



# RANWW

Realtors® Association of  
Northwestern Wisconsin

Making Your Membership Work For You

## April Newsletter

### Mark your calendar

#### April 4

Habitat for Humanity Women's  
Build-Menomonie

#### April 11

Broker Brews-Eau Claire

#### April 12

Broker Breakfast-Rice Lake

#### April 18

RPAC Bowling Event

#### May 14

New Member Orientation

### FAIR HOUSING MONTH

- NAR Fair Housing Microcourses

### ADVOCACY

- Brokers Brews & Breakfast
- RGD Update
- Do you invest in RPAC?

### MLS

- NEW Matrix Dashboard Trainings

### PROFESSIONAL GROWTH

- CE Virtual Learning Dates
- FREE ABR® Course

### RANWW CARES

- Women's Build volunteer opportunity

### UPCOMING EVENTS

- RPAC Bowling Night

### LEGAL UPDATE

- Antitrust Lawsuit Updates

### TAKE ACTION

- WHEDA Administers New Loan Products

### AFFILIATE CONNECTION

- Test Drive - Fueled by Royal Credit Union

When REALTORS® Come Together, Good Things Happen



# Welcome Our Newest Members

**Brett Bias**

Coldwell Banker Brenizer

**Nicholas Fast**

Midwest Land Group LLC

**Lucas Mestad**

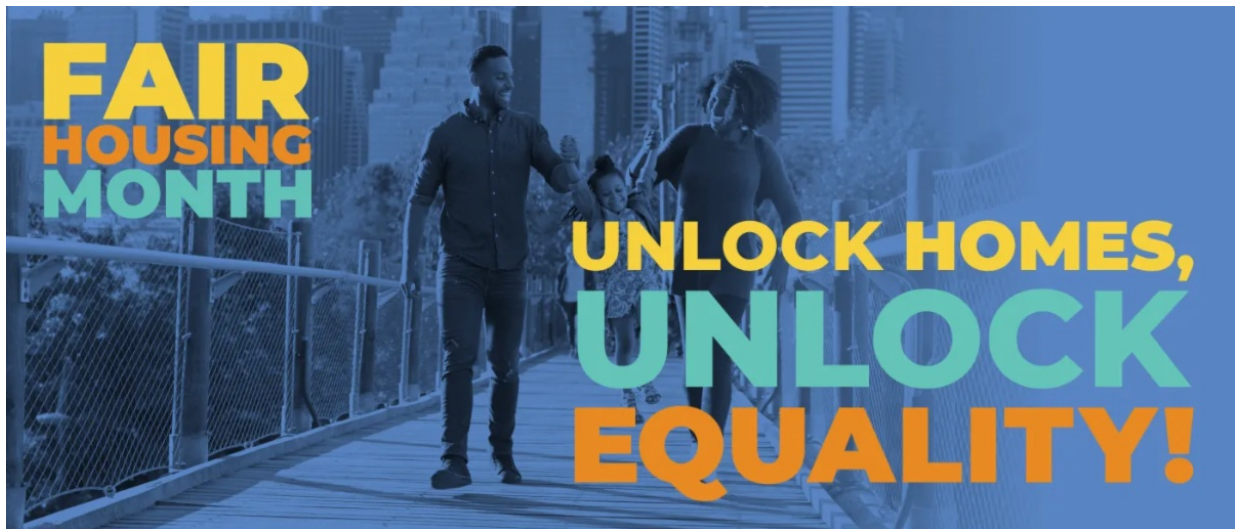
High Point Land Company

**Alexandra Vangilder**

Keller Williams Realty Diversified



## Fair Housing Month



Every April, REALTORS® commemorate the passage of the Fair Housing Act of 1968 and reflect on housing discrimination and segregation, past and present. As community leaders, real estate professionals have an opportunity to be a part of equitable and inclusive change. Fair Housing Month signifies a recommitment to advancing equitable opportunities and expanding homeownership.

Reflect. Repair. Renew. Because That's Who We R®.

During the month of April, complete 1 or up to 5 NAR Fair Housing microcourses and RANWW will reimburse you. Just send your receipt and proof of completion to [whitney@ranww.org](mailto:whitney@ranww.org). [View and Print Microcourse Flyer](#) to learn more.

[Take me straight to the Microcourses.](#)



**Advocacy**



**BREWS or BREAKFAST**

Offering two convenient locations, **Broker Brews and Breakfast** are an opportunity to network with other brokers in the market, RANWW association staff, and get a real time update from Joe Murray, WRA Director of Political and Government Affairs, on WRA's current advocacy priorities and learn more about what your RPAC investment supports.

**Broker Brews in Eau Claire**

**Date:** April 11

**Time:** 4:00 PM - 5:30 PM

**Location:** RANWW Conference Room, Eau Claire

Indulge in refreshing brews and snacks while mingling with fellow brokers!

**Broker Brews**

**Broker Breakfast in Rice Lake**

**Date:** April 12

**Time:** 9:00 AM - 10:30 AM

**Location:** Johnson Financial Group, Rice Lake

Experience a delicious breakfast spread (no, it's not just Danishes this time!) while engaging in insightful discussions.

**Broker Breakfast**



**REALTOR® & GOVERNMENT DAY**

**UPDATE**

Last week, four more WRA priorities were signed into law.

- AB 969-Closing the Foreclosure Equity Theft Loophole
- SB 439-Discriminatory Covenants and Deed Restrictions in WI
- AB 918-Real Estate Practice Changes
- SB 351-Clarifying WI MLS Sales Tax Exemption



**Do you want to learn more about how to invest in RPAC?** Wisconsin has two options for investors: [RPAC](#) and the [Direct Giver program](#).

