

#### RANWW

Realtors® Association of Northwestern Wisconsin Northwestern Wisconsin Multiple Listing Service, Inc Realtors® Association of Northwestern Wisconsin Foundation

"We are the trusted voice in real estate, united in providing value to the members and communities we serve."

Mews & Current Events

There is the control of the







TO EVERYONE who participated with us during the week of warmth!



TIS THE SEASON





#### **RANWW Officers**

Scott Rohde - President 715-651-8575 scott@1111sold.com

Julie Flor - President- Elect 715-790-0564 julie@sixlakesrealtycom

**Todd Schwartz -** Treasurer

715-790-0564 todd@cv-re.com

Deb Hanson - Imm. Past President

715-559-2231

debhanson1@charter.net

# YEARLY DUES:

#### **RANWW MEMBERS:**

Have you paid your 2021 membership dues?!

The deadline for paying your 2022 RANWW membership dues is quickly approaching. All REALTOR® dues payments made December 1 and after MUST ADD \$25.00 to the total amount shown on the statement.

Please ensure that payment of dues is received or postmarked on or before December 31, 2021, or your membership status will be considered lapsed!

PAY EARLY to avoid added fees! OR loss of membership status!!

If you have questions OR need a duplicate statement:

please contact JANE at 715-835-0923 or email her at jane@ranww.org

Thank you and Merry Christmas!

#### **RANWW Directors**

715-456-2014
715-821-4765
715-770-9181
715-205-1519
715-924-4806
715-790-5468
715-645-0832
715-379-3574
715-505-8888
715-579-8351
715-835-6865

The purpose of this publication is to inform Members of events, issues and accomplishments pertaining to the REALTORS®

Association of Northwestern Wisconsin.

If you would like to submit information, ideas or articles to this publication please contact **Luisa at:**<u>luisa@ranww.org</u>



### WELCOME NEW MEMBERS:

#### **Autumn Lahner**

Edina Realty

#### **Calli Nonnemacher**

Feather Real Estate Group

#### **Courtney Kneifl**

Edina Realty

#### **Jessica Skovbroten**

Re/Max Affiliates

#### **Katherine Rapacz**

Keller Williams Realty Diversified

#### **Kimberly Alger**

Woods & Water Realty

#### **Liane Olson**

Coldwell Banker Realty ~ Hudson

#### **Matt Pfeifer**

WisPRO Home Inspections





## Realtor Ring Day fun!



















# NED DONNELLAN AWARDED REALTOR® EMERITUS STATUS!!



Ned Donnellan has been a REALTOR® member since August of 1980. He is a 3rd generation real estate broker with children, Megan and David, representing a 4th generation! Donnellan Real Estate was first founded in 1920 by Ned's grandfather, Charles Donnellan. Ned has sold over \$300 million in real estate in his nearly 42 years in the business. Ned stated that "I love this community and I love real estate". This is evident as he has served the Board in numerous capacities, including representing our Board with the U.S. Congress in Washington, D.C. in May of 1983.

Ned served locally as Board President in 1990-91. He has chaired many committees, including Multiple Listing, Elections, RPAC, Legislative, Golf, Orientation, Make America Better, and served on the City/County/Zoning, Rookies, Landlord/Tenant and Professional Committees. He was appointed by local judges to serve on the Condemnation Commission. Ned was the recipient of the prestigious Distinguished Service Award in October of 2017 and most recently served on NAR's Land Use Property Rights and Environment Committee in 2021. To that, he can now add REALTOR® EMERITUS to his many accomplishments! Thank you, Ned for your hard work, years of dedication and MANY contributions to the National, State and Local REALTOR® Associations! Congratulations NED!



## NAR's Center for REALTOR® Development Podcast





2021 AVA Digital Awards Gold Winner



# CLICK HERE to listen

*Click here* for Designations and Certifications Courses



Working alone in the office? Make sure that all outside doors and windows are locked. For more safety tips, visit the REALTOR® Safety Program website

