

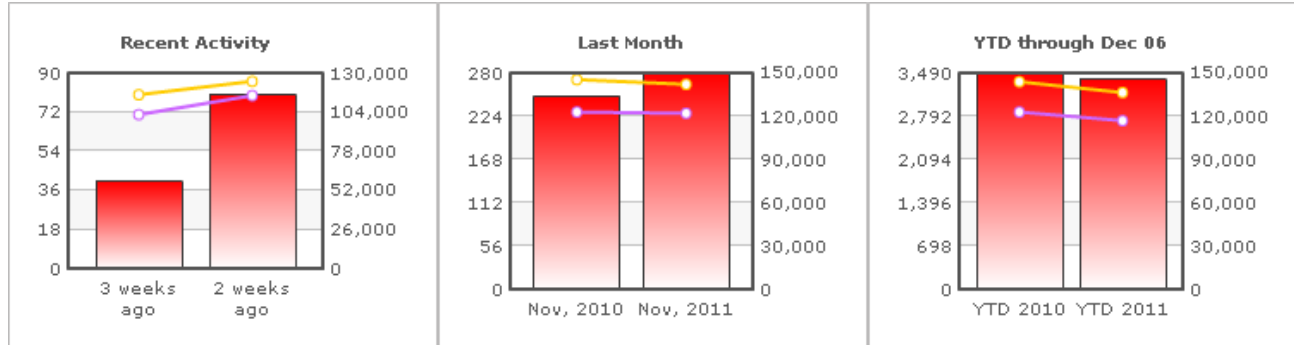


Stats Dashboard

Tuesday, December 13, 2011

Welcome, Northwest Wisconsin! Please select an option below.

RANWW (Northwest) MLS Market Overview



■ Sold Listings | ■ Average Sale Price | ■ Median Sale Price

Total inventory: 4,815 | Total pending: 120

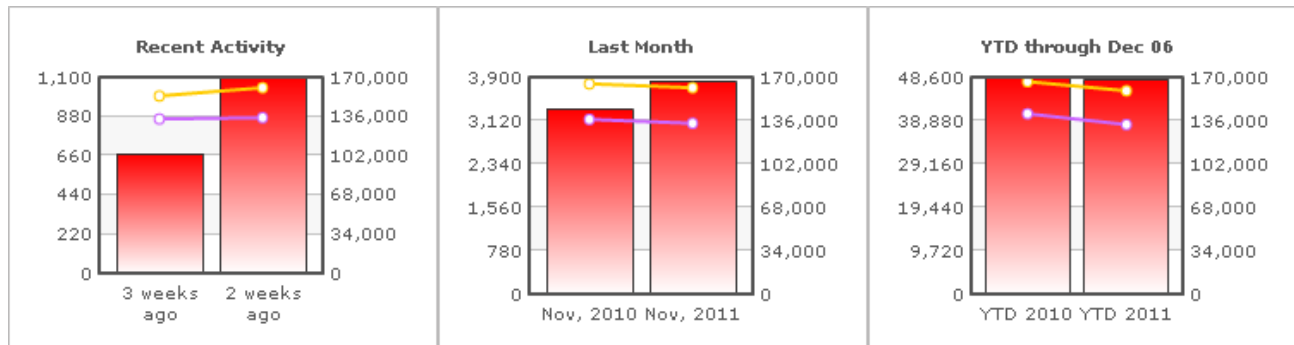
Current RANWW (Northwest) MLS Reports

[City Overview](#) | [County Overview](#) | [Activity](#) | [Price](#) | [DOM](#) | [TTM Avg Sold Count](#)

[Show RANWW \(Northwest\) MLS market area](#)

RANWW (Northwest) MLS data refreshed Dec 12 2011 9:45PM

Wisconsin REALTORS® Association Market Overview



■ Sold Listings | ■ Average Sale Price | ■ Median Sale Price

Total inventory: 55,368 | Total pending: 2,556

Current Wisconsin REALTORS® Association Reports

[Activity](#) | [Price](#) | [DOM](#) | [TTM Avg Sold Count](#)

[Show Wisconsin REALTORS® Association market area](#)



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[REALTORS® Association of Northwestern Wisconsin](#) · 715-835-0923



RANWW (Northwest) MLS Overview

[City Overview](#) | [County Overview](#) | [Activity](#) | [Price](#) | [DOM](#) | [TTM Avg Sold Count](#)

Report Criteria: Reflecting data through: 11/30/2011 | Type: Residential
View: [Month](#) | [Quarter](#)

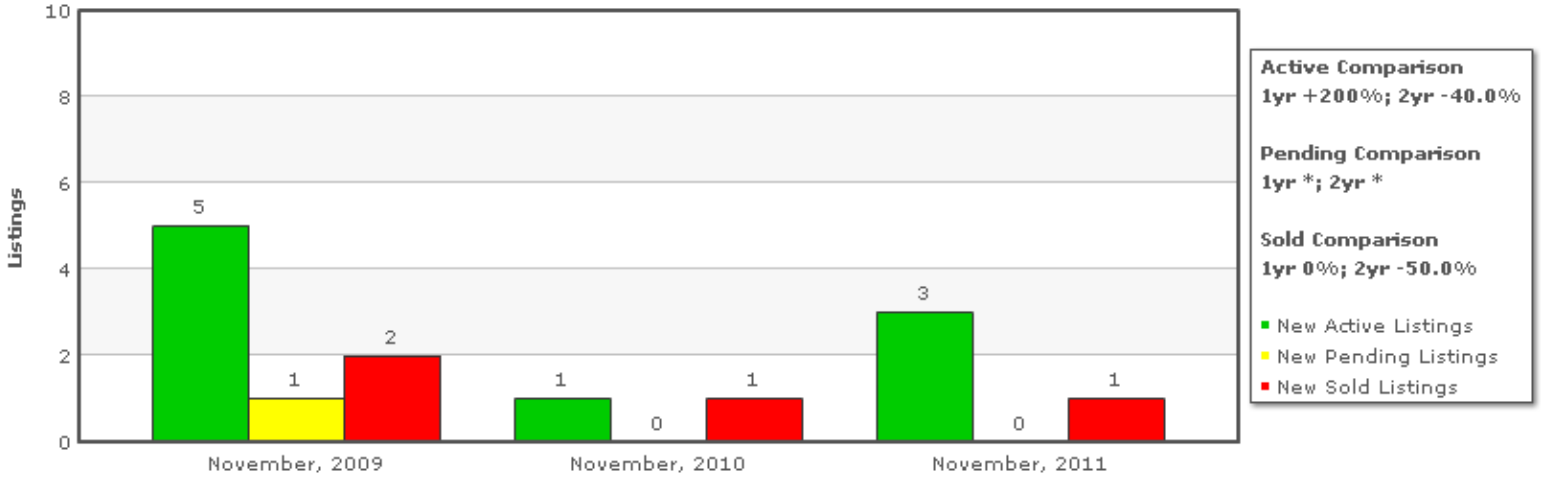
County	11/2011 Total Sold	11/2010 Total Sold	Total Sold % Change	11/2011 YTD Sold	11/2010 YTD Sold	YTD Sold % Change
Ashland	1	1	0%	16	23	-30.4%
Barron	41	27	+51.9%	406	396	+2.5%
Bayfield	5	5	0%	58	66	-12.1%
Buffalo	1	3	-66.7%	28	26	+7.7%
Burnett	25	9	+177.8%	214	169	+26.6%
Chippewa	39	35	+11.4%	476	489	-2.7%
Clark	3	2	+50.0%	49	46	+6.5%
Douglas	2	*	*	24	54	-55.6%
Dunn	24	19	+26.3%	287	251	+14.3%
Eau Claire	65	69	-5.8%	838	903	-7.2%
Jackson	7	7	0%	92	93	-1.1%
Pepin	*	4	*	36	44	-18.2%
Pierce	5	7	-28.6%	57	66	-13.6%
Polk	9	11	-18.2%	131	131	0%
Price	1	1	0%	19	14	+35.7%
Rusk	7	12	-41.7%	96	113	-15.0%
Sawyer	14	10	+40.0%	178	195	-8.7%
St. Croix	1	5	-80.0%	52	68	-23.5%
Taylor	*	1	*	14	14	0%
Trempealeau	7	4	+75.0%	65	60	+8.3%
Washburn	22	14	+57.1%	174	182	-4.4%
TOTAL - RANWW (Northwest) MLS (all counties)	280	249	+12.4%	3,340	3,438	-2.9%

County	11/2011 Avg Sale Price	11/2010 Avg Sale Price	Avg Sale Price % Change	11/2011 Median Sale Price	11/2010 Median Sale Price	Median Sale Price % Change	2011 YTD Median Sale Price	2010 YTD Median Sale Price	YTD Median Sale Price % Change
Ashland	72,000	70,800	+1.7%	72,000	70,800	+1.7%	79,500	90,000	-11.7%
Barron	126,537	138,052	-8.3%	125,000	123,000	+1.6%	107,750	109,025	-1.2%
Bayfield	81,900	199,200	-58.9%	80,000	165,000	-51.5%	125,000	141,000	-11.3%
Buffalo	88,000	82,800	+6.3%	88,000	65,000	+35.4%	84,000	80,000	+5.0%
Burnett	112,929	60,822	+85.7%	109,000	49,900	+118.4%	128,750	135,000	-4.6%
Chippewa	141,774	143,941	-1.5%	122,000	118,000	+3.4%	114,050	122,500	-6.9%
Clark	90,633	64,955	+39.5%	82,000	64,955	+26.2%	65,000	69,200	-6.1%
Douglas	305,000	*	*	305,000	*	*	166,000	112,250	+47.9%
Dunn	145,000	125,947	+15.1%	135,500	130,000	+4.2%	116,000	125,000	-7.2%
Eau Claire	138,740	158,658	-12.6%	130,500	127,900	+2.0%	128,050	130,000	-1.5%
Jackson	97,671	158,000	-38.2%	79,900	180,000	-55.6%	109,000	95,000	+14.7%
Pepin	*	86,125	*	*	79,800	*	69,050	110,750	-37.7%
Pierce	65,950	125,500	-47.5%	61,500	82,500	-25.5%	100,000	149,450	-33.1%
Polk	135,167	171,109	-21.0%	126,500	160,000	-20.9%	101,000	108,000	-6.5%
Price	39,900	69,000	-42.2%	39,900	69,000	-42.2%	89,500	102,450	-12.6%
Rusk	104,143	142,912	-27.1%	87,500	122,750	-28.7%	85,750	78,000	+9.9%
Sawyer	307,955	233,250	+32.0%	201,000	241,000	-16.6%	175,000	151,000	+15.9%
St. Croix	127,900	162,300	-21.2%	127,900	147,500	-13.3%	126,450	146,750	-13.8%
Taylor	*	37,000	*	*	37,000	*	49,000	60,000	-18.3%
Trempealeau	103,700	97,375	+6.5%	95,000	89,250	+6.4%	85,000	88,200	-3.6%
Washburn	169,682	162,025	+4.7%	134,250	130,425	+2.9%	112,000	135,425	-17.3%
TOTAL - RANWW (Northwest) MLS (all counties)	142,239	145,349	-2.1%	122,400	123,000	-0.5%	117,200	123,000	-4.7%

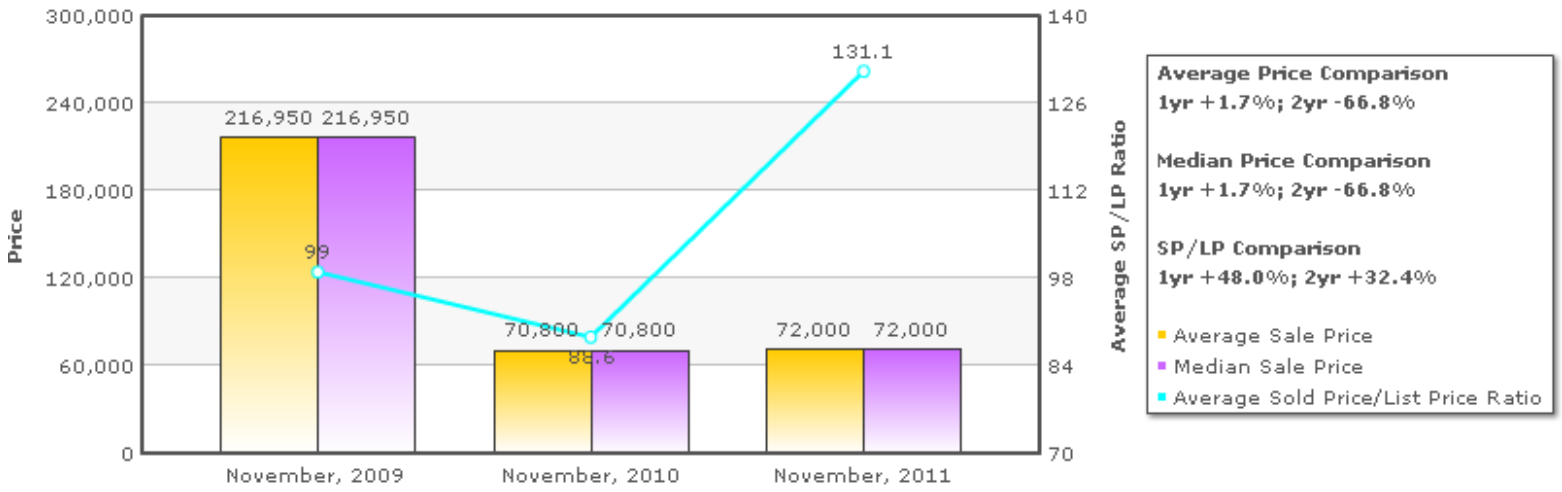
County	11/2011 DOM	11/2010 DOM	DOM % Change	11/2011 SP/LP	11/2010 SP/LP	SP/LP % Change
Ashland	7	77	-90.9%	131.1	88.6	+48.0%
Barron	219	128	+71.1%	94.9	93.1	+1.9%
Bayfield	143	212	-32.5%	80.5	90.9	-11.4%
Buffalo	39	244	-84.0%	92.7	84.9	+9.2%
Burnett	158	235	-32.8%	91.1	93.0	-2.0%
Chippewa	87	160	-45.6%	94.1	92.7	+1.5%
Clark	306	141	+117.0%	94.7	93.6	+1.2%
Douglas	74	*	*	94.1	*	*
Dunn	157	127	+23.6%	94.8	94.3	+0.5%
Eau Claire	137	138	-0.7%	93.4	95.0	-1.7%
Jackson	116	335	-65.4%	86.6	88.0	-1.6%
Pepin	*	168	*	*	94.0	*
Pierce	282	176	+60.2%	85.0	93.4	-9.0%
Polk	132	148	-10.8%	92.6	95.6	-3.1%
Price	137	180	-23.9%	80.0	100.0	-20.0%
Rusk	242	311	-22.2%	85.2	87.8	-3.0%
Sawyer	242	372	-34.9%	88.8	92.5	-4.0%
St. Croix	118	186	-36.6%	91.4	94.5	-3.3%
Taylor	*	154	*	*	100.0	*
Trempealeau	102	89	+14.6%	91.9	84.3	+9.0%
Washburn	180	212	-15.1%	88.7	89.1	-0.4%
TOTAL - RANWW (Northwest) MLS (all counties)	158	175	-9.7%	92.3	92.7	-0.4%

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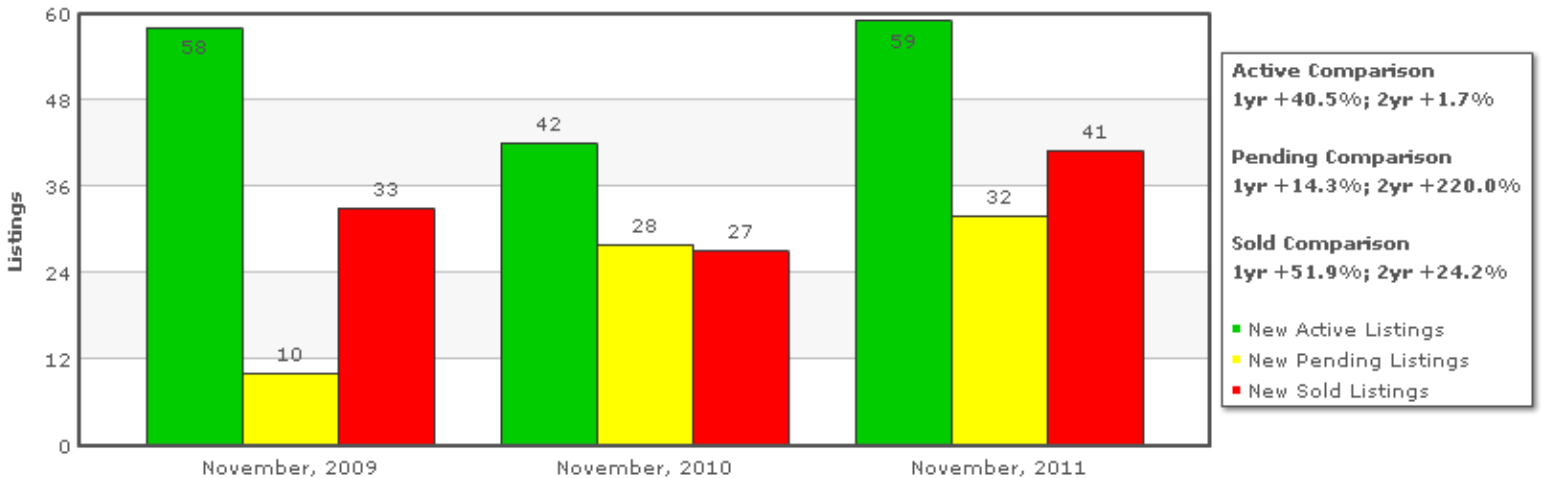
Listing Activity Comparison for November



