



# REALTORS® Report

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## Sentrilocks & Keycards Coming to RANWW In December

For months, you've heard about it...some of you have had the opportunity to try out the demo model at the board office, and now, we're sharing the first details of the conversion from Risco to Sentrilock.

The following is not a final rundown of what will happen in December, rather a first glimpse at some of the information you can expect in later email updates and on our website, [www.ranww.org](http://www.ranww.org).

First, mark your calendars for the week of **December 10 to 14**. Training classes will be

in Eau Claire all day Tuesday and Wednesday morning, and in Spooner Thursday afternoon and Friday morning. Registration for these



classes will begin in mid-November, again, watch our website and your email for information. Lockboxes and/or keycards will be distributed at training classes, be sure

you are present at one of the classes! **Lockboxes will only be released to brokers, unless written authorization is given for someone else to pick them up!** Risco lockboxes may be returned at either training location or at drop locations (these locations have yet to be determined!). Returned lockboxes will be matched to the company's existing

inventory, checked off by staff or volunteers, and inventories must be signed and dated by the person returning the boxes. PLEASE allow for extra time, (continued below)

### Special points of interest:

- Sentrilock, Coming to your listings in December
- Kurio for MLS
- RANWW Makes Endorsements
- RANWW Foundation Award Grants
- Register for the Turkey Drive
- 2012 Management Conference Coming Soon

## Do You Know Where Your Risco's Are?

for lockbox return at the sites as some offices will have literally hundreds of boxes, while other offices will have a few! Your patience will be appreciated.

Risco lockboxes **must** be returned by **January 4, 2013** to ensure prompt shipment back to Risco.

If you would like to see a video of how the new Sentrilock system will work, go to

their YouTube channel: <http://www.youtube.com/SentriLock1> for more information.

This again is only a beginning of the information that all of you will receive as we get closer to launch of the new lockboxes. Please check the MLS Message of the Day, our website, Facebook and Twitter for more information, updates on the launch, locations

and updated times for distribution and return of the Risco boxes, and any other training or details that you'll need to ensure a very smooth transition to the new Sentrilock system.

Again, conversion week is **December 10 to 14**, turn to Page 5 for an update on places and times for the lockboxes and keycards in your area.

## Kurio Gives You New Mobile MLS Access

Your MLS now offers a NEW Mobile MLS® service for all members.

Kurio takes real estate search to a whole new level, allowing you to search listings and open houses, view similar properties nearby, access important property and neighborhood info, email property fliers to your clients, and instantly connect with the listing agent.

You can access your own active listings and your office listings with a single click and

get instant market updates for your area of business. You can even customize Kurio by setting your preferences for certain search and display options.

With Kurio, you can send branded, personalized invitations to your clients to use Kurio, too! When they accept your invitation, they'll get access to the most complete, accurate, and up-to-date listing information available, and all showing and information requests will be directed back to you. There is nothing to

download, all of these features are available on your mobile device, including iPads and Android tablets.

You can register your Kurio account today by going to: <http://nwwisconsin.kurio.mobi/reg>

If you need assistance with registration or have other questions, contact Kurio Support at 888-935-8746 or you can email [support@kurio.com](mailto:support@kurio.com), support available Mon-Fri 8:30am to 5pm Pacific time.

**“Do you know which candidates have a superior voting record of real estate issues? Election Day is November 6th”**

## WRA/RANWW Boards Make Endorsements

The WRA Voters Guide has been sent to all REALTORS® across the state, giving you recommendations for who to support on November 6th.

The RANWW Board of Directors also voted to support the following incumbents for re-election to the state Senate and state Assembly. Remember, endorsements are made on real estate issues only! The 10th Senate Dis-

trict, Sheila Harsdorf. In the state Assembly, the following representatives are recommended for your vote: John Murtha in District 29, Tom Larson in District 67, Kathy Bernier in District 68, Roger Rivard in District 75, Mary Williams in District 87, Warren Petryk in District 93.

This will be the first election under the newly redistricted voting maps, that means all

Senators and Representatives will be serving new constituents, new towns and townships. One example of that is the newly created 91st Assembly district, which will encompass most of city of Eau Claire. Democrat Dana Wachs is running unopposed as is 92nd Assembly representative Chris Danou, who will serve Jackson and Trempealeau Counties.



**THANK YOU to our members for their continued generosity for making these grants possible, the foundation couldn't do it without you!!**

## RANWW Foundation Makes Grant Awards

The RANWW Foundation Board awarded the following grants to those in need in northwestern Wisconsin.

K. in Rice Lake received \$900 for installation of a ramp.

V. from Webster received \$950 to replace windows.

D. from Exeland received

\$1,129.08 to install an entirely new well.

R. from Menomonie received \$1000 to replace seven windows.

J. from Draper received \$1000 to replace windows.

D. from Elk Mound received \$750 to replace a water heater.

V. from Danbury received \$1000 to remodel an unsafe bathroom.

B. from Menomonie received \$923.12 to repair a mobile home.

J. from Exeland received \$1000 for a ramp for a disabled son.



2012 Annual Turkey Drive  
 November 1, 2012  
 Holiday Inn on Craig Road –Eau Claire  
 3 pm

Cost for meeting \$5 per person

Heavy Hors Devours, Beer and non-alcoholic beverages will be provided  
 Please RSVP to RANWW

I will attend the Hors Devours buffet. (\$5.00)

Name \_\_\_\_\_

Email \_\_\_\_\_

Return this form NOW, with payment, to: RANWW, 1903 Keith St., Eau Claire, WI 54701

(Your reservation is your commitment to pay even if you are unable to attend )

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Realtors® "John Kleven Traveling Turkey Trophy Award"

I am contributing \_\_\_\_\_ "turkeys" (make checks payable to Feed My People) to the annual Realtors® Association of Northwestern Wisconsin food drive!