http://ow.ly/8aAI50GIQzP

# REALTOR® SAFETY TIPS



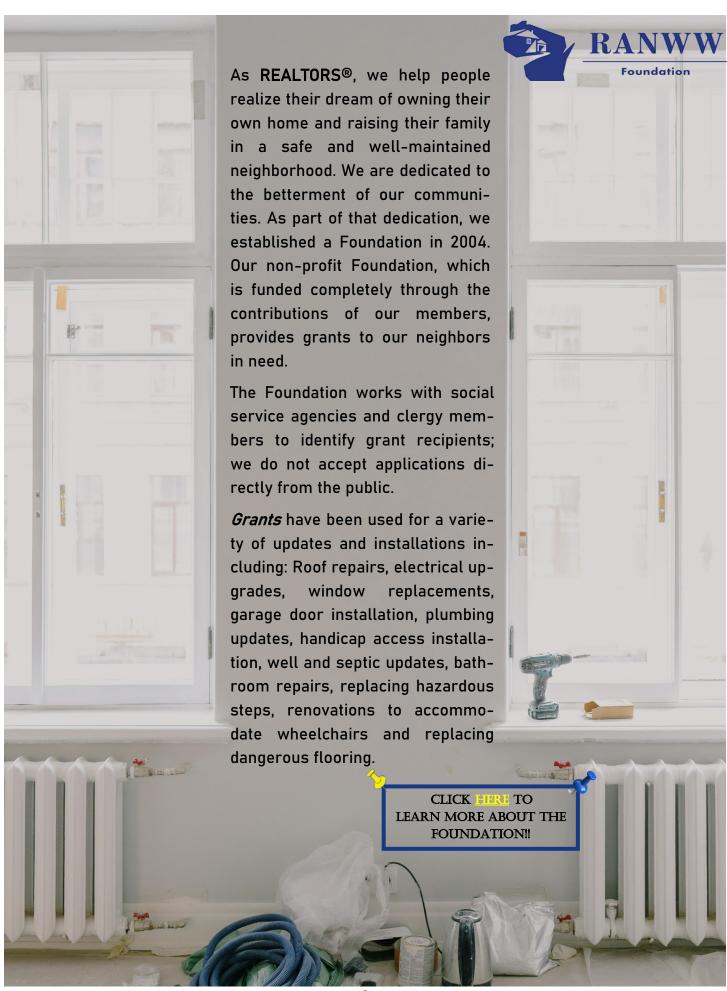
Ensure all outside doors and windows are locked when working alone in the office to prevent an intruder from sneaking in.



Learn more at NAR.realtor/safety









# Competition in Real Estate: What Every REALTOR® Needs to Know About the Antitrust Laws

#### Lesley M. Muchow

Competition is a principal driving force of the U.S. economy, with the teeth of the antitrust laws to ensure that competition continues to thrive for the benefit of competitors and consumers alike. As real estate professionals, you have an affirmative role, and more pointedly, an obligation to comport your business actions and decisions in a manner that wards against anticompetitive behavior. But, of course, in order to play by the rules, real estate professionals need to first understand the types of behaviors the antitrust laws prohibit. Not only will being attuned to antitrust issues keep you out of legal trouble, it supports a competitive market where your business can thrive and consumers are best served in making their dreams of homeownership a reality.

When it comes to avoiding antitrust legal issues, "independent" is the name of the (antitrust) game. This is made clear by Section 1 of the Sherman Act, one of the key pieces of federal antitrust legislation, which indeed prohibits collective action by competitors that unreasonably retails trade. Plainly stated, a Section 1 violation occurs whenever two or more real estate professionals or firms come together to carry out a common scheme that unreasonably restrains

trade, including through price-fixing schemes and group boycotts—both common ways antitrust issues arise for real estate professionals.

The antitrust laws take competition so seriously that courts will evaluate price-fixing schemes and group boycotts using a "per se" standard....







#### **REALTOR® & Government Day**

I want to extend a personal invitation t join us for this year's RGD program, which will be held in person in Madison, WI, on Wednesday, February 9th 2022.

We will depart from the Lismore Hotel in downtown Eau Claire at 8:30am sharp aboard a Kobussen motorcoach to take us t the Concourse Hotel in downtown Madison. A box lunch will be provided en route.

Registration opens at 12:30pm with a program from WRA leadership begins at 1pm. After a policy briefing from WRA staff, we will walk up to the capitol for our meeting with out legislators and their staffs. Once again, we will be in Room 201SE from 2:45 until 4:30pm with the usual caveat that if a committee hearing is scheduled for that room, we will be moved to a different location in the building.

Once we return to the concourse, we will enjoy a reception 5:45pm, we will depart Madison and return to The Lismore

REALTOR® & Government Day makes a significant impact they hear firsthand how the legislation, they adopt affects tricts.

Registration is open for this year's event. I hope you day with us! With the workforce housing and broad moving forward, the more voices our legislators

Contact Bruce King to register! It is free

with heavy hors' d overs. At at 8:30pm.

with legislators and their staffs as their constituents in their dis-

will be able to spend the band being the top issues hear the better.

**IMPORTANT!** 