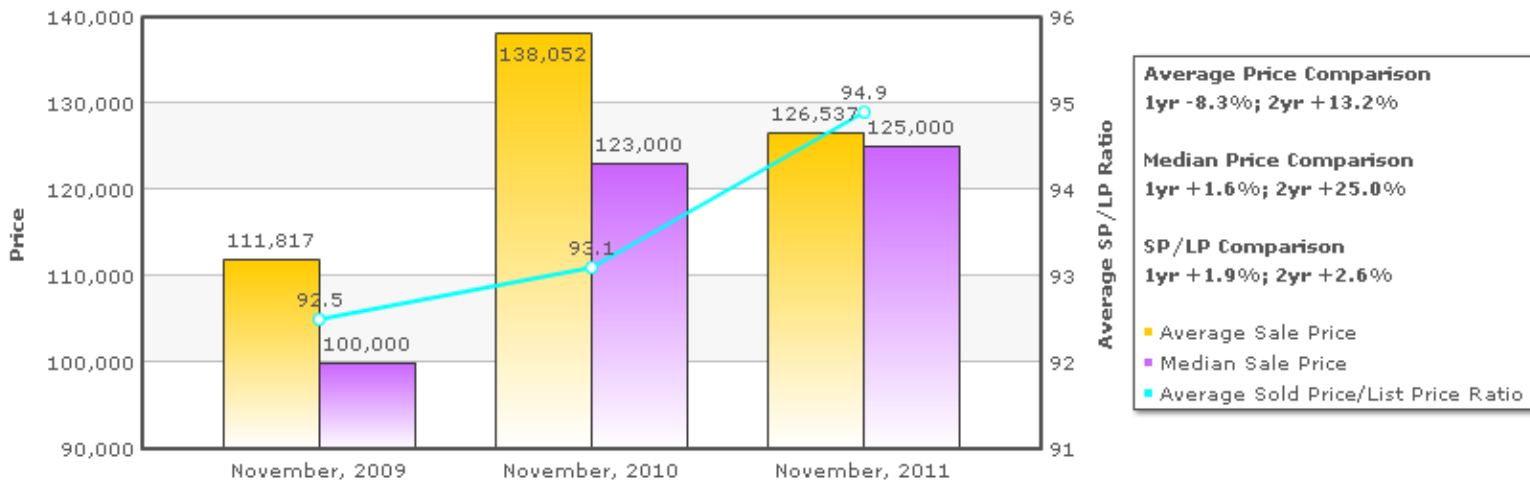
Sold Price Comparison for November



Listing Activity Comparison for November

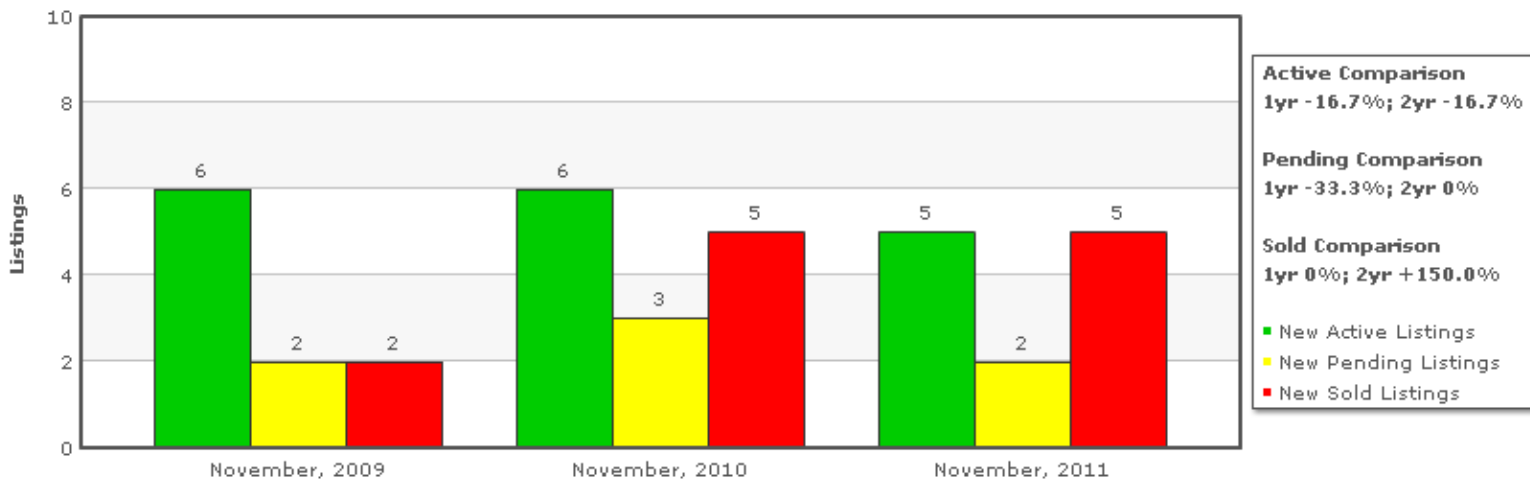


Sold Price Comparison for November

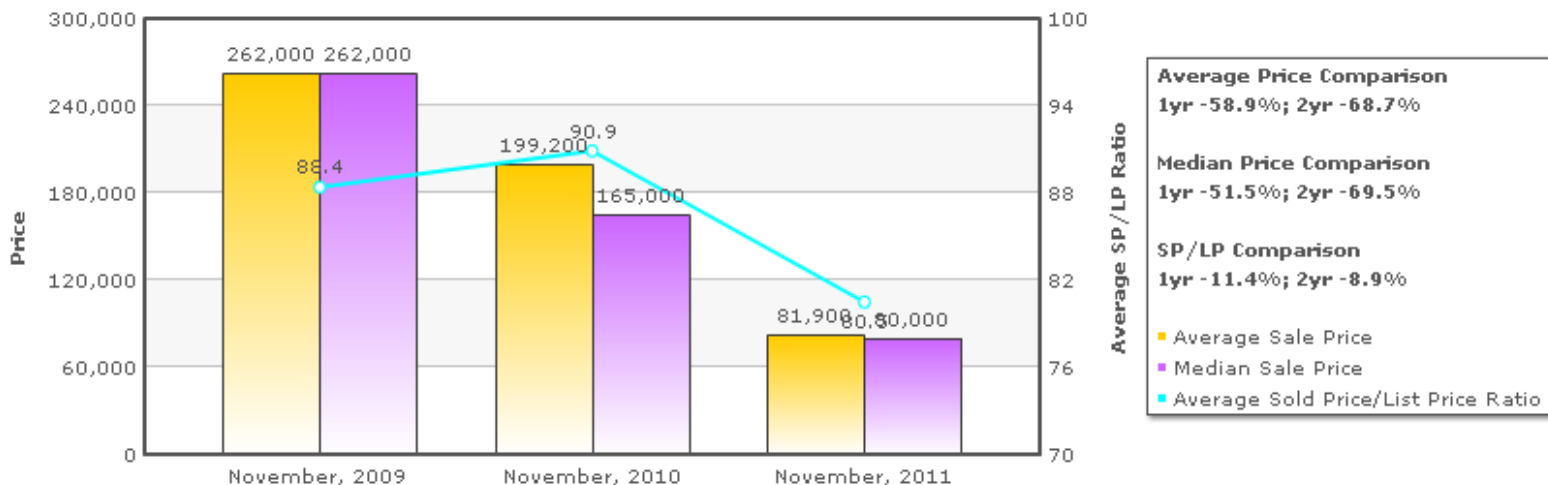


Report Criteria: Reflecting data through: 11/30/2011 | County: Bayfield | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

Listing Activity Comparison for November

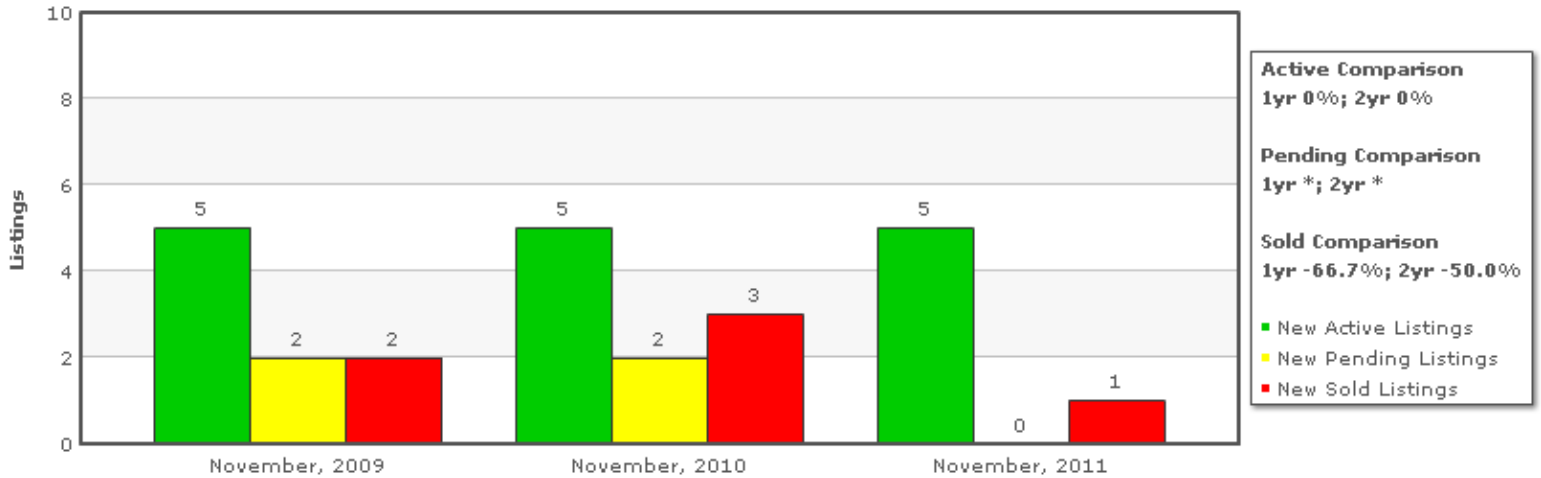


Sold Price Comparison for November

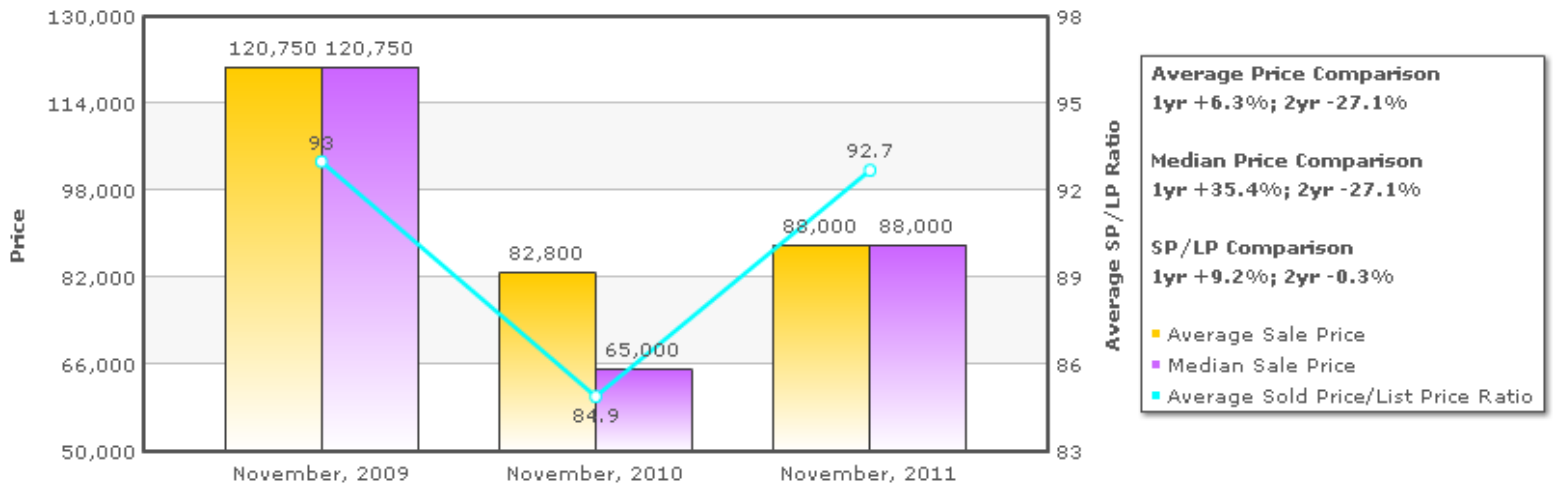


Report Criteria: Reflecting data through: 11/30/2011 | County: Buffalo | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

Listing Activity Comparison for November

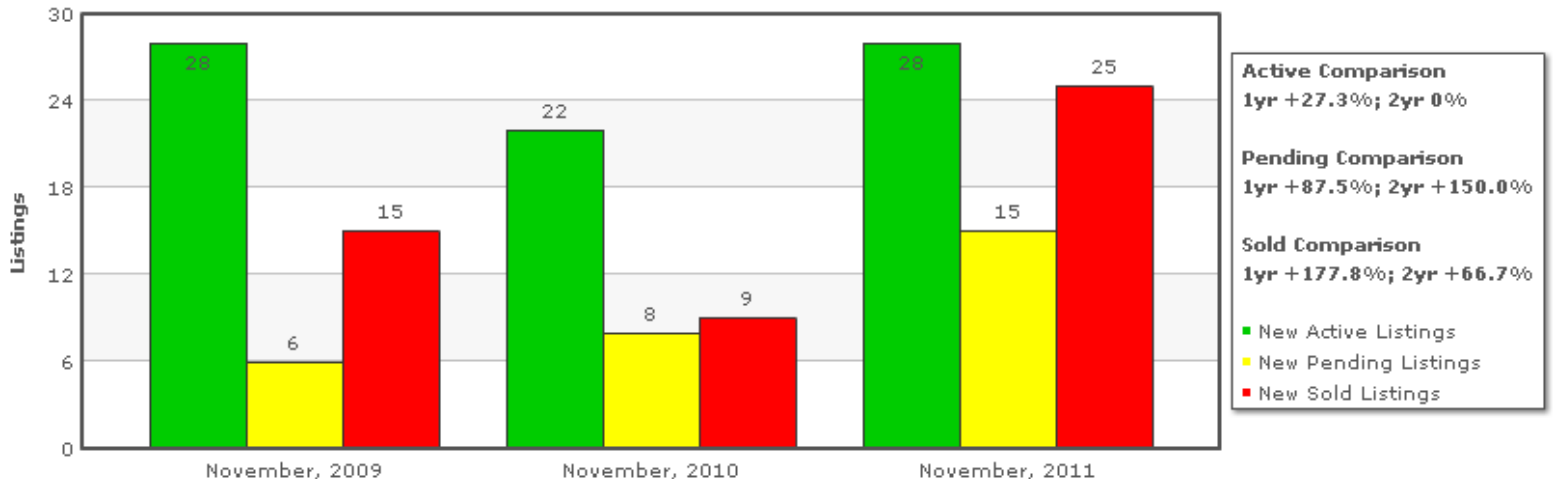


Sold Price Comparison for November

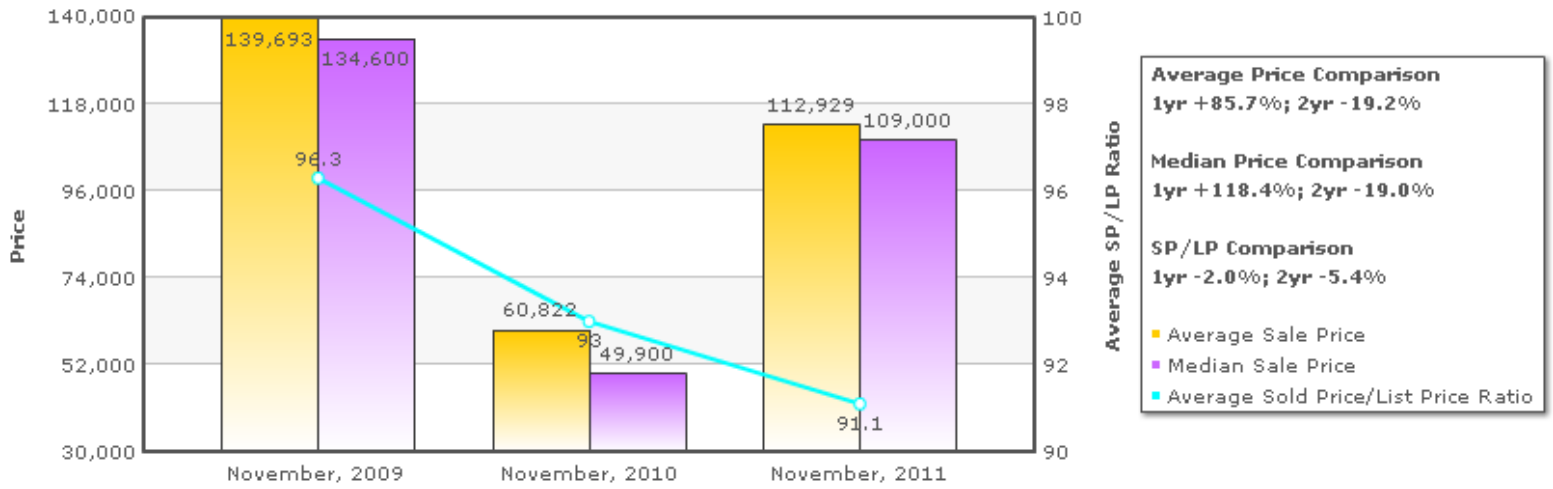


Report Criteria: Reflecting data through: 11/30/2011 | County: Burnett | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

Listing Activity Comparison for November

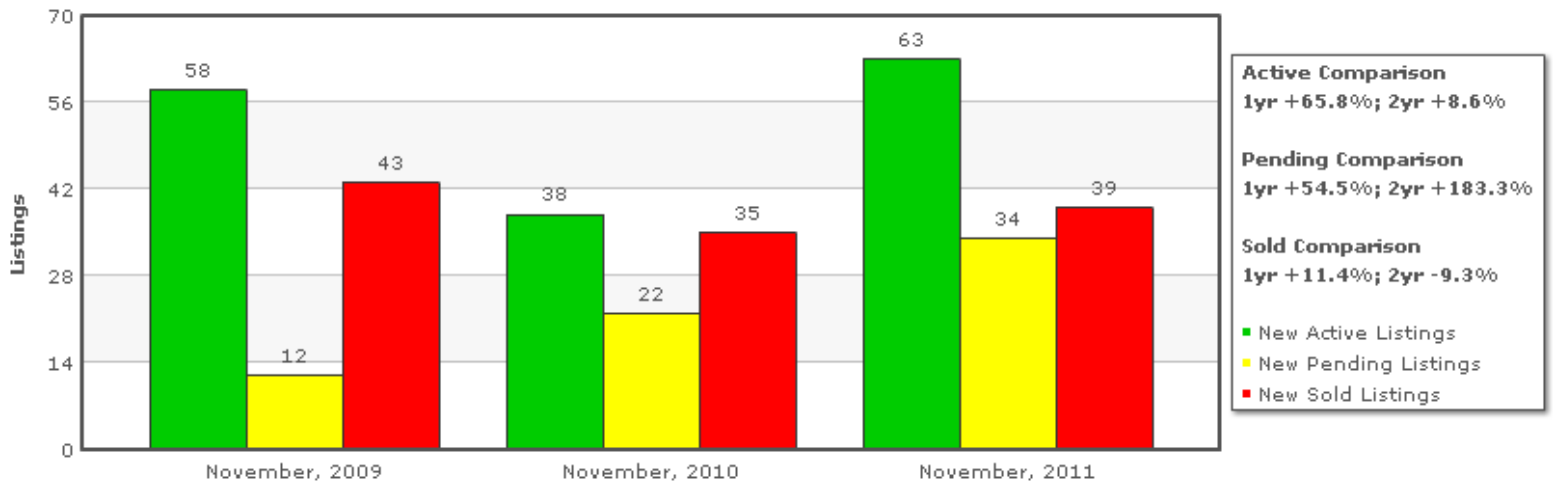


Sold Price Comparison for November

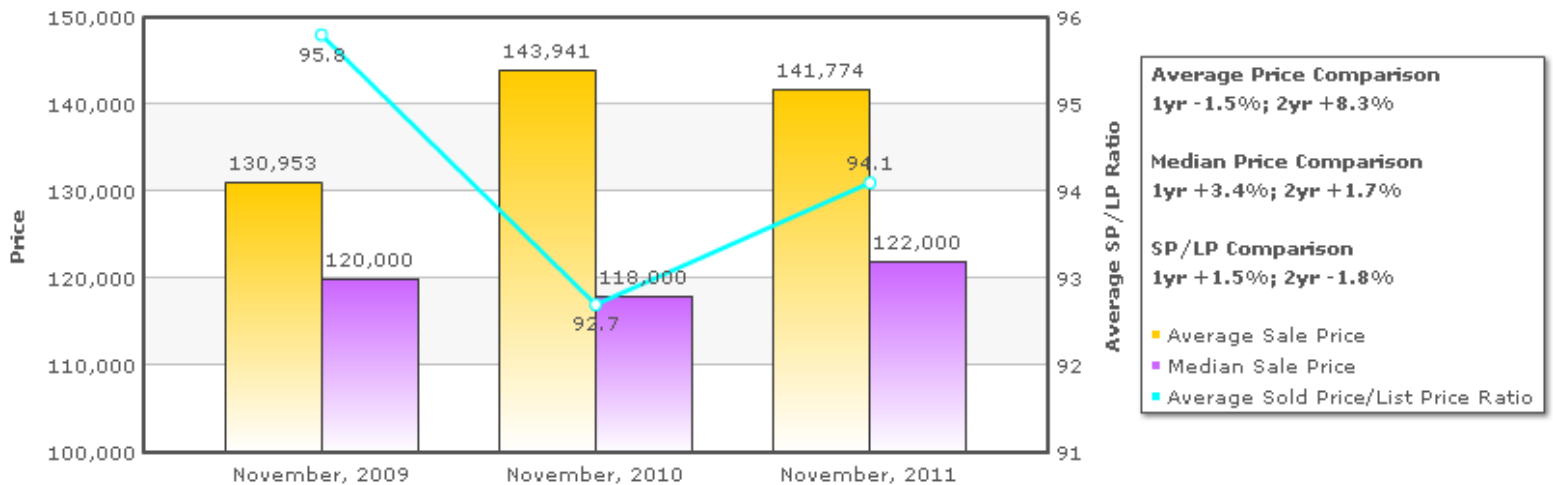


Report Criteria: Reflecting data through: 11/30/2011 | County: Chippewa | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

