

REALTORS® Report

JUNE, 2012

ANNUAL MEETING SCHEDULED



Notice is hereby given the slate of candidates for the officer and director positions will be presented at the annual meeting on June 20 at noon at Turtleback Conference Center in Rice Lake.

In addition to the candidates submitted by the Nominat-

ing Committee, members will be able to nominate someone from the floor. If that member's nomination is seconded, his/her name will be added to the ballot. No voting will be done at the meeting; new officers and directors will be elected online from July 15-25. The meeting will follow the legal update (9:30-11:30) and will include a delicious buffet. Because of the sponsorship of *Chris Wolff* of Citizens Community Federal, the cost for both the update and noon meeting is only \$12.



Use the registration form in this newsletter to RSVP by June 13

Four generations of Donnellans: grandson Fritz, great-grandson Abe, son Ned and Dave



LOCAL REALTOR® ON FREEDOM HONOR FLIGHT

Months ago Ned Donnellan started the process of honoring his dad, Dave, by signing him up for the Freedom Honor Flight. The program, whose mission is to recognize our vets (especially World War II) by flying them to Washington, DC to see the memorials in their honor, flew out of LaCrosse on a private flight on May 12 after a patriotic ceremony that included a visit by Rep. Ron Kind. When the flight landed in DC, the vets were welcomed by a water cannon salute, provided tour buses and then given a police escort to the World War II memorial.

Dave, who is 89 years old, was attending UW Madison and a member of their legendary football team when he answered his country's call and enlisted in the Army in January, 1943. Dave was in the Battle of the Bulge and in 1944 was part of the unit that fought near the Ardennes, a battle that turned the tide of the war. Dave was awarded the Bronze Star for his actions.

After the war, Dave returned to UW Madison, continued playing on the football team and was featured in the book *Third Down and a War to Go: The All-American 1942 Wisconsin Badgers*. He earned his degree in economics and started Donnellan Real Estate in 1948; in 1973-74 he served as our Association President.

Thank you, Dave, for your service to our country and Association!

REALTORS® ASSOCIATION OF NORTHWESTERN WISCONSIN

1903 Keith Street, Eau Claire, WI 54701 ♦(715) 835-0923 ♦(888) 221-0112

The Voice for Real Estate in Northwestern Wisconsin

REALTOR® RALLY A SUCCESS!



An ocean of blue Realtors® made a big impact at the first Realtor® Rally! Over 13,000 Realtors® participated in the event designed to let our legislators know how important home ownership is to our economic recovery. **Dan Lawler** attended the event and had these comments to share:

“Was a great event and I'm glad I went with Ben! I'll be attending next year again, can't miss this! We met with Herb Kohl and had dinner with Congressman Sean Duffy, we talked about the importance of keeping the home mortgage deduction for our industry and keeping

FHA financing available for our buyers as it is a large part of financing for our area. Both Senator Kohl and Congressman Duffy support them both, which is great for our industry. On Thursday we had a Realtor® Rally at the Washington Monument, we had close to 14,000 Realtors® at that event! I would say that if our legislators didn't see that, then something is wrong! We have a large voice in Washington and in our state and local elections, we just have to show up and vote for our industry that has been so good to us!

Again, this is why we should all support RPAC, it isn't about Republican or Democrat, but it's about us, our industry, every little bit helps in this effort!”



MEMBERSHIP NEWS.....

...In accordance with our bylaws, notice is given that the following people have made application for Realtor® membership; written comment, which shall be kept confidential, is invited:

Auth, Denise	Weiss Realty	Pifer, Robert	Pifer's Auction & Realty
Hinz, Mary	Outdoors Realty	Sonnentag, Dawn	Woods & Water
Ketcham, Lynette	Compliant Appraisals	Strassman, David	C21 Metro Realty

...Welcome to our newest affiliate member, **Paul Minaltoski** of Flat Fee Home Inspections. Please remember to make an affiliate member your first business contact when possible. Support them—they support us by serving on committees, paying dues and attending Association events!

...Thank you to **Bob Hartman** for donating a complete ten CD training program by nationally known real estate trainer David Knox to the Association. Members will be able to submit bids on them at the June 20 meeting with proceeds going to the Foundation.

...Congratulations to the 55 members who completed the 18 hours of required CE in Hayward last month. Some members were concerned the instructor, Jon Sayas, would not live up to the standards set by his father, Dave, who passed away last year. Students gave Jon high marks!

