

# RANWW

Realtors® Association of Northwestern Wisconsin

Making Your Membership Work For You

2026 Dues renewal statements will be emailed again this year.

No paper statements will be sent.

Take advantage of the quick and convenient online payment system.

# September Newsletter

# Mark your Calendar

#### September

**REALTOR® Safety Month** 

#### September 6

2nd Annual RANWW ATV/UTV Ride

#### September 25

**RANWW Mixer at Sand Bar** 

#### September 29-October 1

**WRA Annual Convention** 

## MLS

· Reminder: Unauthorized Use of Listing Photos and Media

## ADVOCACY

- Are you an RPAC Major Investor?
- Do you know of something RANWW should be made aware of?

# PROFESSIONAL GROWTH

· Make professional growth a priority

## UPCOMING EVENTS

- 2<sup>nd</sup> Annual RANWW ATV/UTV Ride September 6
- RPAC Cornhole Event, October 24
- New Member Orientation, October 28

## ASSOCIATION UPDATES

- September is REALTOR® Safety Month!
- 2026 Dues renewal statements will be emailed again this year. No paper statements

EMPOWERING REALTORS®, BUILDING COMMUNITIES.



# Welcome Our Newest Members

**Colton Franks** 

Badger State Realty

**Colleen Jeffrey** 

Coldwell Banker Spooner

**Quinton Klammer** 

Coldwell Banker Brenizer

**Megan Adams** 

Symple Real Estate

**Gary Bergman** 

Dane Arthur-Birchwood

**Carrie Bateman** 

Janke Premier Properties

**Graham Barnes** 

**Epique Realty** 

# **Mark Your Calendars**

• REALTOR® Safety Month: September

• 2nd Annual RANWW ATV/UTV Ride: September 6

• RANWW Monthly Mixer: September 25

RPAC Cornhole Event: October 24
New Member Orientation: October 28

Visit our **EVENTS CALENDAR** to learn more and register.

# Get Ready for the 2nd Annual RANWW ATV/SXS Ride!

We had an absolute blast last year, and it's time to hit the trails again! Join us for the Second Annual RANWW ATV/SXS Ride in Rice Lake for a day full of adventure, fun, and camaraderie.

New Date: Saturday, September 6th, 2025

(Previously scheduled for September 13th — mark your calendars!)

#### No ATV or SXS? No worries!

Rent a machine from Trailhead Adventures at 50% off and enjoy a late return at no extra charge on the day of the ride. Just use code HALFDAY2025 at **trailheadadventure.com** to reserve your ride.

Whether you're a seasoned rider or trying it for the first time, this event is all about having fun on the trails and making memories with your fellow REALTORS®!

Don't miss out — we can't wait to see everyone out there!



# You're Invited: RANWW Monthly Mixer – September 25th

Mark your calendars! Our next RANWW Monthly Mixer is happening on Thursday, September 25th from 5:00 to 7:00 PM at Sand Bar in Chippewa Falls.

This casual after-hours event will feature a special safety presentation by Lieutenant Jesse Henning, along with a free gift for all attendees. September is REALTOR® Safety Month!

Enjoy appetizers, networking, and the chance to win a gift card giveaway!



No registration is required—just stop by and say hello! We look forward to seeing you there.

## Win a FREE Registration to the 2025 WRA Annual Convention!

The Wisconsin REALTORS® Association is awarding one FREE registration to the 2025 WRA Annual Convention, taking place September 29–October 1, 2025, at the Kalahari Resort in Wisconsin Dells!

Are you a full RANWW Affiliate or REALTOR® member? Want to attend for FREE? Enter

the drawing by contacting Laura at 715-835-0923, or laura@ranww.org.

Deadline to enter is 4:30 p.m. on Friday, September 5, 2025.

The winner will receive complimentary convention registration. (Ticketed add-ons are not included and can be purchased separately.)

Go to WRA.org for all the details about this year's incredible convention!

Don't miss out on the networking, education, and fun—enter today!



## ☐ Save the Date: 2025 WRA Annual Convention

Sept. 29–Oct. 1 Kalahari Resort, WI Dells

Get ready for the largest REALTOR® event in Wisconsin! The 2025 WRA Annual Convention is happening September 29–October 1 at the Kalahari Resort in Wisconsin Dells—and you're invited to join REALTORS® from across the state for three unforgettable days of learning, networking, and fun.

#### ■ Why Attend?

- Top-notch speakers & CE sessions
- Industry insights & professional development
- Inspiring keynotes and energizing events
- Connection with fellow REALTORS®
- And, of course... the famous convention party!

Don't wait—secure your spot today!