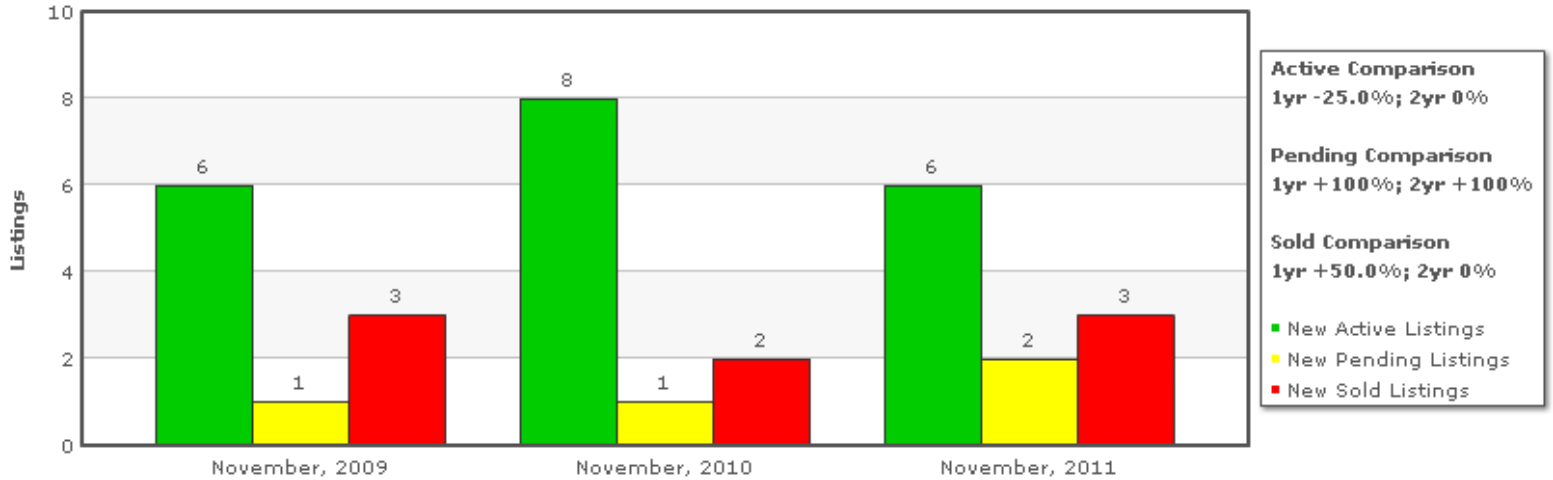
Listing Activity Comparison for November



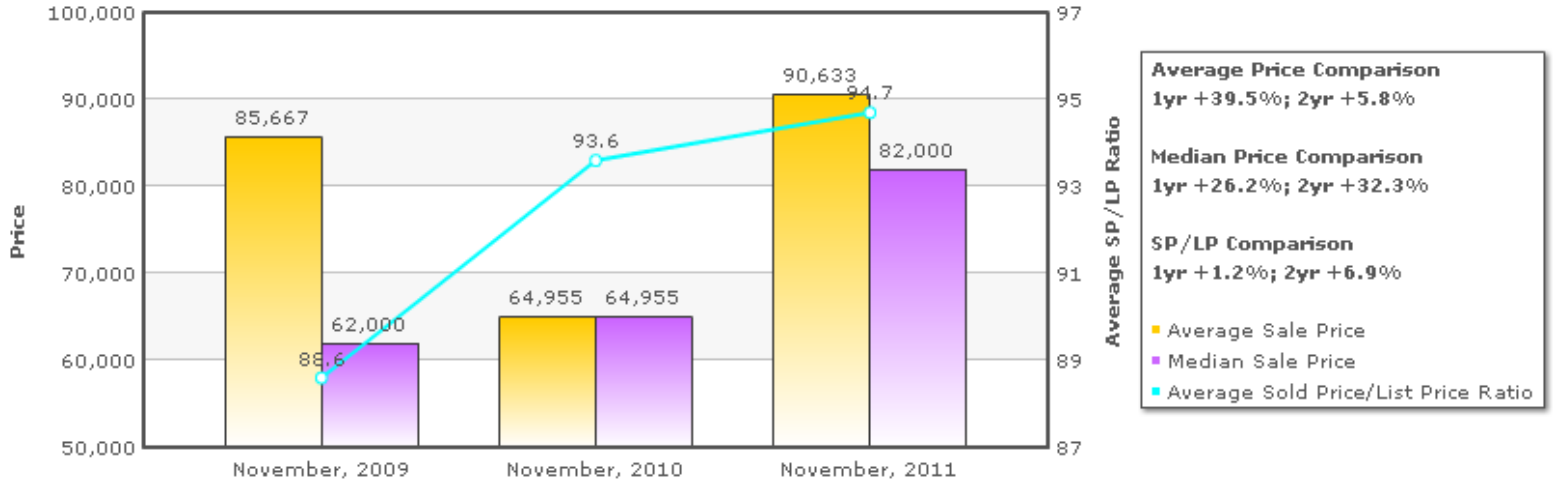
Sold Price Comparison for November



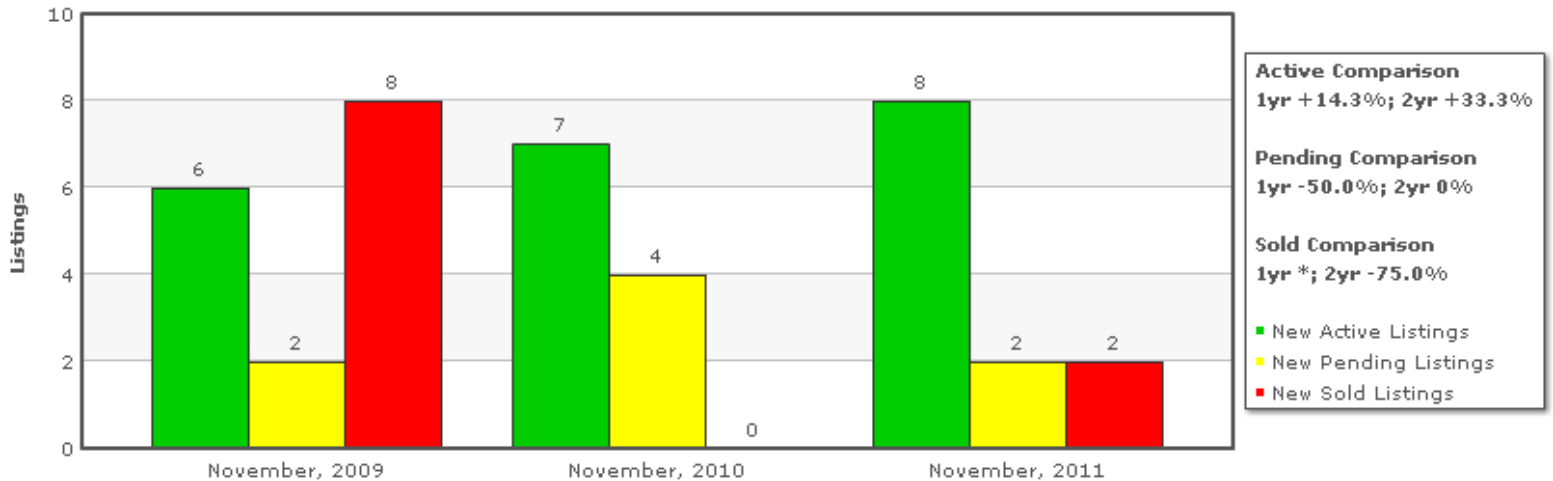
Listing Activity Comparison for November



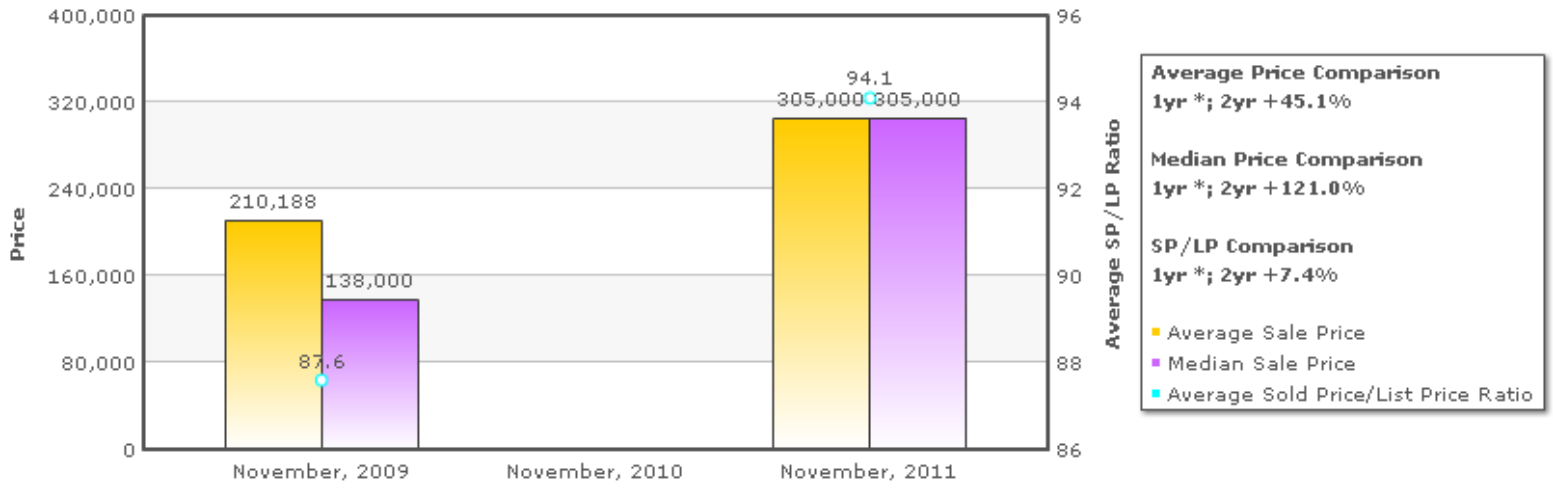
Sold Price Comparison for November



Listing Activity Comparison for November

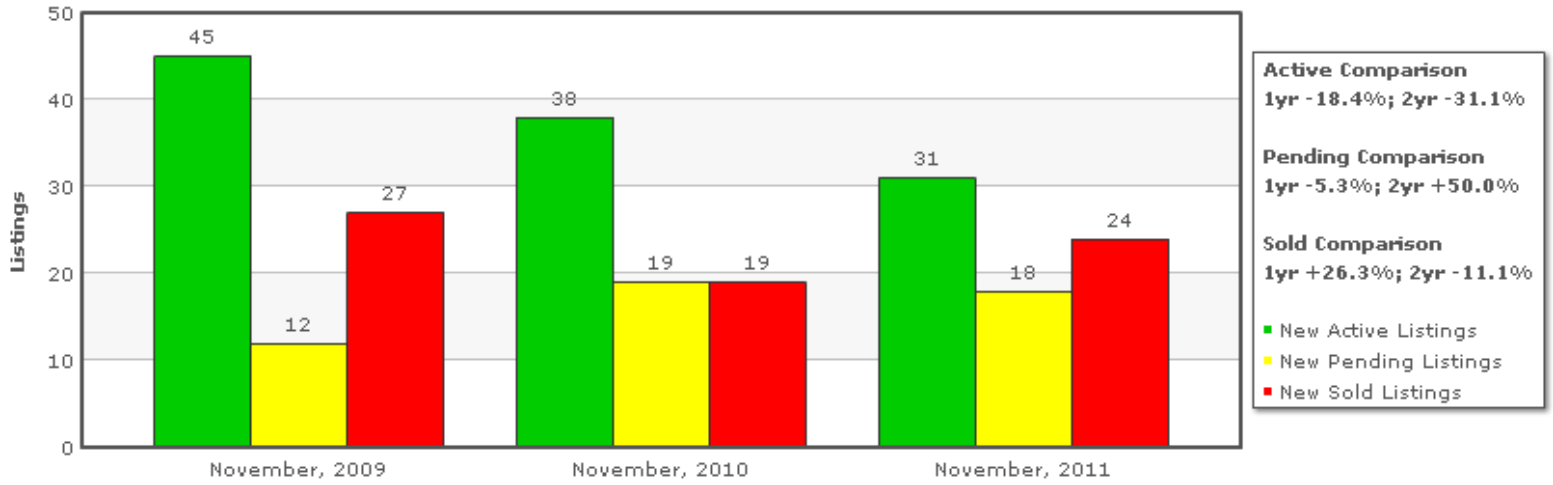


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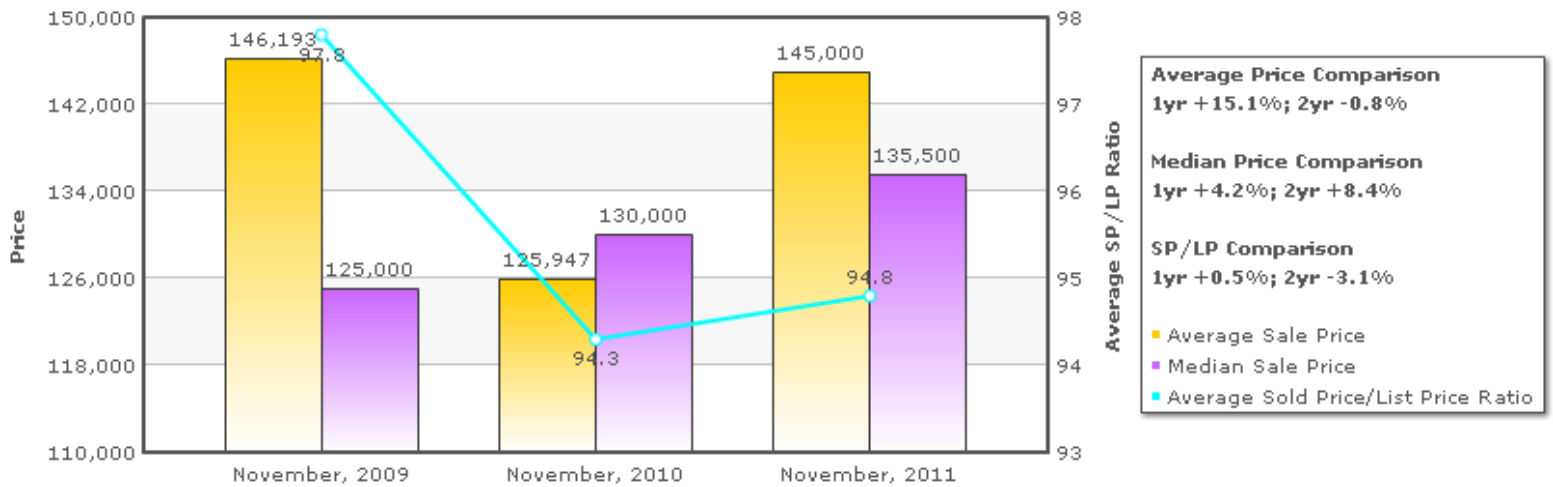


Report Criteria: Reflecting data through: 11/30/2011 | County: Dunn | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

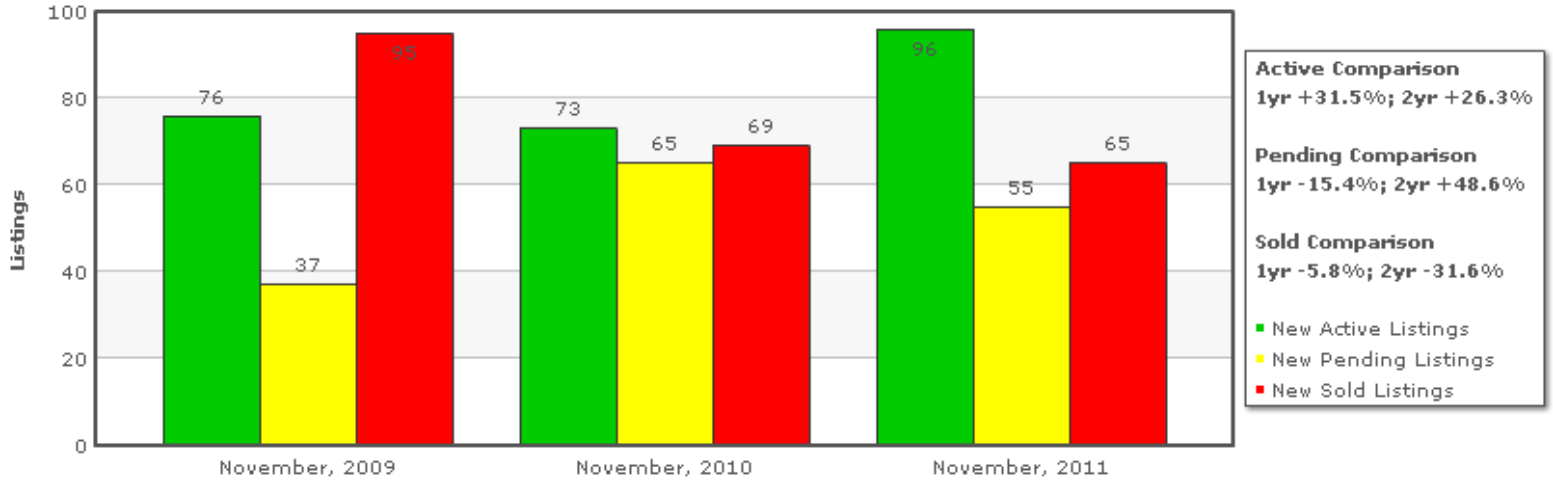
Listing Activity Comparison for November



