\$147,000	17	77					-100%	-100%	-100%
SEPTEMBER	\$3,092,600	\$160,000	17	180					-100%	-100%	-100%
OCTOBER	\$3,945,600	\$175,000	19	181					-100%	-100%	-100%
NOVEMBER	\$2,268,350	\$130,425	14	143					-100%	-100%	-100%
DECEMBER	\$2,529,250	\$106,750	20	164					-100%	-100%	-100%

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