...Our last kudo this month goes to **C. David Bugher** who just earned the Realtor® Emeritus status. Dave retired from real estate after being a member for 49 year—at that time, the award was only given for 50 years of membership (now it's 40 years). Dave not only served as our local president, he was also WRA President. With the cooperation of WRA, NAR and our local Association, we were able to get this prestigious, and well—deserved award, for Dave. Congratulations, Dave!

FOUNDATION OFFERS KWIK TRIP GIFT CARDS



If you're looking for the perfect graduation or birthday gift, consider giving a Kwik Trip gift card! The card can be used for gas or anything in the store, so it's a welcome gift. The Foundation purchased the cards at a 10% discount, so every card sold will help support the Foundation—a win-win situation!! If you're interested in buying some cards for your own use or as gifts, contact the Association office. You'll also be able to buy them from one of the Foundation directors at the June 20 meeting in Rice Lake. The Foundation directors recently awarded over \$10,000 in grants—your support to the Foundation by buying these gift cards will help us show our communities we're

Realtors® Making a Difference in Northwestern Wisconsin!



Wednesday Wisdom



Mark your calendar to learn how you can save money and market property better by adding FREE virtual tours to your listings! On June 13 **Brian Dunham** will present a program on using YouTube for creating virtual tours. If you're not using virtual tours on your listings or if you're paying for them, you'll want to view this program! Watch for an email with more information.



WRA Convention, Sept. 9-11
Appleton

- ▶ Continuing education
- ▶ Motivational speaker
- ▶ New product exhibits
- ▶ Networking
- ▶ Workshops
- ▶ More, more, more!

Save the dates now!!

ASSOCIATION HIRES NEW EXECUTIVE VICE PRESIDENT

After several months of examining and modifying the position description, reviewing applications and conducting many interviews, the Presidential Advisory Group (**Jeff Theisen, Krag Blomberg, Ben Rivard, John Flor** and **David FitzGerald**) made a recommendation to the Board of Directors to hire Brenda Barnhardt as Joan's successor. Brenda's strong real estate background as a loan processor and closing agent coupled with her excitement about the position (she readily admitted to having her eye on the job for two years!), promise to help make this a smooth transition.

Brenda's first day at RANWW will be June 11 and she'll work with Joan through September 28. Please help us welcome Brenda at our June 20 meeting! Also, if you have an opportunity, please thank members of the PAG – they spent many, many hours in meetings and interviews to find the best qualified person for the position.

**REALTORS® ASSOCIATION OF
NORTHWESTERN WISCONSIN &
CITIZENS COMMUNITY FEDERAL**

PRESENTS.....

**Legal Update by WRA Senior Attorney,
Debra Conrad
June 20, 2012, 9:30—11:45
Turtleback Conference Center
1985 18 1/2 Street (W. Allan)
Rice Lake**



- **HOT HOTLINE TOPICS**
 - **ELECTRONIC SIGNATURES**
 - **FORMS UPDATE**
 - **NEW LEGISLATION**
 - **MORE, MORE, MORE!**

Questions on new forms? Need more information on electronic signatures? Listing protection an issue? Changes on landlord/tenant or piere regulations a mystery? Inspection contingency notice versus amendment still a puzzle? Problems with short sales or REOs?

These issues may be addressed by Debra as part of this legal update. Whatever topics are covered, you may be sure they'll relate to your day-to-day business. The update is a membership benefit and a great way to keep yourself current on our constantly changing real estate business. This 2 hours of education could help you avoid a costly lawsuit.

Brokers: consider making attendance mandatory to help reduce your liability—it may be one of your best investments this year!!

SPONSORED BY:



Following the update, plan to attend the annual meeting and enjoy the delicious buffet. Because of the generous support of **Chris Wolff** of **Citizens Community Federal**, the cost of the class and buffet is only \$12.

_____**PLEASE REGISTER ME TO ATTEND THE UPDATE—MY PAYMENT OF \$12 (PAYABLE TO RANWW) IS ENCLOSED. (LUNCH INCLUDED)**

_____**I CAN'T ATTEND THE UPDATE BUT WILL ATTEND THE NOON MEETING. MY PAYMENT OF \$12 (PAYABLE TO RANWW) IS ENCLOSED.**

NAME _____

EMAIL ADDRESS _____

(MAIL TO RANWW, 1903 KEITH STREET, EAU CLAIRE, WI 54701 BY JUNE 13. SORRY, NO REFUNDS)