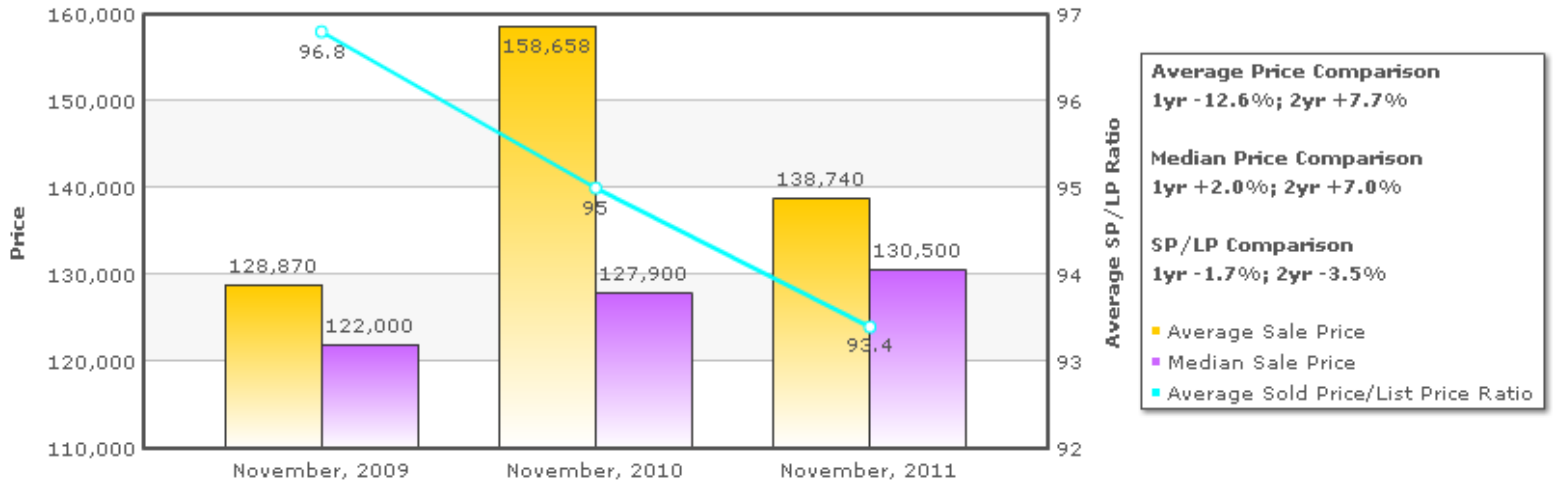
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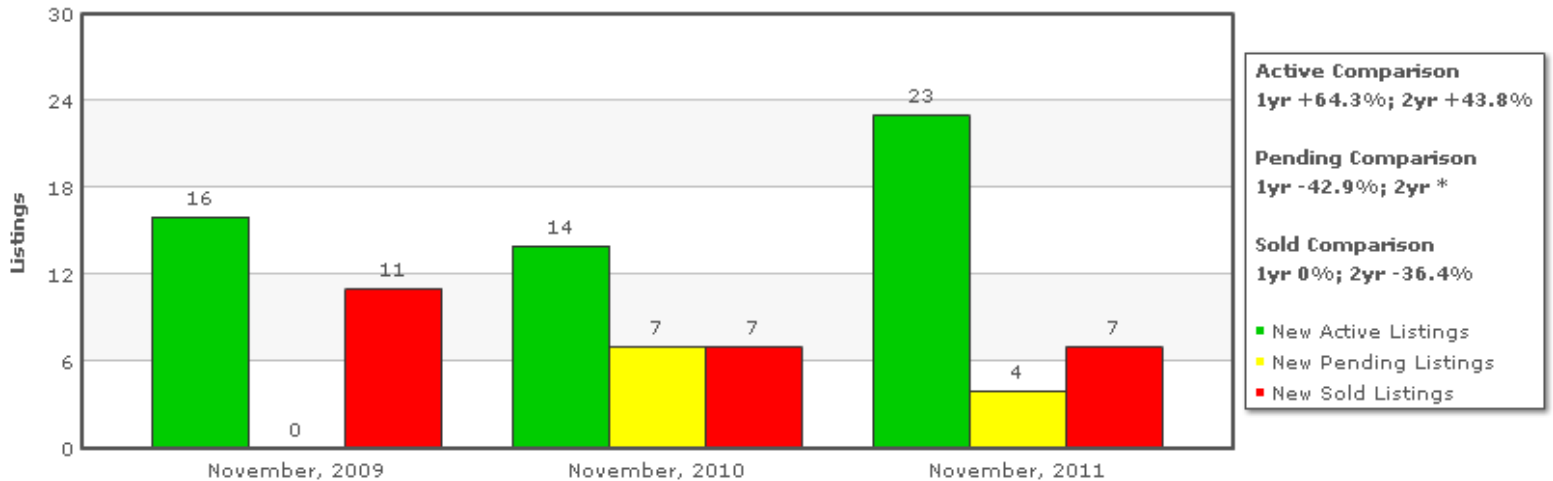
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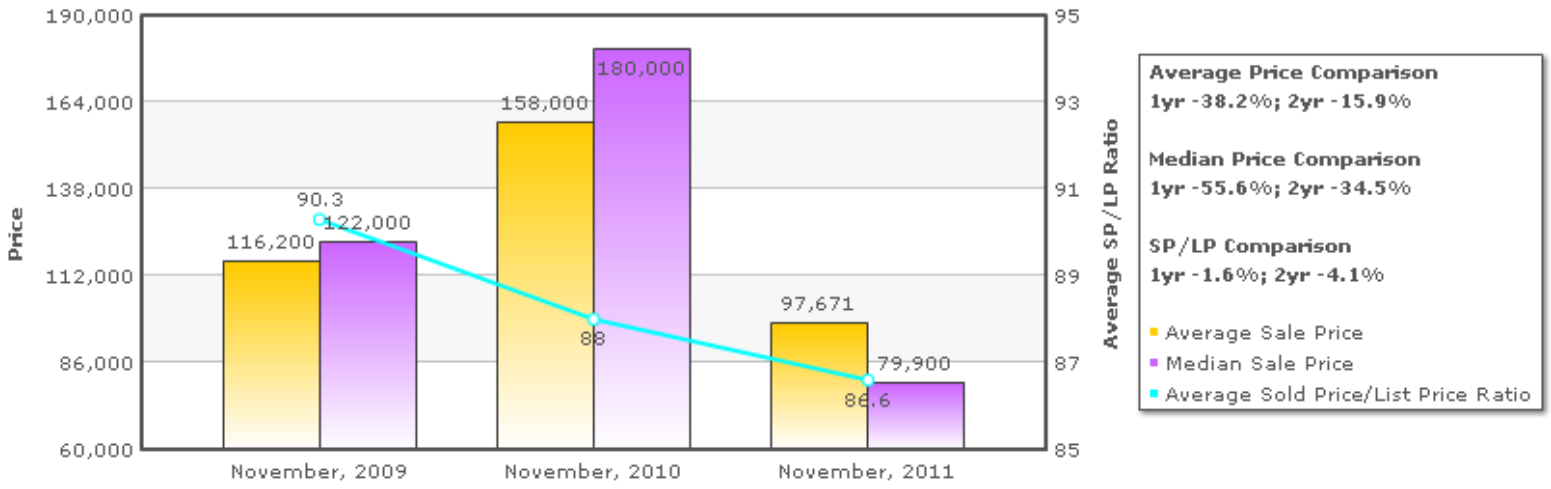
Sold Price Comparison for November



Listing Activity Comparison for November

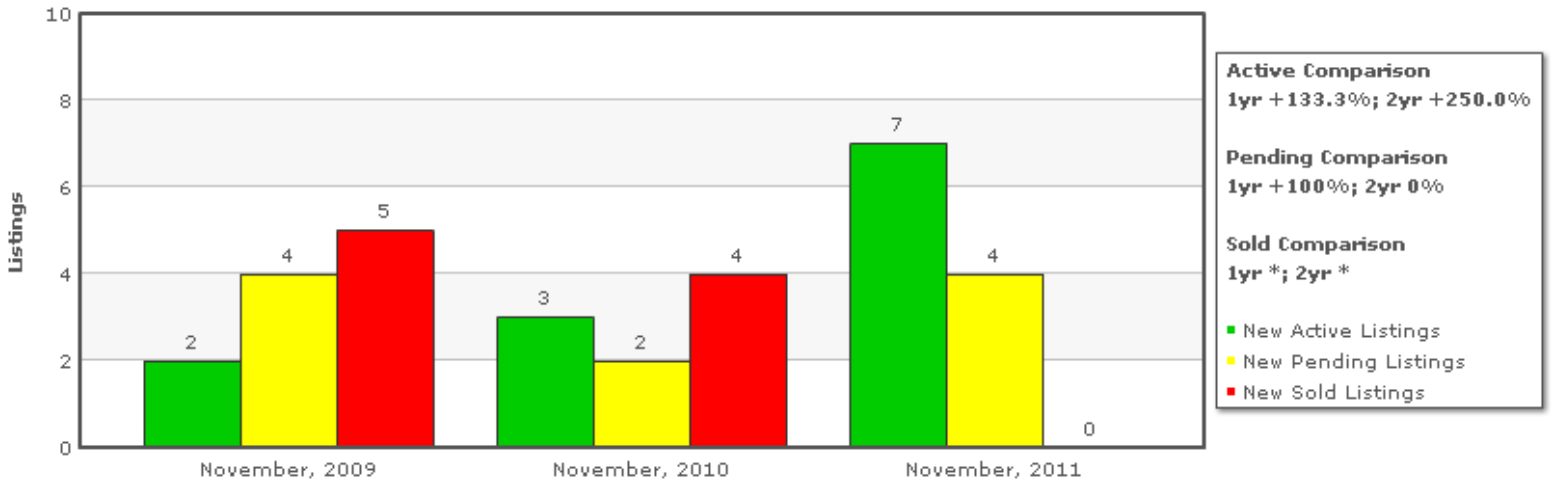


Sold Price Comparison for November

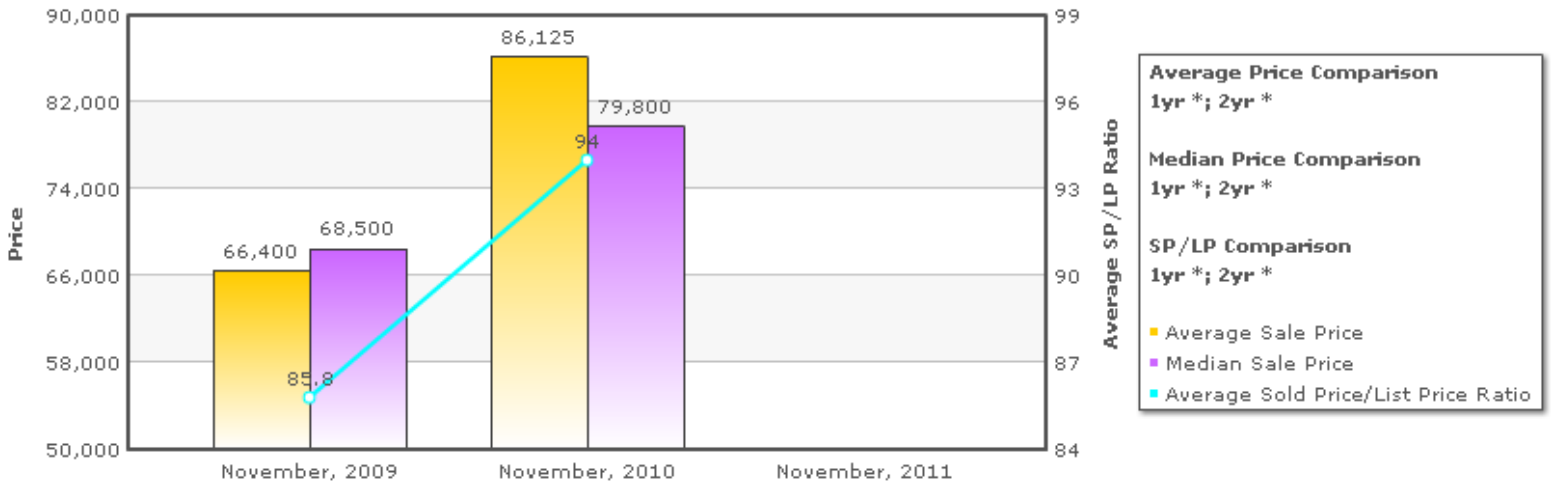


Report Criteria: Reflecting data through: 11/30/2011 | County: Pepin | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

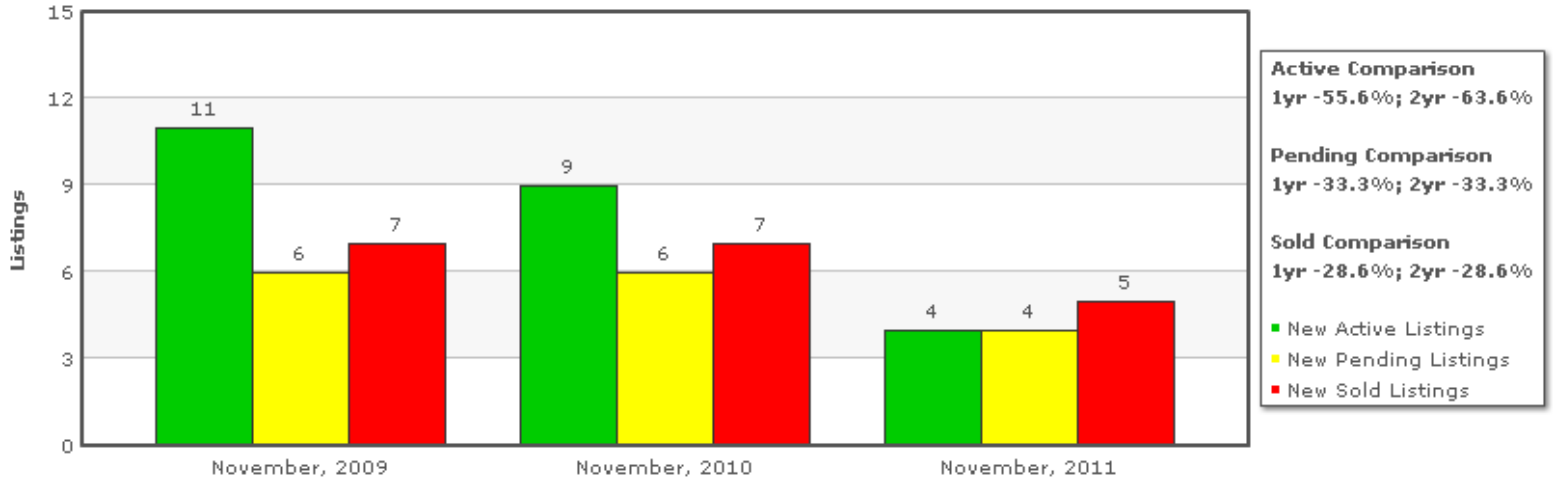
Listing Activity Comparison for November