When you invest in RPAC, your money is pooled together and contributed on a nonpartisan basis to candidates who support housing and real estate interests. If you wish to designate which candidate receives your investment, invest in the Direct Giver Program.

To learn more, email Riley at [riley@ranww.org](mailto:riley@ranww.org).

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**MLS**  
recent updates & info

## Matrix - The New Dashboard Trainings

with Keith Henley

*Matrix has a new dashboard option! Join Keith Hensley, Sr. Trainer with CoreLogic, for this brief introduction to what this new dashboard looks like and what it has to offer!*

*Click on your preferred time below to register.*



Tuesday, April 9, 2024

- **9:00am**
- **1:00pm**

Wednesday, April 10, 2024

- **10:00am**
  - **2:00pm**
- 



**Professional Growth**

**REAL ESTATE CE Courses – deadline Dec 14th, 2024**



# CE ON DEMAND

Watch and read entirely online

For the 2023-24 biennium, the 18 hours of required credits include the completion of 18 one-hour course topics, comprised of 12 mandatory courses and 6 elective courses. Coursework must be completed by December 14, 2024.

Don't wait. Start your courses today!

Learn More & Register  
Today

> > > FREE < < <



The **ABR® course** is the first step toward earning the **ABR® designation** and focuses on the key information and skills we need today when working with buyers, including how to:

- Walk buyers through written buyer representation agreements.
- Advocate for our clients' best interests throughout the transaction.
- Articulate their value to the buyer-client.
- Work with data to complete insightful market analyses.
- Explain the range of financing options available to clients.
- Stay on top of emerging trends.
- Build relationships that carry beyond the closing.

Throughout 2024, NAR is making the popular **ABR®** designation course, which is typically \$295, available to REALTORS® for **FREE**.

Click the button below to explore live virtual classes and an on-demand online course.

**WRA** is offering a live virtual **ABR® course for FREE** to its members. The course has been recently updated with new information relevant to today's market.

**Date & Time:** May 16-17, 9:00am-4:00pm both days

**Instructor:** John LeTourneau

**Cost:** FREE

Register for the FREE  
Course

Live Virtual Class



**RANWW CARES**  
volunteer opportunities



**Women  
Build**

## Volunteer Opportunity

Thursday, April 4, 2024 | 9:00am-4:00pm  
1240 Brickyard Rd.  
Menomonie, WI 54751

4 Volunteers still needed

**\*Lunch provided by RANWW**

**\*\*All volunteers welcome**

**RANWW Event  
Registration**

**CVH4H Volunteer Registration  
Form**



## Upcoming Events



# RPAC 8-PIN BOWLING *Night*

Do you want to become an RPAC Direct Giver?

Thursday April 18th | Rand's Bowling Lanes | Rice Lake, WI

Get your team together for a **FUNdraising** event. In combination with your REALTOR® Action Assessment paid with your annual dues, your event registration will make you eligible to be a DIRECT GIVER with RPAC (must be a member of WRA to be eligible).

**Bowling** will be a 4-5 person teams. Bowlers may choose their own 4-5 person teams or may register as an individual, requesting to play with any other team short of bowlers. Play will consist of 8-pin bowling for 4 games. (8-pin bowling is a variation of bowling where you get a strike if you knock down at least 8 pins on your first roll).

**Cost** \$55 per bowler. Includes 4 games of bowling, shoes, bucket of beer split with team and pizza throughout the night.

All details and registration can be found at: [Bowling Registration and Information](#)

Thank you to our sponsors!



**SuperiorChoice**  
Credit Union



## Legal Update



### Antitrust Lawsuit Updates - March 2024 Legal Update Live-Recording

For additional resources visit  
[www.wra.org/antitrust](http://www.wra.org/antitrust)  
[facts.realtor](http://facts.realtor)  
[competition.realtor](http://competition.realtor)

If you have additional questions, please don't hesitate to call the RANWW Office at 715-835-0923. We are here to help navigate all members through this process. As information comes available, we will continue to keep membership informed.



## Take Action



### WHEDA Administers New Loan Products to Increase Affordable Housing Options

On March 28, 2024, WHEDA opened the spring application process for three loan programs: Infrastructure Access Loan, Restore Main Street Loan and Vacancy-to-Vitality Loan. The application deadline is April 30, 2024. Visit the [WHEDA website](http://www.wheda.org) to learn more, get the





## Save the Date



## 2024 Golf Outing Registration Opens May 1st, 2024

Watch your email and the RANWW social media channels (social links at bottom of email) to reserve your spot!

This event **sold out** last year, so don't wait!

\*\*Thinking about becoming a **SPONSOR**?

Contact Brenda L ([brenda@legendstitleservice.com](mailto:brenda@legendstitleservice.com)) or Kim ([kim@ranww.org](mailto:kim@ranww.org)) today. There are only 3 Hole Sponsor opportunities left! Other sponsorship levels available.

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## Affiliate Connection



## Test Drive

Fueled by Royal Credit Union

Test Drive gives high school students a real-life simulation of money and finances and lets them test drive their future to see what it takes to make it on their own as a 25-year-old. [Learn More](#)

Chippewa Falls Test Drive:

- April 17th 8:00am – 2:30 pm
- [See schedule & sign up](#)

Eau Claire County Test Drive:

- April 19th 8:15 – 2:30
- [See schedule & sign up](#)

**WRA Member  
Benefits**

**NAR Member  
Benefits**

**Stay Up to Date with the State and National  
REALTOR® News**

[WRA Website](#)

[NAR Website](#)

**WRA**

**April  
Magazine**



## RANWW Officers

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**Top Notch Support is Just a Phone Call Away**  
RANWW Office: (715) 835-0923

**REALTORS® Association of Northwestern Wisconsin || (715) 835-0923**



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