\_\_\_\_\_

Signature of Realtor® Member

Affiliates "TOP CAN AWARD"

I am contributing \$\_\_\_\_\_ in non-perishable food items to the annual Realtors® Association of Northwestern Wisconsin food drive!

\_\_\_\_\_

Signature of Affiliate Member

To help tabulate contributions, complete this form and bring in to the membership meeting on Thursday, November 1, at Holiday Inn Eau Claire. Please include your check, payable to Feed My People, for \$10 for each "turkey" donated - OR - mail this coupon and your Feed My People check to RANWW, 1903 Keith Street, Eau Claire 54701

The coveted traveling Turkey Trophy will be awarded to the broker contributing the most turkeys per agent based on a \$10 per turkey ratio. Affiliates are encouraged to donate with a check to Feed My People to claim the "Top Can" award by contributing the most money per affiliate. The calculation of money per agent is to recognize contributions. **Please be generous!!**





**RE-invent the way you do business.**

## **2012 Management Conference**

**December 6, 2012 | Pewaukee**

Mark the date for this year's Management Conference in Pewaukee. This year's event welcomes industry veteran Jose Perez, founder and Chief Visionary of PCMS Consulting to show you how to "RE-invent the Way You Do Business." You'll hear from REAL trends Editor Steve Murray, and Morris A. Davis, Ph.D., Associate Professor and Academic Director the Grasskamp Center for Real Estate!! This program fills up fast, be sure to register with WRA or online today! If you'd like to car-pool to Pewaukee, contact the board office at 715-835-0923.

### **Schedule of events:**

8:00 a.m. - Registration with coffee and rolls

8:00 a.m. - 3:30 p.m. Exhibits

9:00 a.m. - 10:00 a.m. Opening Session: "Using the Great Depression to Forecast the Recovery of the Great Recession" with Morris A. Davis, Ph.D.

10:15 a.m. - 11:45 a.m. "RE-invent the Way You Do Business" with Jose Perez

11:45 a.m. - 1:00 p.m. Lunch (included in fee)

1:00 p.m. - 3:15 p.m. Workshops

3:25 p.m. - 4:15 p.m. General Session: "Game Plan" with Steve Murray

**BONUS!** A \$500 airline travel certificate sponsored by Travelog will be given away at the end of the conference. You must be present to win.

**Early pricing!** Register before November 21 to save! Members: \$75; non-members: \$85

Learn more and register online at [www.wra.org/Management](http://www.wra.org/Management).

Call (800) 279-1972 with questions or to register by phone.



### TRAINING CLASS SCHEDULE FOR NEW KEYCARDS/LOCKBOXES DEC 10-14

Training classes for the new *Sentrilock* keycard and lockboxes are *tentatively scheduled* for the following dates and times:

#### **RANWW/Eau Claire**

Tues, Dec 11 – 9:00, 10:30, 1:00, 2:30, 4:00

Wed, Dec 12 – 9:00, 10:30

#### **MASTERJOHN REALTY/Spooner**

Thu, Dec 13 - 9:00, 10:30, 1:00, 2:30, 4:00

Fri, Dec 14 - 9:00, 10:30

#### **IN-MID NOVEMBER** you will:

Receive an email from Sentrilock asking you to register for the class date/time/location of your choice.

#### **DEC 10-14 TRAINING WEEK:**

Agents will receive their SentiCard® and SentiCard® reader

Brokers will receive their SentiCard®, SentiCard® reader and lockboxes for their office

Please arrive 15 minutes before your class. This allows time to get settled before the class begins

**Please watch for emails, Facebook posts and MLS Message of the Day  
for further details as conversion week draws near! Thanks!**

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## RANWW Welcomes New Members!



In accordance with our bylaws, notice is hereby given that *Kelly McNamara* of Appraisals Any-time, *Nancy Oakes* of Century 21 Sand County Services, *Bradley Reiland* of Naterra Land, *Melissa Seibel* of Real Estate One and *Todd Zukowski* of Woods and Water Chippewa Falls have applied for Realtor® membership; written comment, which shall be kept confidential, is invited.



[www.ranww.org](http://www.ranww.org)



Please join the Honorable

# Sean Duffy

*United States Congressman  
Wisconsin's 7<sup>th</sup> Congressional District*

For a REALTOR® Meet & Greet

**Thursday, November 1<sup>st</sup>  
11:30 am - 1:00 pm**

**Turtleback Golf Club  
1985 18 ½ Street  
Rice Lake, WI 54686**

There is no cost to attend the Meet & Greet.

Food & refreshments will be provided.

RSVPs are appreciated.

To RSVP please contact Brenda at 715-835-0923 or [brenda@ranww.org](mailto:brenda@ranww.org).

Hosted by:

The National Association of REALTORS® & REALTORS® Association of Northwestern  
Wisconsin

This is not a campaign or political event.