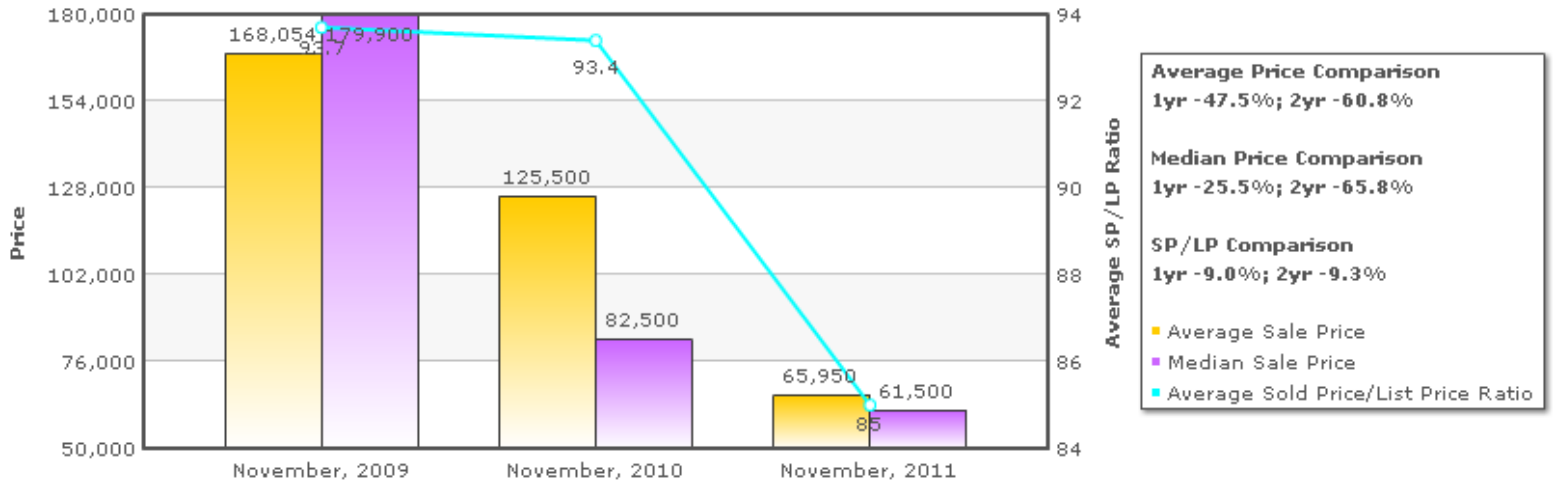
Sold Price Comparison for November



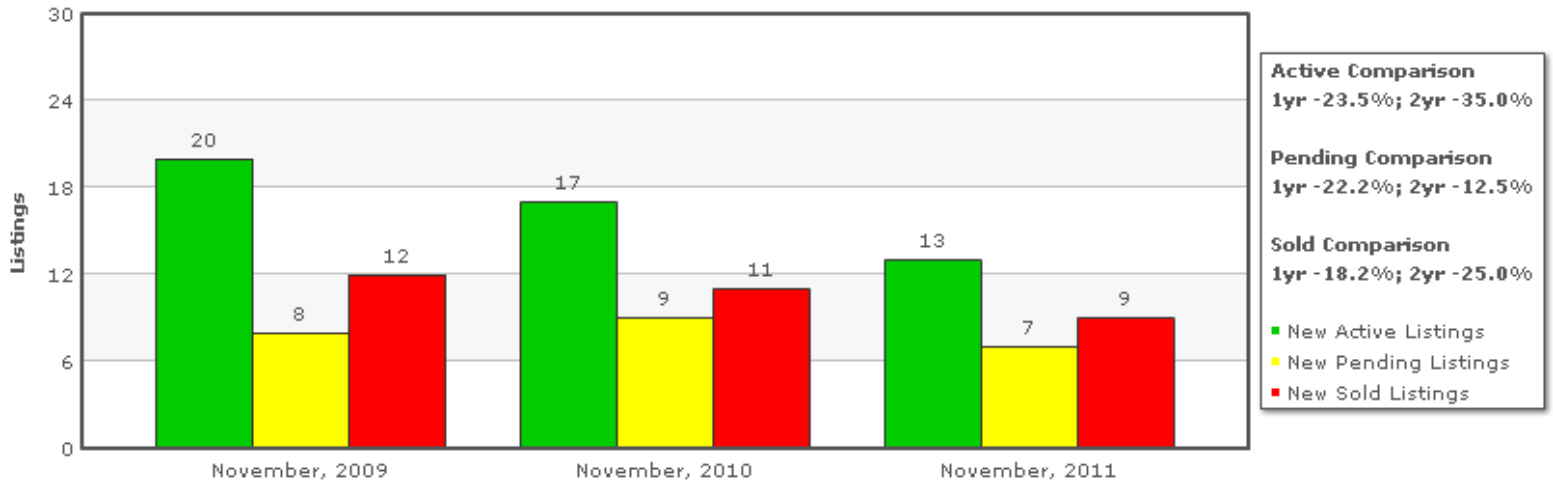
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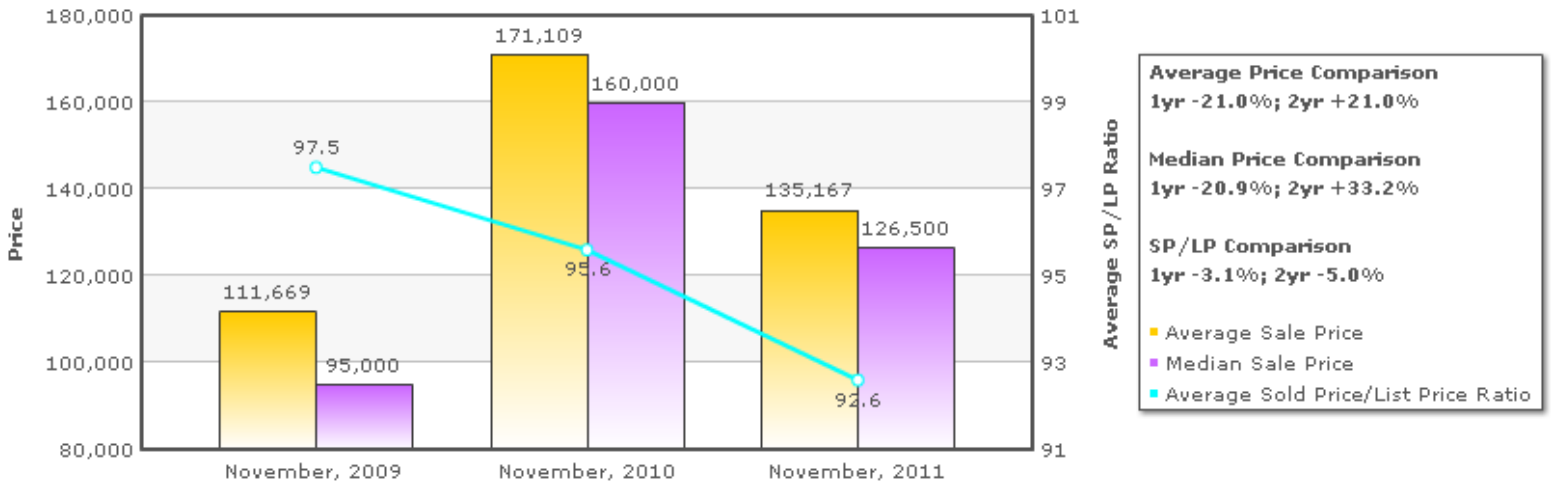
Sold Price Comparison for November



Listing Activity Comparison for November

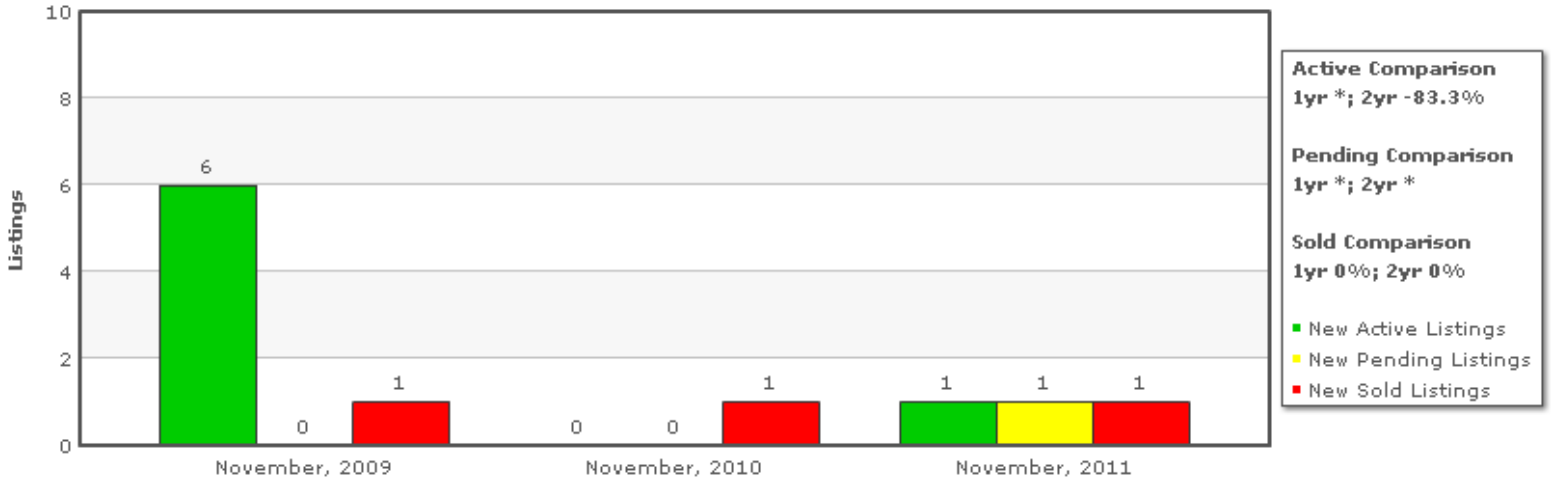


Sold Price Comparison for November

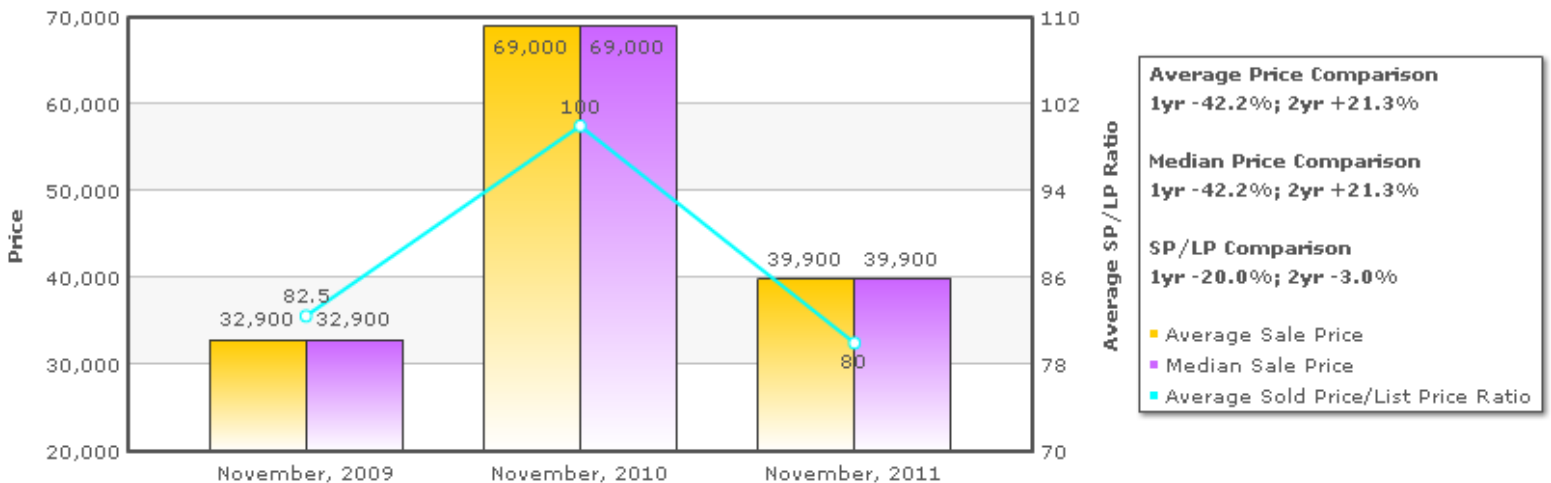


Report Criteria: Reflecting data through: 11/30/2011 | County: Price | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

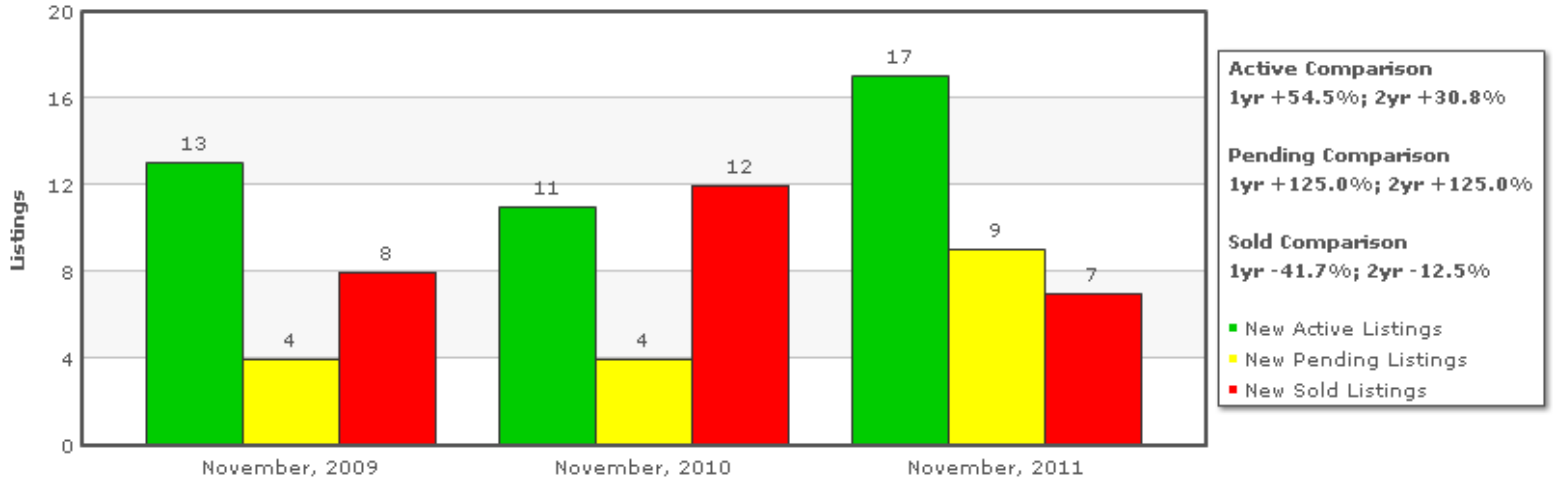
Listing Activity Comparison for November



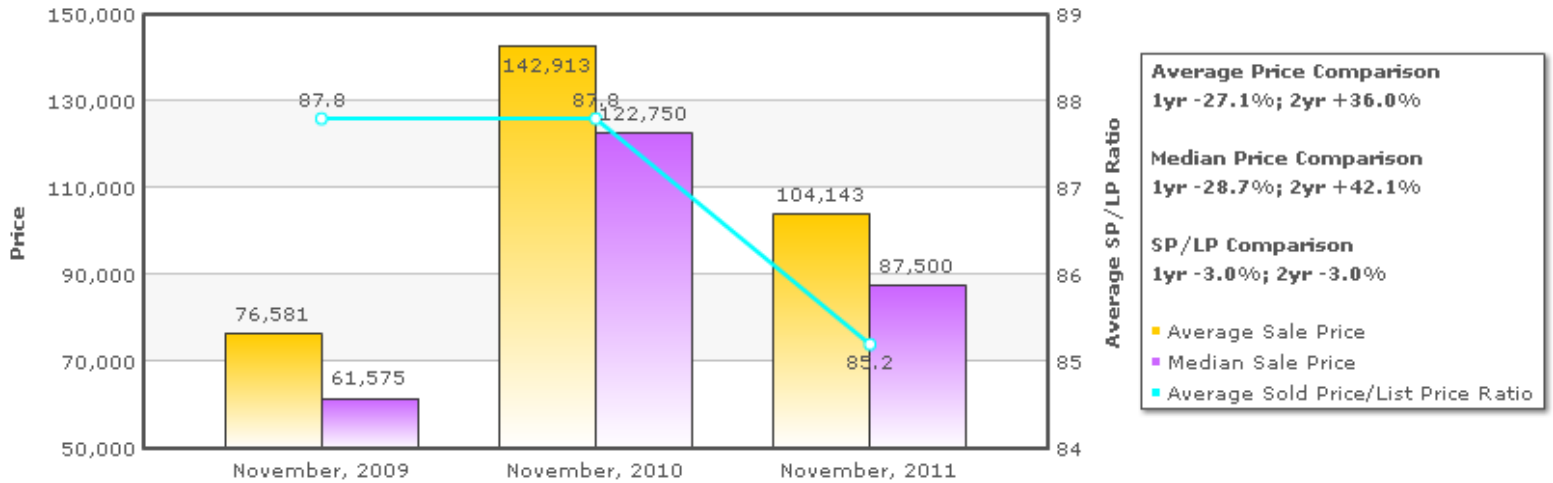
Sold Price Comparison for November



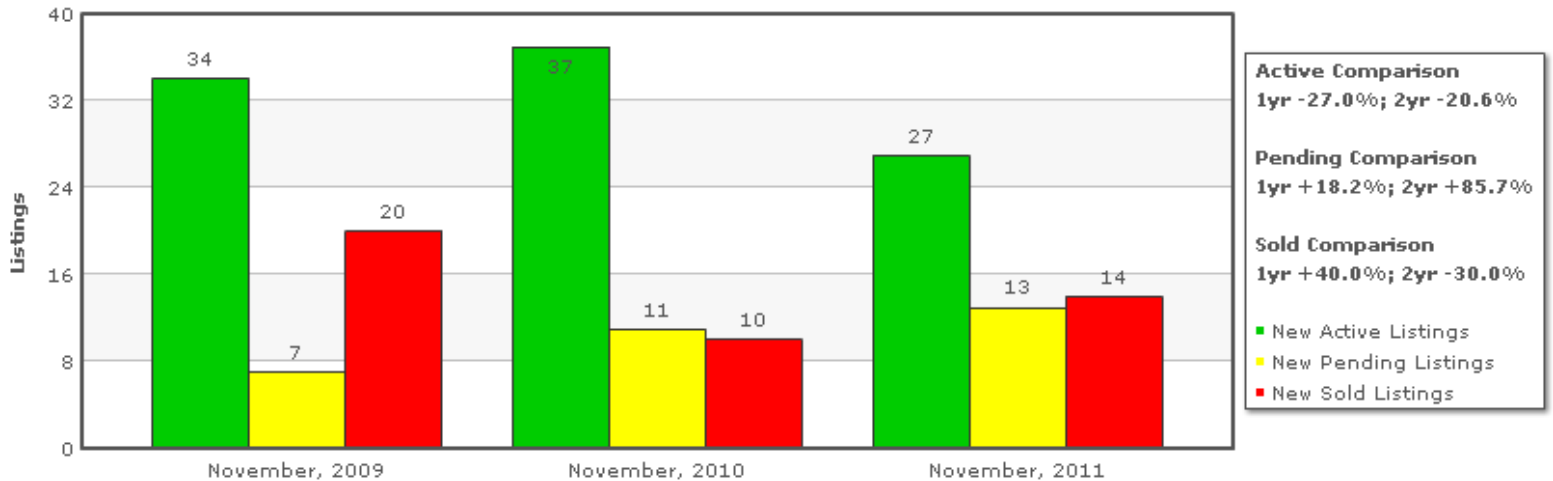
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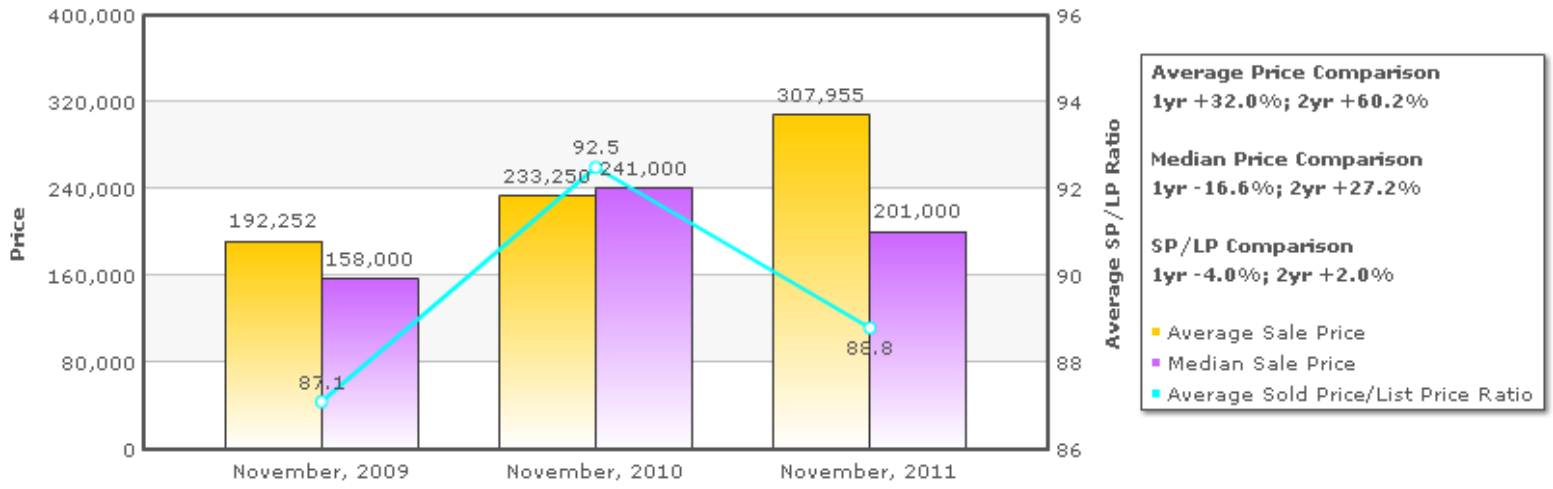
Sold Price Comparison for November