- ☐ Rooms at the Kalahari fill fast, so book your stay early!
- ☐ Learn more and register at wra.org/convention



#### RPAC Halloween Cornhole Event

Join us Friday, October 24 at Buck 'N Beam's, Cameron for a fun night of cornhole, costumes, and camaraderie!

- \$50 per team (2 players; 1 must be an RPAC contributor)
- Registration: 5 PM | Bags Fly: 6 PM
- Prizes: 1st, 2nd & Best Dressed Costume
- Extras: Silent auctions, pizza & drinks

Don't miss this spooktacular event—register your team today!



# Paying MLS dues? Please include your invoice #

# ☐ Reminder: Unauthorized Use of Listing Photos and Media

NWWMLS is **DMCA certified**, and all listing content — including photos, virtual tours, and videos — is protected under **copyright law**. These materials belong to the broker or agent who created or contracted for them.

Per MLS Rule 9.3, you may not use another participant's photos or media without written authorization. If a complaint is filed, you will be required to remove the content within 10 days or provide proof of authorization.

Unauthorized use is both an **MLS violation** (subject to fines and sanctions) and may also be considered **copyright infringement under the DMCA**, which could carry legal consequences.

□ Best Practice: Always use your own media or obtain written permission before uploading to MLS.

# **Government Affairs**

# **RPAC**

**REALTORS® Political Action Committee** 



For all those who have become Major Investors in 2025 don't miss the \$99 RPAC Reception during the Convention!

**Date:** Tuesday, September 30, 2025

**Time:** 5:30 – 6:30 p.m.

Location: Redd's Piano Bar (inside the Kalahari Resort)

1350 Kalahari Drive, Wisconsin Dells, WI

If you plan on being a Major Investor in 2025 and would like to be recognized at the WRA Convention, please make sure your commitment is paid in full by September 15. Recognition after this deadline cannot be guaranteed.

Major Investors are those who invest \$100 or more into their Direct Giver Account. Please use the QR code below to invest today!

If you have any questions, feel free to reach out to lan Gauger at ian@ranww.org

Thank you,

Ian Banger

Ian Gauger

**RANWW Advocacy Coordinator** 



# Do you invest in RPAC?





When you invest in RPAC, your money is pooled together and contributed on a nonpartisan basis to candidates who support housing and real estate interests. If you wish to designate which candidate receives your investment, invest in the Direct Giver program



# For the Early Birds... Self-Study CE Now Available!

Why wait? Get a head start on the 2025-26 CE biennium with the Wisconsin REALTORS® Association's Self-Study CE course!



The printed book is available now—and when you order, you'll also receive a complimentary electronic PDF version so you can study anytime, anywhere.

Wisconsin licensees are required to complete 18 one-hour CE courses to renew their real estate license. Don't wait until 2026—knock it out early with content that's fresh, relevant, and tailored to today's market.

☐ Click here to learn more and order your materials.

On-Demand CE options coming soon—stay tuned!



## Nominate a Colleague for RANWW's Distinguished Service Award

The Distinguished Service Award (DSA) is the REALTORS® Association of Northwestern Wisconsin's most prestigious honor. While it recognizes sustained, high-quality service to RANWW, it is not an "end-of-career" or lifetime achievement award.

Who can receive it? Members or staff. How often? Awarded only once per recipient.

#### Nominees should demonstrate:

- Active participation in RANWW activities
- Extraordinary dedication through volunteer work
- · Leadership, expertise, and teamwork

- Commitment to RANWW objectives and ideals
- (For employees) Work ethic far exceeding expectations

#### What sets DSA recipients apart?

They've contributed significant time, effort, and creative imagination; built a record of effective participation in RANWW affairs; and set a standard worthy of emulation across our association.

#### How to nominate (due Sept. 30, 2025):

- 1. Download and complete the nomination form
- 2. Email the completed form to Brenda brenda@ranww.org by September 30, 2025.

Shine a light on someone who consistently goes above and beyond for RANWW—send in your nomination today!

# Nominate a REALTOR® for the Good Neighbor Award!

Do you know a fellow REALTOR® who goes above and beyond to make a difference in their community? 

The REALTORS® Association of Northwestern Wisconsin Good Neighbor Award celebrates members who embody the REALTOR® spirit by giving back and creating a lasting, positive impact where they live and work.

From volunteering time and talent to leading charitable initiatives, this award shines a spotlight on the REALTORS® who are making our communities stronger, brighter, and better for everyone.

#### How to Nominate:

- Complete the nomination form: Good Neighbor Award Nomination Form
- Postmark Deadline: October 31, 2025

Don't miss the chance to honor a REALTOR® who exemplifies compassion, generosity, and service beyond the transaction!

