

THE CHAIR CHAPTER 5

The Chair.

Besides the obvious usage for sitting, The Chair has a different meaning altogether when it comes to real estate. The Chair symbolizes a seat at the table for a REALTOR®, GAD or lobbyist when legislation that will affect housing, land use and the rights of private property owners are discussed, or local ordinances regarding zoning and land use are planned.

The Chair means that your business interests are being represented, policies that make it easier for your customers to achieve the dream of homeownership are realized and that bills that are an impediment to housing are defeated. In short, we have a seat at the table.

<u>Because we had a seat at the table</u>, property taxes in Wisconsin will decrease by \$650 million, broadband will expand by a combined \$225 million, technology at DSPS will be upgraded to simplify online credentialing, owners of waterfront properties had their riparian rights restored to place a pier and your industry was deemed an essential business at the start of the COVID-19 pandemic.



To have a meaningful dialogue with our elected representatives, we need to support them. How? Through the three principals of the REALTOR® Party: Vote, Act, Invest. First, vote for REALTOR® champions at all levels of governance. Next, act by attending REALTOR® & Government Day February 9th in Madison and last, invest in Direct Giver.

If you have made an investment in Direct Giver this year, please accept our thanks, if not now is the time to do so. Direct Giver is a minimum investment of \$100 up to \$1000 that goes to support local, state, and federal candidates that support your industry. It does not buy votes. If a politician can be bought for \$100, we need to have a different conversation with them. Your investment in Direct Giver can go to the candidate(s) of your choosing. By supporting REALTOR® champions, you are supporting your industry and assuring that decisions regarding housing and land use will have a REALTOR®, GAD or lobbyist at the table.

In...The Chair.

Please make your Direct Giver investment using WRAs secure website:

https://secure.donationpay.org/wra/directgiver.php