Listing Activity Comparison for November

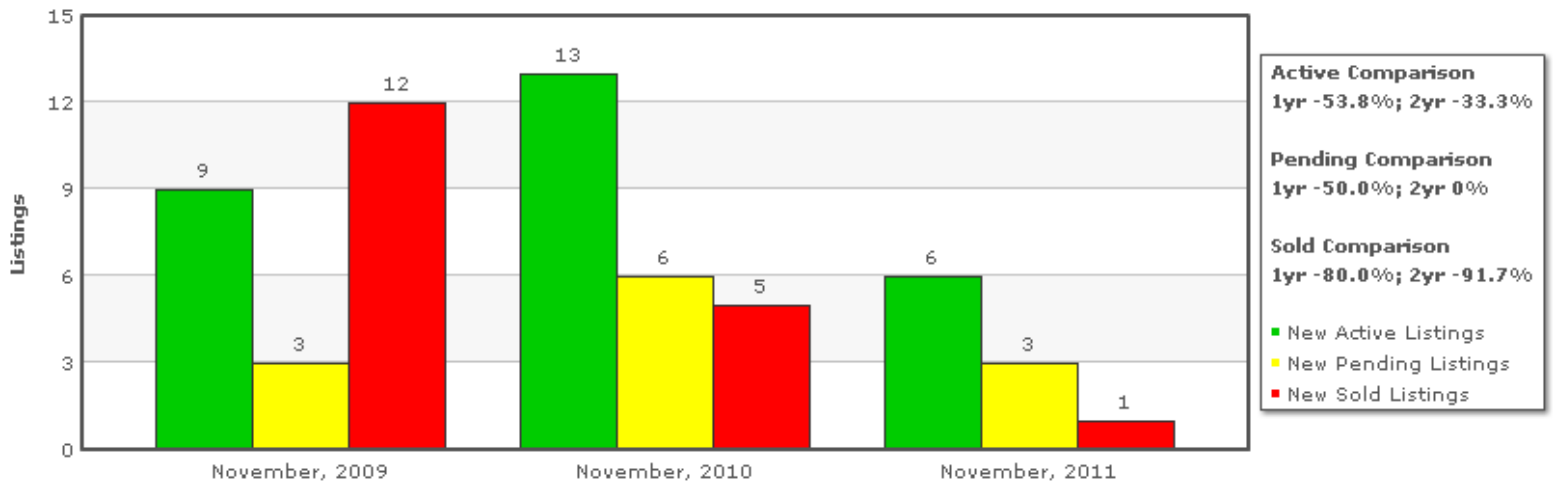


Sold Price Comparison for November

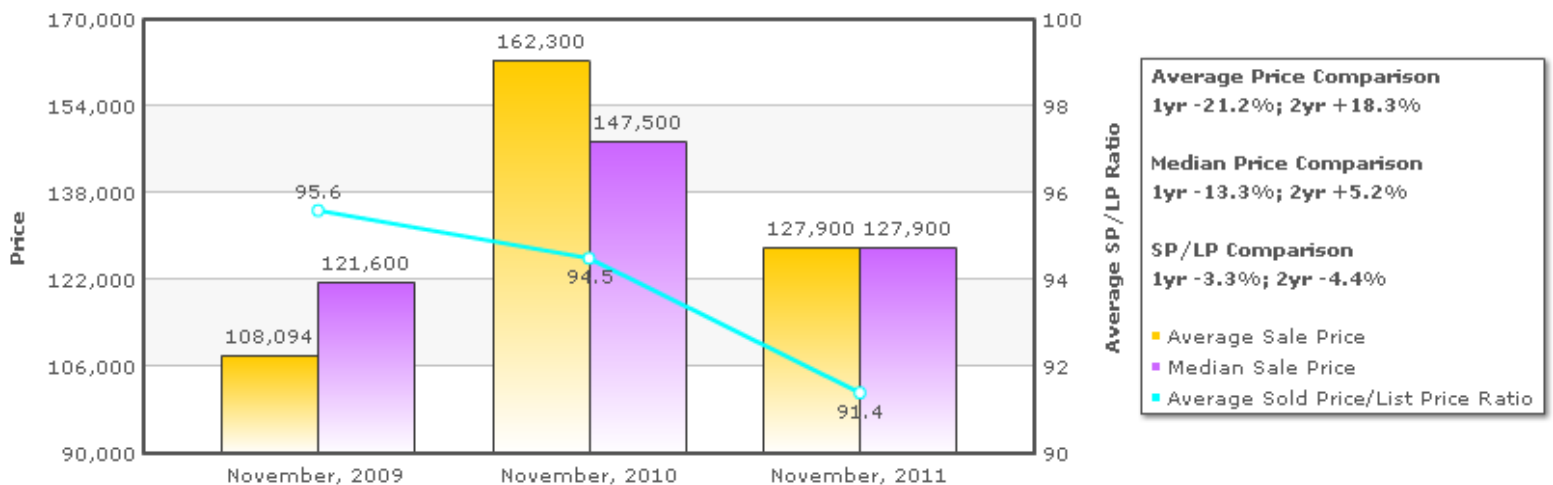


Report Criteria: Reflecting data through: 11/30/2011 | County: St. Croix | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

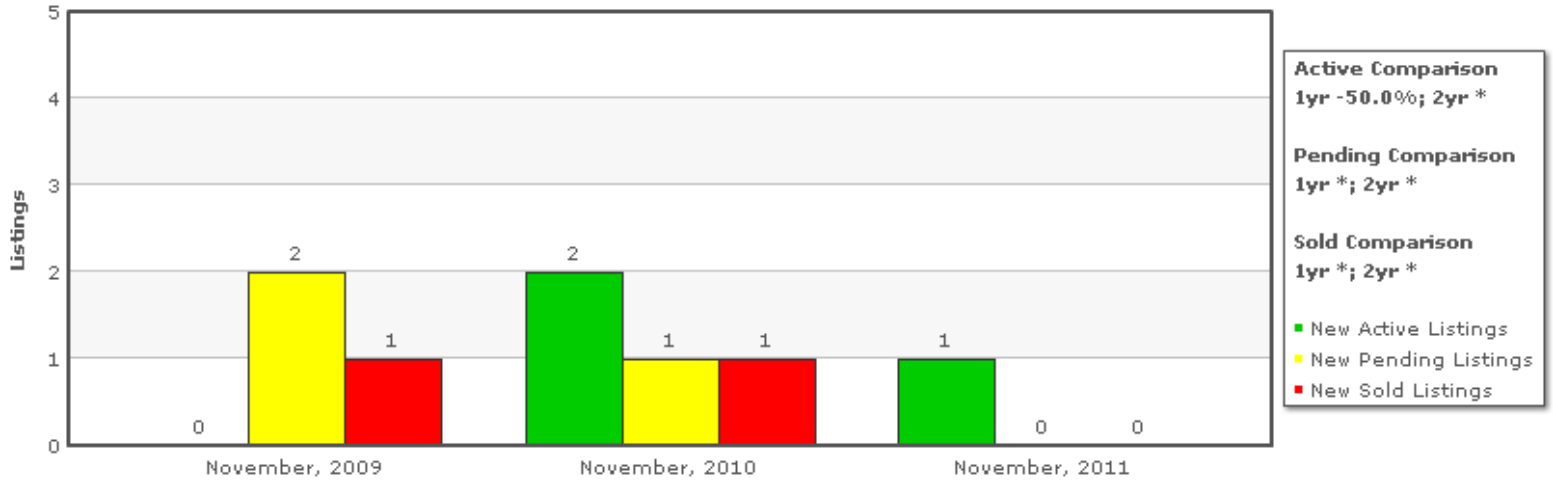
Listing Activity Comparison for November



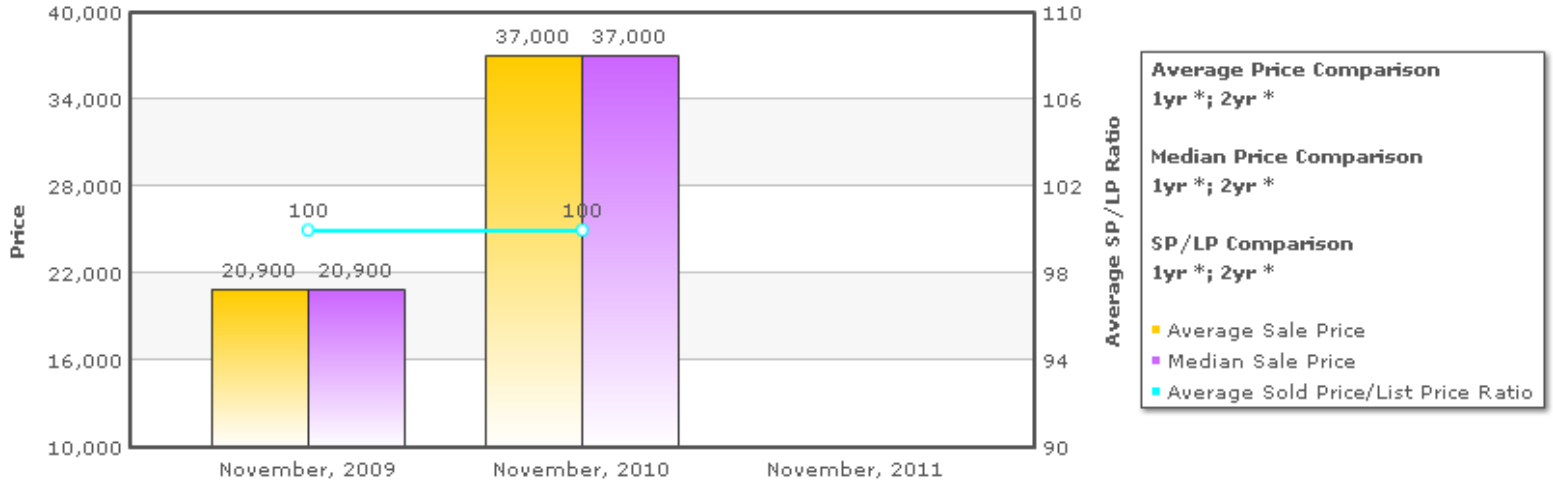
Sold Price Comparison for November



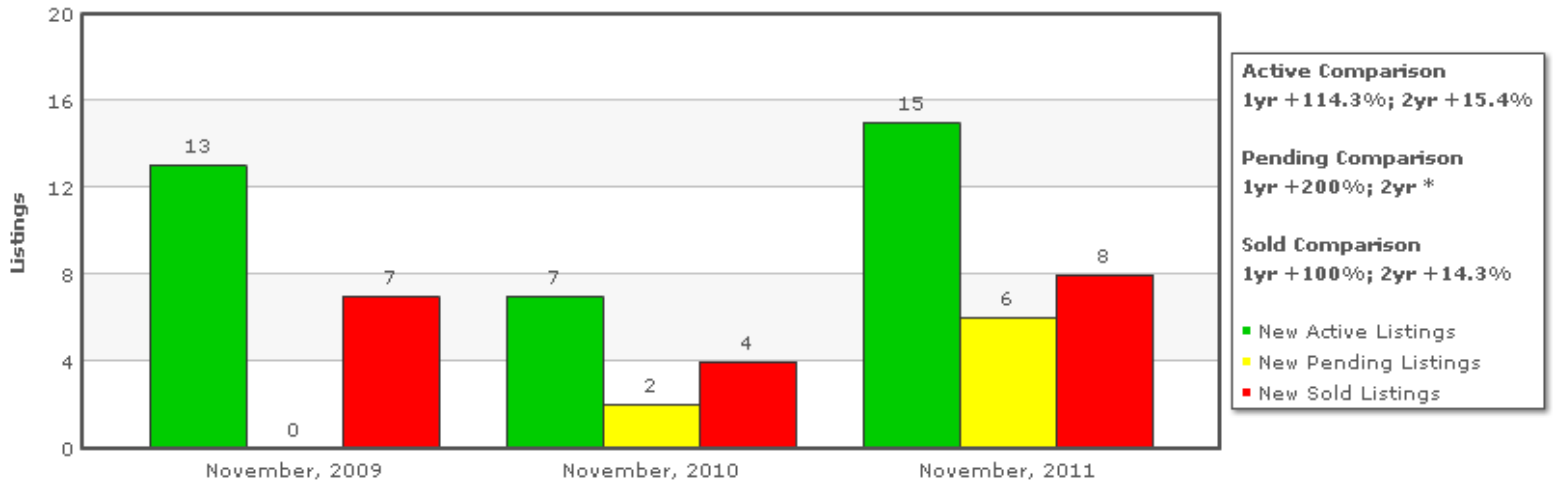
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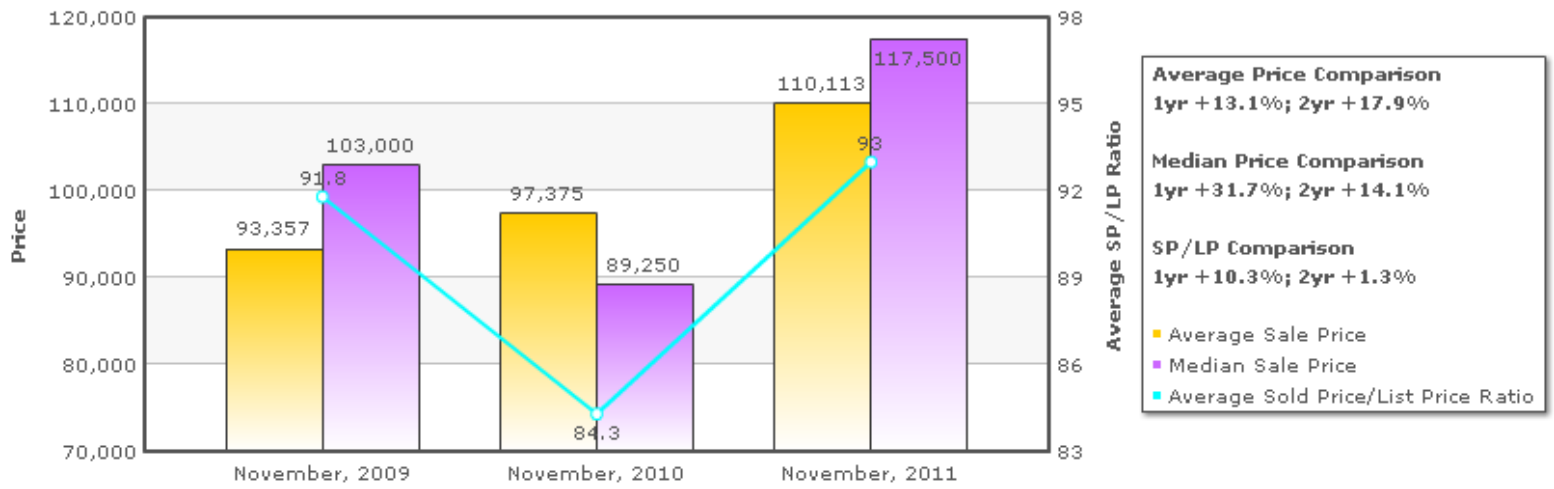
Sold Price Comparison for November



Listing Activity Comparison for November

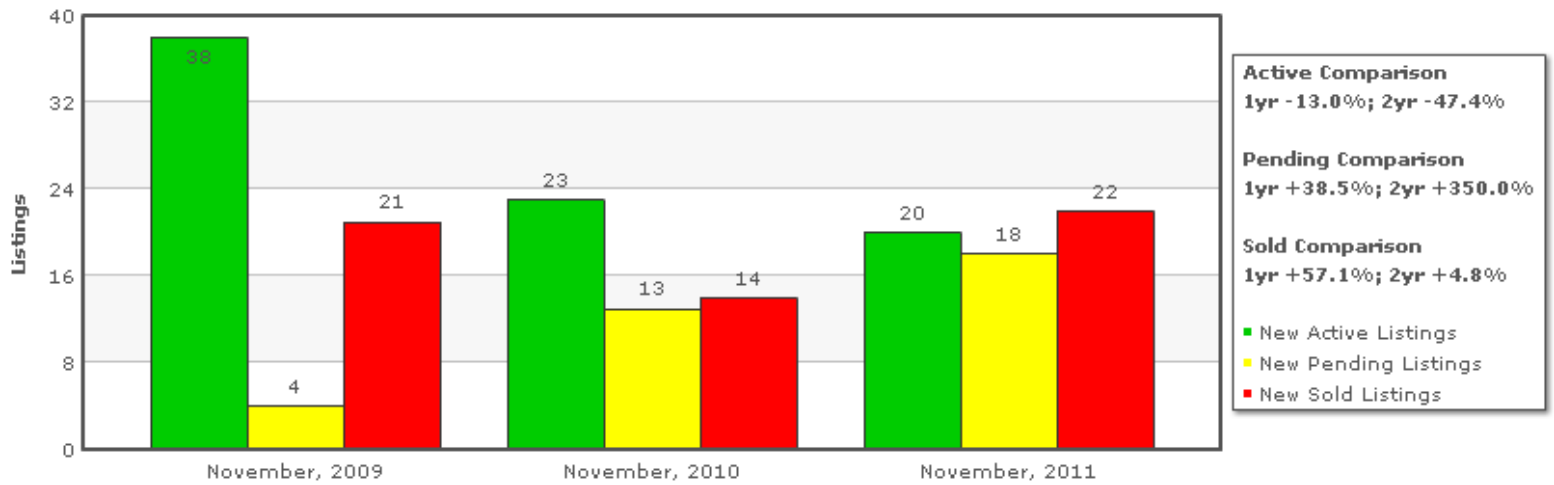


Sold Price Comparison for November

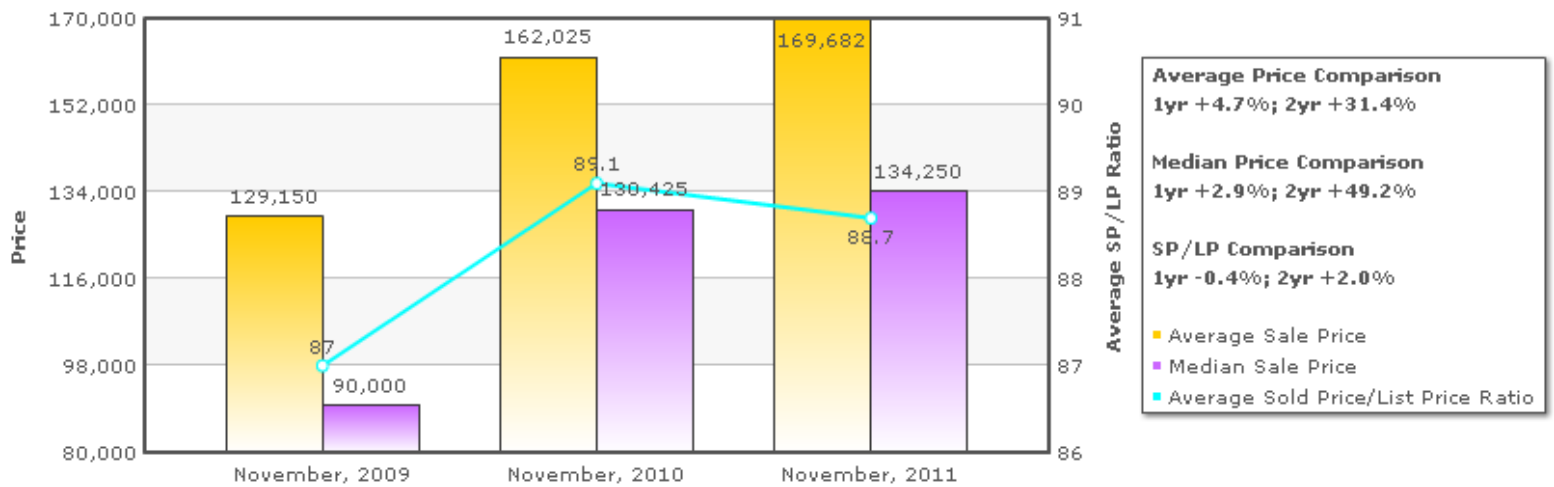


Report Criteria: Reflecting data through: 11/30/2011 | County: Washburn | Type: Residential
View: [Week](#) | [Month](#) | [Quarter](#) | [Year](#)