## **Earn Your Fair Housing Challenge Emblem!**

Take the lead in building a more inclusive and equitable real estate industry. By completing the Fair Housing Challenge, you'll expand your knowledge of fair housing history, laws, and ongoing issues — benefiting your clients, communities, and the profession.

#### Complete all three steps to earn your emblem:

- 1. Fairhaven 2.0
- 2. Commitment to Excellence (C2EX)
- 3. One course of your choice: At Home with Diversity (AHWD) or Bias Override: Overcoming Barriers to Fair Housing



Fair Housing Challenge

Display your emblem proudly next to your name in emails, online profiles, and marketing materials — a visible mark of your leadership and commitment to fairness in every transaction. **Take the Challenge & Learn More** 

# Help Your First-Time Homebuyer Clients Build Wealth Through Homeownership

Do you have clients dreaming of homeownership but unsure if it's financially possible? Encourage them to attend Wealth Building: Homeownership Options for First-Time Buyers, a free workshop designed to guide first-time buyers—including those living with disabilities—toward affordable homeownership opportunities.

#### **Topics Include:**

- Homebuyer Education
- Housing Counseling
- Downpayment Assistance Programs

#### **Two Workshop Options to Choose from:**

- Wednesday, October 8 | 5:00 7:00 PM
- UW-Stout Memorial Student Center Cedar/Maple Room
- 302 10th Avenue East, Menomonie

#### -OR-

- Thursday, October 9 | 5:00 7:00 PM
- Colfax Library Auditorium
- 613 Main Street, Colfax

These workshops are supported by a grant from the Community Foundation of Dunn County. Learn more at <a href="https://www.movin-out.org">www.movin-out.org</a>.

# Stay Informed with NAR's Consumer Guide Series

### **Empowering Homebuyers & Sellers**

The Consumer Guide Series offered by NAR, is a valuable resource designed to help homebuyers and sellers navigate key real estate topics with confidence. Each guide provides expert insights from REALTORS® and industry professionals, ensuring consumers have the knowledge they need to make informed decisions.

The latest guide in the series focuses on how the **VA Home Loan** offers a great path to homeownership for current and former military service members.

These guides are free and available to the public, making them a great tool for REALTORS® to share with clients.

Check out the full series HERE

# **Upcoming FOREWARN Safety Online Training Sessions**

Agent safety is always a priority! To support increased activations and usage of FOREWARN, we're offering monthly **online** training sessions to help agents get the most out of this valuable tool.

#### September Online Training Session:

- September 3 at 9:00 a.m. CST
- September 17 at 1 p.m. CST

Join us as we demonstrate how to effectively use FOREWARN, share insider tips and tricks, and hold a live Q&A session.

Registration: To sign up, please visit our registration page.



# SAFER SHOWINGS. SMARTER ENGAGEMENTS.





Join us for a
FREE
informational
session regarding
FinCEN 2025.

# FinCEN 2025 - ARE YOU READY?

SAVE THE DATE! Monday, October 13, 2025

10:00 a.m. at Holiday Inn Eau Claire - South

RSVP by calling 715-514-5748

or e-mail
orders@legendstitleservice.com
\*ATTEND IN PERSON OR

VIA ZOOM\*





# NEW FEDERAL REPORTING RULES ARE COMING

**ARE YOU PREPARED?** 

Starting December 1st, 2025, new reporting requirements from the US Department of Treasury, Financial Crimes Enforcement Network (FinCEN) will impact real estate transactions in your market — especially for brokerages and agents working with legal entities.

### WHAT YOU'LL LEARN:

Which transactions are affected
Who is responsible for reporting
What information must be collected
Penalties for non-compliance
How Knight Barry can help you stay compliant

## LET'S TALK

Get your office ready for these sweeping changes. Contact your local Knight Barry office to schedule a session today.

www.KnightBarry.com

# FORMATS Available



Zoom Mini-Session

15-30 minutesession.
Perfect for quick team meetings.



**In-Person Seminar** 

Tailored presentationsfor law firms, larger brokerag offices, and lenders.

Jour Business HERE

Are you an RANWW Affiliate who wants to shine a little brighter? We'd love to feature you in an upcoming Affiliate Spotlight!

If you're interested, just email me at **kristyn@ranww.org**. I'll get you on the schedule and follow up with the details on what I'll need and when you'll be featured.

We love showing off the amazing businesses that support our Association—don't miss your chance to be in the spotlight!

WRA Member Benefits

NAR Member Benefits

# Stay Up to Date with the State and National REALTOR® News

**WRA Website** 

**NAR Website** 







#### Shannyn Pinkert - President

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#### Top Notch Support is Just a Phone Call Away

RANWW Office: (715) 835-0923

REALTORS® Association of Northwestern Wisconsin || (715) 835-0923













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