Listing Activity Comparison for November



Sold Price Comparison for November



ASHLAND/BAYFIELD

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	4	Ashland /Bayfield	January	\$217,000	\$172,500	83%	201
	3		February	\$189,000	\$153,000	87%	199
	5		March	\$139,900	\$127,500	91%	548
	5		April	\$190,000	\$175,000	92%	197
	5		May	\$93,000	\$85,000	91%	35
	11		June	\$109,500	\$90,000	91%	44
	8		July	\$194,900	\$182,750	89%	337
	8		August	\$169,450	\$140,000	95%	110
	12		September	\$132,750	\$125,500	95%	263
	5		October	\$49,900	\$47,400	87%	168
	6		November	\$77,400	\$76,000	89%	116
				December			
MEDIAN	5	Ash/Bay	Jan-Dec	\$139,900	\$127,500	91%	197

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	9	Ashland /Bayfield	January	\$132,500
	22		February	\$144,000
	32		March	\$249,000
	26		April	\$134,950
	40		May	\$204,950
	31		June	\$219,000
	12		July	\$173,000
	23		August	\$89,000
	21		September	\$229,900
	8		October	\$68,400
	8		November	\$117,400
				December
MEDIAN	22	Ash/Bay	Jan-Dec	\$144,000



Not guaranteed. Information provided by NW WI MLS is compiled from 3rd party sources. Days on Market data may relate only to this unique ML# and not reflect entire listing activity of property. List price may not reflect original list price. Sale price doesn't reflect seller's concessions. Stats include Residential, Condos, Manufactured & Duplexes. Stats DO include Auction properties, as of September 2011. ****OTHER SALES MAY BE REPORTED BY ANOTHER MLS****



ASHLAND/BAYFIELD

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$352,000	\$176,000	2	76	\$872,000	\$172,500	4	201	148%	-2%	100%
FEBRUARY	\$540,000	\$270,000	2	584	\$690,500	\$153,000	3	199	28%	-43%	50%
MARCH	\$1,085,400	\$101,000	10	187	\$845,400	\$127,500	5	548	-22%	26%	-50%
APRIL	\$1,233,150	\$87,000	10	214	\$861,006	\$175,000	5	197	-30%	101%	-50%
MAY	\$1,068,500	\$109,500	9	137	\$777,500	\$85,000	5	35	-27%	-22%	-44%
JUNE	\$2,331,000	\$166,500	14	350	\$1,499,490	\$90,000	11	44	-36%	-46%	-21%
JULY	\$1,304,000	\$143,500	8	121	\$1,303,500	\$182,750	8	337	0%	27%	0%
AUGUST	\$1,457,500	\$139,750	8	273	\$1,342,000	\$140,000	8	110	-8%	0%	0%
SEPTEMBER	\$1,464,600	\$90,000	11	107	\$1,612,900	\$125,500	12	263	10%	39%	9%
OCTOBER	\$1,439,000	\$179,000	8	245	\$722,082	\$47,400	5	168	-50%	-74%	-38%
NOVEMBER	\$1,066,800	\$120,000	6	146	\$481,500	\$76,000	6	116	-55%	-37%	0%
DECEMBER	\$1,343,000	\$141,000	6	139					-100%	-100%	-100%

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BARRON

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	25	Barron	January	\$124,900	\$115,000	94%	109
	28		February	\$107,500	\$102,500	93%	162
	22		March	\$124,900	\$105,000	92%	184
	27		April	\$99,900	\$95,000	94%	51
	35		May	\$146,000	\$135,000	94%	209
	40		June	\$109,900	\$101,400	93%	84
	33		July	\$112,000	\$101,000	92%	85
	49		August	\$105,900	\$102,000	93%	93
	46		September	\$108,050	\$97,500	92%	100
	49		October	\$129,900	\$111,000	93%	115
	41		November	\$128,000	\$125,000	95%	90
				December			
MEDIAN	35	Barron	Jan-Dec	\$112,000	\$102,500	93%	100

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	57	Barron	January	\$165,900
	59		February	\$122,900
	86		March	\$162,150
	133		April	\$179,900
	122		May	\$149,900
	115		June	\$126,900
	81		July	\$145,000
	82		August	\$129,900
	66		September	\$131,450
	56		October	\$129,400
	58		November	\$137,400
				December
MEDIAN	81	Barron	Jan-Dec	\$137,400



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BARRON

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,328,000	\$85,000	16	175	\$3,219,700	\$115,000	25	109	38%	35%	56%
FEBRUARY	\$1,795,350	\$98,000	18	119	\$2,982,700	\$102,500	28	162	66%	5%	56%
MARCH	\$5,017,309	\$85,500	48	130	\$2,325,422	\$105,000	22	184	-54%	23%	-54%
APRIL	\$7,225,070	\$105,000	57	137	\$3,167,150	\$95,000	27	51	-56%	-10%	-53%
MAY	\$4,448,101	\$87,900	41	98	\$4,886,550	\$135,000	35	209	10%	54%	-15%
JUNE	\$6,126,650	\$95,950	50	95	\$4,743,700	\$101,400	40	84	-23%	6%	-20%
JULY	\$3,968,650	\$134,500	27	99	\$3,680,715	\$101,000	33	85	-7%	-25%	22%
AUGUST	\$4,796,550	\$175,000	26	89	\$6,190,950	\$102,000	49	93	29%	-42%	88%
SEPTEMBER	\$5,212,050	\$101,950	44	107	\$5,457,815	\$97,500	46	100	5%	-4%	5%
OCTOBER	\$4,247,900	\$132,000	31	75	\$6,442,225	\$111,000	49	115	52%	-16%	58%
NOVEMBER	\$3,727,400	\$123,000	27	102	\$5,188,011	\$125,000	41	90	39%	2%	52%
DECEMBER	\$3,884,800	\$127,650	28	110					-100%	-100%	-100%

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BUFFALO/TREMPEALEAU/JACKSON

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	8	Buff/Trem/ Jack	January	\$62,200	\$56,150	89%	117
	7		February	\$49,900	\$40,000	90%	51
	17		March	\$69,900	\$62,000	91%	130
	11		April	\$135,000	\$125,000	94%	223
	23		May	\$129,900	\$125,000	96%	27
	19		June	\$115,000	\$108,000	94%	150
	24		July	\$109,900	\$95,000	92%	209
	26		August	\$109,450	\$103,500	94%	167
	21		September	\$99,900	\$95,600	92%	140
	11		October	\$86,500	\$84,000	93%	126
	15		November	\$97,500	\$95,000	94%	80
				December			
MEDIAN	17	B/T/J	Jan-Dec	\$99,900	\$95,000	93%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	26	Buff/Trem/ Jack	January	\$137,400
	27		February	\$149,500
	53		March	\$124,500
	58		April	\$125,950
	52		May	\$134,950
	40		June	\$129,900
	36		July	\$119,500
	52		August	\$124,900
	43		September	\$129,900
	37		October	\$110,000
	43		November	\$129,000
				December
MEDIAN	43	B/T/J	Jan-Dec	\$129,000



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BUFFALO/TREMPEALEAU/JACKSON

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$265,500	\$45,000	5	123	\$520,700	\$56,150	8	117	96%	25%	60%
FEBRUARY	\$1,093,750	\$96,000	7	219	\$314,841	\$40,000	7	51	-71%	-58%	0%
MARCH	\$2,137,712	\$90,000	24	71	\$1,476,425	\$62,000	17	130	-31%	-31%	-29%
APRIL	\$2,642,602	\$99,250	26	146	\$1,503,500	\$125,000	11	223	-43%	26%	-58%
MAY	\$2,239,900	\$88,000	20	133	\$3,277,800	\$125,000	23	27	46%	42%	15%
JUNE	\$2,047,600	\$85,750	22	188	\$1,998,525	\$108,000	19	150	-2%	26%	-14%
JULY	\$1,975,400	\$102,500	16	48	\$2,741,910	\$95,000	24	209	39%	-7%	50%
AUGUST	\$912,500	\$87,450	8	105	\$2,905,560	\$103,500	26	167	218%	18%	225%
SEPTEMBER	\$955,400	\$92,500	11	40	\$2,452,400	\$95,600	21	140	157%	3%	91%
OCTOBER	\$2,695,575	\$93,000	24	73	\$1,270,400	\$84,000	11	126	-53%	-10%	-54%
NOVEMBER	\$1,743,900	\$110,250	14	162	\$1,602,600	\$95,000	15	80	-8%	-14%	7%
DECEMBER	\$2,269,865	\$95,250	18	114					-100%	-100%	-100%

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BURNETT

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	12	Burnett	January	\$90,000	\$84,250	94%	130
	7		February	\$169,900	\$165,000	97%	56
	14		March	\$80,450	\$77,950	96%	142
	17		April	\$129,000	\$120,000	93%	92
	30		May	\$149,900	\$140,450	93%	155
	18		June	\$172,450	\$169,950	95%	142
	26		July	\$132,000	\$118,400	93%	89
	23		August	\$185,000	\$177,500	91%	117
	26		September	\$166,950	\$153,500	92%	156
	16		October	\$89,450	\$80,950	89%	220
	25		November	\$114,900	\$109,000	92%	78
				December			
MEDIAN	18	Burnett	Jan-Dec	\$132,000	\$120,000	93%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	36	Burnett	January	\$111,950
	45		February	\$185,000
	51		March	\$215,000
	73		April	\$198,000
	83		May	\$209,900
	69		June	\$156,800
	30		July	\$142,450
	41		August	\$154,000
	41		September	\$165,000
	23		October	\$110,000
	28		November	\$165,500
				December
MEDIAN	41	Burnett	Jan-Dec	\$165,000



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BURNETT

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$813,000	\$140,000	5	52	\$1,474,150	\$84,250	12	130	81%	-40%	140%
FEBRUARY	\$1,425,950	\$99,000	7	120	\$1,214,900	\$165,000	7	56	-15%	67%	0%
MARCH	\$1,445,000	\$122,500	11	147	\$1,476,300	\$77,950	14	142	2%	-36%	27%
APRIL	\$4,831,300	\$115,000	31	177	\$2,430,350	\$120,000	17	92	-50%	4%	-45%
MAY	\$3,206,800	\$186,750	16	88	\$5,168,200	\$140,450	30	155	61%	-25%	88%
JUNE	\$3,503,700	\$140,000	20	138	\$3,314,600	\$169,950	18	142	-5%	21%	-10%
JULY	\$2,076,800	\$134,950	14	76	\$4,434,650	\$118,400	26	89	114%	-12%	86%
AUGUST	\$2,793,350	\$150,000	16	66	\$4,349,100	\$177,500	23	117	56%	18%	44%
SEPTEMBER	\$3,392,900	\$156,000	17	141	\$4,490,035	\$153,500	26	156	32%	-2%	53%
OCTOBER	\$3,449,900	\$137,500	20	152	\$1,580,312	\$80,950	16	220	-54%	-41%	-20%
NOVEMBER	\$523,400	\$49,950	8	217	\$2,823,237	\$109,000	25	78	439%	118%	213%
DECEMBER	\$1,778,360	\$87,000	16	122					-100%	-100%	-100%

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CHIPPEWA

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	32	Chippewa	January	\$122,050	\$114,000	94%	95
	25		February	\$74,900	\$71,000	95%	109
	29		March	\$119,900	\$114,900	95%	126
	48		April	\$124,950	\$113,750	95%	154
	46		May	\$135,450	\$125,000	97%	75
	62		June	\$154,900	\$152,350	97%	59
	52		July	\$114,900	\$113,400	94%	87
	51		August	\$122,000	\$120,000	96%	63
	51		September	\$107,900	\$102,000	93%	91
	37		October	\$99,900	\$95,000	96%	90
	39		November	\$129,000	\$122,000	96%	76
				December			
MEDIAN	46	Chippewa	Jan-Dec	\$122,000	\$114,000	95%	90

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	51	Chippewa	January	\$145,000
	71		February	\$127,900
	112		March	\$163,900
	100		April	\$149,900
	108		May	\$152,250
	115		June	\$139,000
	84		July	\$128,750
	112		August	\$135,950
	80		September	\$137,190
	59		October	\$145,000
	62		November	\$172,400
				December
MEDIAN	84	Chippewa	Jan-Dec	\$145,000



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CHIPPEWA

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,678,457	\$106,000	21	95	\$3,850,700	\$114,000	32	95	44%	8%	52%
FEBRUARY	\$2,830,390	\$108,750	26	125	\$2,322,684	\$71,000	25	109	-18%	-35%	-4%
MARCH	\$5,798,325	\$104,000	49	118	\$4,504,325	\$114,900	29	95	-22%	10%	-41%
APRIL	\$8,443,199	\$116,000	64	91	\$6,427,900	\$113,750	48	154	-24%	-2%	-25%
MAY	\$10,914,815	\$129,000	76	101	\$7,127,812	\$125,000	46	75	-35%	-3%	-39%
JUNE	\$10,527,451	\$138,250	64	79	\$9,164,255	\$152,350	62	59	-13%	10%	-3%
JULY	\$5,735,950	\$150,000	37	95	\$6,283,149	\$113,400	52	87	10%	-24%	41%
AUGUST	\$6,231,203	\$129,900	39	67	\$6,726,960	\$120,000	51	63	8%	-8%	31%
SEPTEMBER	\$4,546,250	\$111,000	34	73	\$6,573,163	\$102,000	51	91	45%	-8%	50%
OCTOBER	\$6,554,750	\$152,500	39	105	\$4,725,853	\$95,000	37	96	-21%	-32%	5%
NOVEMBER	\$4,881,950	\$111,500	34	110	\$5,529,200	\$122,000	39	76	13%	9%	15%
DECEMBER	\$3,854,160	\$125,250	28	81					-100%	-100%	-100%

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DOUGLAS

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	0	Douglas	January	\$0	\$0	0%	0
	4		February	\$157,450	\$155,750	99%	114
	0		March	\$0	\$0	0%	0
	3		April	\$300,000	\$250,000	94%	338
	2		May	\$192,000	\$172,450	89%	159
	2		June	\$153,950	\$129,500	82%	150
	3		July	\$359,900	\$325,000	90%	79
	3		August	\$132,900	\$115,000	86%	187
	1		September	\$99,900	\$99,000	99%	68
	3		October	\$114,900	\$105,000	91%	131
	2		November	\$327,450	\$305,000	94%	74
				December			
MEDIAN	2	Douglas	Jan-Dec	\$153,950	\$129,500	90%	114

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	5	Douglas	January	\$159,000
	2		February	\$489,250
	21		March	\$249,900
	22		April	\$234,950
	19		May	\$159,000
	18		June	\$162,000
	13		July	\$143,000
	11		August	\$283,400
	17		September	\$189,000
	6		October	\$144,900
	8		November	\$90,250
				December
MEDIAN	13	Douglas	Jan-Dec	\$162,000



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DOUGLAS

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$101,000	\$50,500	2	97	\$0	\$0	0	0	-100%	-100%	-100%
FEBRUARY	\$0	\$0	0	0	\$524,000	\$155,750	4	114	No Comparibles		
MARCH	\$847,400	\$81,500	6	253	\$0	\$0	0	0	-100%	-100%	-100%
APRIL	1,727,400	\$131,500	8	255	897,900	\$250,000	3	338	-28%	90%	-63%
MAY	\$1,242,600	\$146,000	8	265	\$344,900	\$172,450	2	159	-72%	18%	-75%
JUNE	\$1,018,400	\$160,750	6	221	\$259,000	\$129,500	2	150	-75%	-19%	-67%
JULY	\$1,209,000	\$153,750	8	81	\$912,500	\$325,000	3	79	-25%	111%	-63%
AUGUST	\$429,900	\$89,000	4	54	\$379,500	\$115,000	3	187	-12%	29%	-25%
SEPTEMBER	\$546,570	\$273,285	2	178	\$99,000	\$99,000	1	68	-82%	-64%	-50%
OCTOBER	\$882,400	\$112,000	8	134	\$265,500	\$105,000	3	131	-70%	-6%	-63%
NOVEMBER	\$0	\$0	0	0	\$610,000	\$305,000	2	74	No Comparibles		
DECEMBER	\$693,000	\$112,000	5	253					-100%	-100%	-100%

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DUNN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	11	Dunn	January	\$120,000	\$117,000	92%	163
	15		February	\$119,700	\$108,000	95%	68
	16		March	\$104,900	\$100,000	95%	86
	31		April	\$119,900	\$119,900	95%	91
	27		May	\$131,500	\$125,000	97%	51
	27		June	\$119,000	\$108,000	91%	124
	31		July	\$122,900	\$104,000	96%	112
	37		August	\$132,000	\$129,900	97%	103
	41		September	\$110,000	\$104,000	95%	95
	25		October	\$99,000	\$86,436	94%	110
	25		November	\$135,000	\$136,000	94%	90
			December				
	MEDIAN		27	Dunn	Jan-Dec	\$119,900	\$108,000

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	41	Dunn	January	\$131,500
	44		February	\$165,500
	78		March	\$148,950
	76		April	\$149,900
	65		May	\$144,000
	70		June	\$148,000
	69		July	\$155,000
	56		August	\$137,450
	57		September	\$159,900
	34		October	\$129,950
	30		November	\$144,950
			December	
MEDIAN	57	Dunn	Jan-Dec	\$148,000



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DUNN

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$1,531,625	\$104,000	15	112	\$1,439,350	\$117,000	11	163	-6%	13%	-27%
FEBRUARY	\$368,840	\$43,000	5	110	\$1,603,700	\$108,000	15	68	335%	151%	200%
MARCH	\$1,933,100	\$117,000	15	143	\$1,559,520	\$100,000	16	86	-19%	-15%	7%
APRIL	\$4,692,510	\$139,000	36	127	\$3,557,695	\$119,900	31	91	-24%	-14%	-14%
MAY	\$4,443,525	\$130,000	32	87	\$4,011,720	\$125,000	27	51	-10%	-4%	-16%
JUNE	\$5,311,150	\$137,950	38	127	\$3,741,395	\$125,000	27	124	-30%	-9%	-29%
JULY	\$3,154,400	\$116,450	24	66	\$3,754,953	\$104,000	31	112	19%	-11%	29%
AUGUST	\$2,356,135	\$115,000	17	101	\$5,378,903	\$129,900	37	103	128%	13%	118%
SEPTEMBER	\$2,800,050	\$119,900	23	97	\$5,182,349	\$104,000	41	95	85%	-13%	78%
OCTOBER	\$2,559,600	\$133,000	20	104	\$2,580,136	\$86,436	25	110	1%	-35%	25%
NOVEMBER	\$2,393,000	\$130,000	19	123	\$3,679,000	\$136,000	25	90	54%	5%	32%
DECEMBER	\$3,220,350	\$102,500	26	93					-100%	-100%	-100%

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EAU CLAIRE

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	35	Eau Claire	January	\$114,900	\$106,000	93%	69
	35		February	\$107,500	\$100,000	95%	132
	57		March	\$124,900	\$115,000	96%	116
	69		April	\$129,900	\$124,500	97%	73
	102		May	\$134,900	\$130,125	98%	71
	113		June	\$139,900	\$136,500	97%	75
	108		July	\$134,900	\$132,500	96%	75
	95		August	\$145,000	\$143,000	96%	67
	71		September	\$139,900	\$137,000	97%	70
	78		October	\$124,400	\$118,000	96%	73
	65		November	\$139,900	\$130,500	95%	102
				December			
MEDIAN	71	Eau Claire	Jan-Dec	\$134,900	\$130,125	96%	73

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	99	Eau Claire	January	\$144,900
	119		February	\$131,900
	176		March	\$144,700
	192		April	\$159,150
	154		May	\$149,900
	159		June	\$134,900
	131		July	\$143,000
	151		August	\$135,000
	93		September	\$138,000
	113		October	\$149,900
	97		November	\$134,900
				December
MEDIAN	131	Eau Claire	Jan-Dec	\$143,000



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EAU CLAIRE

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$4,421,028	\$112,500	33	103	\$4,227,005	\$106,000	35	69	-4%	-6%	6%
FEBRUARY	\$7,185,605	\$126,250	50	97	\$4,399,352	\$100,000	35	132	-39%	-21%	-30%
MARCH	\$13,577,467	\$129,900	101	111	\$7,483,610	\$115,000	57	116	-45%	-11%	-44%
APRIL	\$18,727,536	\$127,750	130	87	\$9,177,170	\$124,500	69	73	-51%	-3%	-47%
MAY	\$17,299,200	\$129,900	123	67	\$14,076,364	\$130,125	102	71	-19%	0%	-17%
JUNE	\$18,426,685	\$129,500	123	83	\$16,630,677	\$136,500	113	75	-10%	5%	-8%
JULY	\$10,862,586	\$140,000	71	62	\$16,095,781	\$132,500	108	75	48%	-5%	52%
AUGUST	\$10,864,000	\$127,000	75	104	\$14,290,900	\$143,000	95	67	32%	13%	27%
SEPTEMBER	\$9,181,574	\$134,950	62	88	\$11,685,750	\$137,000	71	70	27%	2%	15%
OCTOBER	\$8,031,900	\$137,000	55	56	\$9,609,250	\$118,000	78	73	20%	-14%	42%
NOVEMBER	\$10,875,801	\$130,950	68	98	\$9,018,107	\$130,500	65	102	-17%	0%	-4%
DECEMBER	\$10,893,792	\$137,991	74	95					-100%	-100%	-100%

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PEPIN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	3	Pepin	January	\$65,900	\$45,000	85%	207
	3		February	\$144,900	\$133,500	90%	98
	3		March	\$38,500	\$29,000	82%	34
	2		April	\$67,000	\$67,500	100%	37
	2		May	\$54,900	\$53,450	100%	130
	3		June	\$69,900	\$68,100	95%	138
	4		July	\$84,900	\$77,750	89%	191
	7		August	\$89,900	\$76,000	93%	116
	2		September	\$74,700	\$67,500	90%	263
	6		October	\$90,000	\$82,500	91%	189
	0		November	\$0	\$0	0%	0
				December			
MEDIAN	3	Pepin	Jan-Dec	\$69,900	\$67,500	90%	130

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	4	Pepin	January	\$42,400
	10		February	\$98,950
	8		March	\$128,450
	10		April	\$100,950
	9		May	\$89,900
	15		June	\$119,900
	12		July	\$122,450
	10		August	\$114,900
	4		September	\$129,900
	6		October	\$89,600
	6		November	\$101,950
				December
MEDIAN	9	Pepin	Jan-Dec	\$101,950



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PEPIN

2010 vs 2011 SOLDS

MONTH	2010					2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM		Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$0	\$0	0	0	\$135,000	\$45,000	3	207	No Comparibles			
FEBRUARY	\$519,000	\$131,000	4	144	\$438,500	\$133,500	3	98	-16%	2%	-25%	
MARCH	\$371,750	\$82,500	5	72	\$81,900	\$29,000	3	34	-78%	-65%	-40%	
APRIL	\$129,000	\$64,500	2	38	\$135,000	\$67,500	2	37	5%	5%	0%	
MAY	\$918,800	\$101,000	8	127	\$106,900	\$53,450	2	130	-88%	-47%	-75%	
JUNE	\$95,000	\$95,000	1	99	\$206,075	\$68,100	3	138	117%	-28%	200%	
JULY	\$444,000	\$140,000	3	67	\$310,000	\$77,750	4	191	-30%	-44%	33%	
AUGUST	\$1,379,500	\$123,500	9	123	\$706,875	\$76,000	7	116	-49%	-38%	-22%	
SEPTEMBER	\$697,500	\$137,000	6	92	\$135,000	\$67,500	2	263	-81%	-51%	-67%	
OCTOBER	\$269,000	\$134,500	2	89	\$488,949	\$82,500	6	189	82%	-39%	200%	
NOVEMBER	\$272,900	\$88,000	3	282	\$0	\$0	0	0	-100%	-100%	-100%	
DECEMBER	\$90,000	\$90,000	1	115					-100%	-100%	-100%	

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POLK

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	11	POLK	January	\$109,900	\$102,900	95%	163
	8		February	\$79,700	\$74,750	92%	150
	8		March	\$59,900	\$49,500	86%	138
	5		April	\$64,900	\$58,510	90%	140
	10		May	\$85,950	\$79,250	94%	108
	18		June	\$137,450	\$125,250	91%	208
	15		July	\$89,000	\$76,000	93%	65
	13		August	\$80,000	\$75,000	87%	61
	17		September	\$134,000	\$123,000	93%	105
	14		October	\$127,400	\$122,500	92%	113
	9		November	\$139,900	\$126,500	90%	129
				December			
MEDIAN	11	POLK	Jan-Dec	\$89,000	\$79,250	92%	129

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	20	POLK	January	\$157,950
	13		February	\$185,000
	43		March	\$140,000
	39		April	\$149,000
	58		May	\$172,400
	40		June	\$149,900
	24		July	\$139,900
	23		August	\$150,000
	25		September	\$129,900
	23		October	\$139,900
	13		November	\$139,900
				December
MEDIAN	24	POLK	Jan-Dec	\$149,000



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REALTORS® ASSOCIATION
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POLK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$1,114,900	\$120,000	9	174	\$1,497,400	\$102,900	11	163	34%	-14%	22%
FEBRUARY	\$633,400	\$96,250	4	164	\$732,800	\$74,750	8	150	16%	-22%	100%
MARCH	\$2,195,712	\$90,500	18	128	\$596,500	\$49,500	8	138	-73%	-45%	-56%
APRIL	\$1,127,915	\$78,750	13	98	\$263,460	\$58,510	5	140	-77%	-26%	-62%
MAY	\$1,822,765	\$134,000	13	69	\$1,602,170	\$79,250	10	108	-12%	-41%	-23%
JUNE	\$2,894,800	\$144,500	17	108	\$4,001,250	\$125,250	18	208	38%	-13%	6%
JULY	\$1,321,400	\$135,000	9	92	\$1,347,180	\$76,000	15	65	2%	-44%	67%
AUGUST	\$2,172,658	\$92,000	17	87	\$1,037,800	\$75,000	13	61	-52%	-18%	-24%
SEPTEMBER	\$839,000	\$73,500	8	121	\$2,107,700	\$123,000	17	105	151%	67%	113%
OCTOBER	\$1,565,900	\$130,000	11	44	\$1,712,800	\$122,500	14	113	9%	-6%	27%
NOVEMBER	\$1,652,200	\$150,750	10	109	\$1,216,500	\$126,500	9	129	-26%	-16%	-10%
DECEMBER	\$794,300	\$105,400	6	43					-100%	-100%	-100%

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2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	9	Rusk	January	\$149,000	\$143,000	95%	312
	4		February	\$112,450	\$97,450	84%	100
	5		March	\$68,600	\$52,000	78%	130
	7		April	\$69,900	\$65,000	92%	116
	6		May	\$109,900	\$97,700	92%	82
	16		June	\$83,800	\$75,500	90%	87
	12		July	\$104,950	\$101,250	91%	158
	10		August	\$101,425	\$97,500	90%	93
	6		September	\$76,950	\$69,500	92%	73
	10		October	\$125,450	\$111,000	87%	245
	7		November	\$99,500	\$87,500	87%	137
				December			
MEDIAN	7	Rusk	Jan-Dec	\$101,425	\$97,450	90%	116

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	ENTERED	CTY	MONTH	LP
MEDIAN	18	Rusk	January	\$80,900
	18		February	\$157,000
	26		March	\$146,800
	43		April	\$159,900
	37		May	\$149,900
	34		June	\$177,400
	25		July	\$100,000
	23		August	\$99,900
	17		September	\$114,900
	21		October	\$115,000
	15		November	\$95,000
				December
MEDIAN	23	Rusk	Jan-Dec	\$115,000



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RUSK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$549,500	\$90,500	5	105	\$1,202,400	\$143,000	9	312	119%	58%	80%
FEBRUARY	\$495,950	\$65,000	6	178	\$403,400	\$97,450	4	100	-19%	50%	-33%
MARCH	\$642,179	\$66,250	10	216	\$352,500	\$52,000	5	130	-45%	-22%	-50%
APRIL	\$534,000	\$77,000	6	260	\$726,710	\$65,000	7	116	36%	-16%	17%
MAY	\$1,570,900	\$64,250	16	103	\$633,400	\$97,700	6	82	-60%	52%	-63%
JUNE	\$2,543,150	\$92,500	19	113	\$1,854,800	\$75,500	16	87	-27%	-18%	-16%
JULY	\$957,650	\$85,000	9	50	\$1,318,000	\$101,250	12	158	38%	19%	33%
AUGUST	\$970,900	\$54,000	9	58	\$1,032,200	\$97,500	10	93	6%	81%	11%
SEPTEMBER	\$902,600	\$68,450	8	58	\$502,200	\$69,500	6	73	-44%	2%	-25%
OCTOBER	\$1,007,300	\$89,950	10	150	\$1,037,140	\$111,000	10	245	3%	23%	0%
NOVEMBER	\$1,714,950	\$122,750	12	202	\$729,000	\$87,500	7	137	-57%	-29%	-42%
DECEMBER	\$1,049,700	\$120,850	8	75					-100%	-100%	-100%

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SAWYER

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	4	Sawyer	January	\$212,400	\$196,750	92%	60
	11		February	\$189,000	\$170,000	90%	249
	10		March	\$149,450	\$135,950	91%	158
	15		April	\$334,313	\$299,966	90%	279
	16		May	\$294,250	\$256,250	88%	292
	19		June	\$140,000	\$132,500	95%	182
	22		July	\$202,849	\$182,599	89%	220
	20		August	\$189,000	\$168,750	90%	154
	22		September	\$169,325	\$160,950	91%	129
	22		October	\$174,900	\$164,680	91%	110
	14		November	\$239,900	\$201,000	88%	89
				December			
MEDIAN	16	Sawyer	Jan-Dec	\$189,000	\$170,000	90%	158

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	31	Sawyer	January	\$189,000
	39		February	\$229,900
	89		March	\$259,900
	89		April	\$274,900
	99		May	\$260,000
	93		June	\$199,500
	75		July	\$199,900
	55		August	\$179,500
	50		September	\$184,450
	34		October	\$172,950
	26		November	\$177,500
				December
MEDIAN	55	Sawyer	Jan-Dec	\$199,500



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SAWYER

2010 vs 2011 SOLD

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,978,000	\$247,000	12	146	\$656,000	\$196,750	4	60	-78%	-20%	-67%
FEBRUARY	\$680,600	\$99,450	6	111	\$2,220,000	\$170,000	11	249	226%	71%	83%
MARCH	\$1,640,100	\$138,600	13	146	\$2,729,100	\$135,950	10	158	66%	-2%	-23%
APRIL	\$4,283,400	\$212,500	18	222	\$4,499,500	\$299,966	15	279	5%	41%	-17%
MAY	\$5,191,900	\$157,000	23	139	\$4,611,500	\$256,250	16	292	-11%	63%	-30%
JUNE	\$8,887,395	\$145,000	29	260	\$3,952,300	\$132,500	19	182	-56%	-9%	-34%
JULY	\$3,392,000	\$140,000	22	142	\$4,841,699	\$182,599	22	220	43%	30%	0%
AUGUST	\$4,466,300	\$148,900	19	95	\$4,267,600	\$168,750	20	154	-4%	13%	5%
SEPTEMBER	\$3,975,275	\$114,500	20	139	\$5,306,100	\$160,950	22	129	33%	41%	10%
OCTOBER	\$4,079,175	\$170,000	19	108	\$4,110,160	\$164,680	22	110	1%	-3%	16%
NOVEMBER	\$2,267,500	\$275,000	9	196	\$4,311,375	\$201,000	14	89	90%	-27%	56%
DECEMBER	\$2,145,500	\$125,000	11	204					-100%	-100%	-100%

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TAYLOR/CLARK

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	1	Taylor Clark	January	\$365,000	\$280,000	76%	81
	10		February	\$59,900	\$57,000	94%	105
	4		March	\$56,450	\$44,500	74%	129
	6		April	\$92,450	\$82,425	90%	92
	6		May	\$41,200	\$30,000	79%	147
	7		June	\$99,500	\$91,500	91%	61
	4		July	\$74,900	\$65,000	85%	153
	7		August	\$119,500	\$117,000	91%	122
	8		September	\$77,400	\$68,000	91%	128
	5		October	\$39,950	\$25,500	85%	91
	3		November	\$85,000	\$82,000	94%	135
				December			
MEDIAN	6	Tay/Clk	Jan-Dec	\$77,400	\$68,000	90%	122

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	8	Taylor Clark	January	\$52,200
	10		February	\$97,400
	22		March	\$99,750
	12		April	\$132,450
	16		May	\$104,900
	10		June	\$97,500
	14		July	\$89,900
	10		August	\$89,950
	14		September	\$64,450
	8		October	\$136,450
	7		November	\$99,500
				December
MEDIAN	10	Tay/Clk	Jan-Dec	\$97,500



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TAYLOR/CLARK

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$374,325	\$82,900	3	168	\$280,000	\$280,000	1	81	-25%	238%	-67%
FEBRUARY	\$90,410	\$45,205	2	290	\$601,500	\$57,000	10	105	565%	26%	400%
MARCH	\$135,000	\$45,000	3	52	\$245,000	\$44,500	4	129	81%	-1%	33%
APRIL	\$793,400	\$68,500	10	199	\$595,750	\$82,425	6	92	-25%	20%	-40%
MAY	\$584,400	\$74,900	7	214	\$188,500	\$30,000	6	147	-68%	-60%	-14%
JUNE	\$395,400	\$55,000	7	110	\$620,500	\$91,500	7	61	57%	66%	0%
JULY	\$284,500	\$81,500	3	21	\$400,000	\$65,000	4	153	41%	-20%	33%
AUGUST	\$836,400	\$156,500	4	157	\$797,000	\$117,000	7	122	-5%	-25%	75%
SEPTEMBER	\$280,900	\$55,000	5	54	\$518,800	\$68,000	8	128	85%	24%	60%
OCTOBER	\$1,314,100	\$154,000	8	88	\$235,500	\$25,500	5	91	-82%	-83%	-38%
NOVEMBER	\$166,910	\$50,010	3	154	\$271,900	\$82,000	3	135	63%	64%	0%
DECEMBER	\$0	\$0	0	0					No Comparibles		

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WASHBURN

2011 CLOSED RESIDENTIAL & DUPLEX PROPERTIES

	CLOSED	CTY	MONTH	LP	SP	SP/LP	DOM
MEDIAN	9	Washburn	January	\$149,900	\$125,000	92%	80
	9		February	\$89,900	\$81,500	91%	201
	12		March	\$119,900	\$97,000	91%	161
	14		April	\$92,500	\$90,512	93%	205
	18		May	\$125,450	\$125,000	91%	127
	13		June	\$146,900	\$135,000	94%	157
	14		July	\$149,450	\$138,450	91%	110
	14		August	\$102,375	\$88,550	90%	254
	26		September	\$134,500	\$123,500	93%	118
	20		October	\$109,900	\$102,068	95%	107
	22		November	\$162,400	\$134,250	92%	94
				December			
MEDIAN	14	Washburn	Jan-Dec	\$125,450	\$123,500	92%	127

2011 NEWLY LISTED RESIDENTIAL & DUPLEX PROPERTIES

	LISTED	CTY	MONTH	LP
MEDIAN	33	Washburn	January	\$154,900
	33		February	\$160,000
	69		March	\$179,900
	66		April	\$179,900
	90		May	\$194,450
	48		June	\$199,700
	50		July	\$204,450
	36		August	\$182,450
	41		September	\$150,000
	44		October	\$139,900
	20		November	\$184,900
				December
MEDIAN	44	Washburn	Jan-Dec	\$179,900



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WASHBURN

2010 vs 2011 SOLDS

MONTH	2010				2011				CHANGES		
	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales	Median Sold Price	Total Sold	Median DOM	Total Sales %	Median Sold Pr. %	Total Sold %
JANUARY	\$2,134,900	\$93,500	6	222	\$1,490,700	\$125,000	9	80	-30%	34%	50%
FEBRUARY	\$755,400	\$91,450	6	116	\$1,286,400	\$81,500	9	201	70%	-11%	50%
MARCH	\$1,799,150	\$79,000	13	171	\$1,662,200	\$97,000	12	161	-8%	23%	-8%
APRIL	\$3,126,250	\$140,000	21	175	\$2,082,025	\$90,512	14	205	-33%	-35%	-33%
MAY	\$3,981,700	\$143,000	25	69	\$2,053,099	\$125,000	18	127	-48%	-13%	-28%
JUNE	\$4,028,025	\$140,500	28	161	\$1,855,560	\$135,000	13	157	-54%	-4%	-54%
JULY	\$1,845,400	\$146,000	11	68	\$2,172,400	\$138,450	14	110	18%	-5%	27%
AUGUST	\$3,195,700	\$147,000	17	77	\$1,688,161	\$88,550	14	254	-47%	-40%	-18%
SEPTEMBER	\$3,092,600	\$160,000	17	180	\$3,741,200	\$123,500	26	118	21%	-23%	53%
OCTOBER	\$3,945,600	\$175,000	19	181	\$2,877,417	\$102,068	20	107	-27%	-42%	5%
NOVEMBER	\$2,268,350	\$130,425	14	143	\$3,733,000	\$134,250	22	94	65%	3%	57%
DECEMBER	\$2,529,250	\$106,750	20	164					-100%	-100%	-100%

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